

RESOLUTION NO. 2006-905

Adopted by the Sacramento City Council

December 12, 2006

AGREEMENT WITH SACRAMENTO THEATRICAL LIGHTING, LTD. (STL) FOR THEATRICAL STAGECRAFT LABOR AND EQUIPMENT FOR THE SACRAMENTO CONVENTION CENTER COMPLEX

BACKGROUND

- A. The City requires the expertise of technical stagehands to augment City Stagehand labor on an as needed basis for the preparation and productions of some events at the Convention Center Complex.
- B. A labor rate survey was sent to businesses providing technical stagehand services to the Convention Center Complex who have labor agreements with IATSE. Two out of four surveys were completed and returned. Of the two surveys, STL replied with labor rates that were fifty- three (53%) percent lower than the other response.
- C. Due to the technical knowledge needed to provide service in the stagehand discipline, companies obtain additional personnel from the same local labor pool (Local 50). While the stagehand discipline is not a profession in the traditional, narrow sense, technical stagecraft labor is a unique, craft skill. Stagehand work involves tasks that must be done correctly to ensure the safety of the public, such as hanging overhead equipment. STL has a Collective Bargaining Agreement with the Stage Employees IATSE Local 50 and Moving Picture Machine Operators of the United States and Canada. By contracting with STL, the City will be able to ensure that the technical stagehands have the necessary skills.
- D. Contracting with STL is also consistent with the City's past practice (1995; 1997; and 2004) of recognizing the International Alliance of Theatrical Stage Employees (IATSE) Local 50 as having the exclusive or preferred jurisdiction for all outside stagehand work performed at the Sacramento Convention Center Complex (SCC).
- E. For the above reasons, it is in the best interests of the City to suspend competitive bidding to award the non-professional services agreement to STL for an initial term of three years for an annual amount not to exceed \$150,000, with an option for successive one-year extensions, not to exceed a total agreement term of five years.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

Section 1. In the best interests of the City, competitive bidding is suspended, and the non-professional services agreement for technical stagecraft labor and equipment for the Sacramento Convention Center Complex, including Memorial Auditorium and the Community Center Theater, is awarded to Sacramento Theatrical Lighting, Ltd. for an annual amount not to exceed \$150,000.

Section 2. The above agreement provides for an initial term of three years, with the option to extend for up to two additional one-year terms, up to a total agreement term of five years (including the initial term and all extensions). The City Manager may authorize such extensions for the annual not to exceed amount specified above, provided that sufficient funds are available in the budget adopted for the applicable fiscal years.

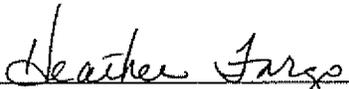
Adopted by the City of Sacramento City Council on December 12, 2006 by the following vote:

Ayes: Councilmembers, Cohn, Fong, Hammond, McCarty, Pannell, Sheedy, Tretheway, Waters, and Mayor Fargo.

Noes: None

Abstain: None

Absent: None



Mayor, Heather Fargo

Attest:



Shirley Concolino, City Clerk