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DEPARTMENT OF
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

February 17, 1998
PS:Admin:98003:RBH:SA:dl

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BUILDING FOUR
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APPROVED
BY THE CITY COUNCIL

FEB 17 1998

OFFICE OF THE
CITY CLERK

City Council
Sacramento, California

Honorable Members in Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1766 FOR SIX (6)
SIDE LOADING REFUSE TRUCKS IN A TOTAL AMOUNT OF \$855,263.47**

LOCATION AND COUNCIL DISTRICT: City-wide; all districts

RECOMMENDATION:

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1766 for six (6) Side Loading Refuse Trucks. Award is recommended to F. B. Hart Company, Inc., 1441 Richards Blvd., Sacramento, CA 95814, in a total amount not to exceed \$855,263.47.

CONTACT PERSONS: Robert Summersett, Fleet Superintendent, 433-6309
Steve Alstrom, Senior Buyer, 433-6343

FOR COUNCIL MEETING: February 17, 1998

SUMMARY:

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing vehicles in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1766 for six (6) Side Loading Refuse Trucks.

BACKGROUND:

These automated side loading refuse collection trucks are being purchased by the Maintenance Services Division (Fleet Operations) of the Department of Public Works for use by the Solid Waste Division. They are replacement units and will be operated in business districts and residential areas.

Staff recommends that the contract be awarded to F. B. Hart Company, Inc., 1441 Richards Blvd., Sacramento, CA 95814, in a total amount not exceed \$855,263.47. Theirs was the lowest responsible bid received, as shown in the attached bid tabulation sheet. It is also requested that the City Council authorize subsequent purchases of identical units under the same terms and conditions within 365 days of award, providing such purchases have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS:

Sufficient funds are available in the Maintenance Services Division's FY97/98 budget for new and replacement vehicles/equipment.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS:

Requests for bid (RFB) were sent to nine (9) vendors, two (2) of which were identified as M/WBE firms. South Bay Truck Center, Inc., one of the two respondents, claims minority-owned or woman-owned business enterprise status, but is not certified as such by the City of Sacramento. Award is not recommended to this company, since theirs was not the lowest responsible bid received.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



WILLIAM H. EDGAR
City Manager

1 Attachment

**BID TABULATION FOR
BID 1766 - SIX (6) SIDE LOADING REFUSE TRUCKS**

<u>Bidder</u>	<u>Unit Price</u> with Option 7.0a backup camera (4 each)	<u>Unit Price</u> with Option 7.0a backup camera and 7.0d brake retarder (2 each)	<u>Total, less Sales Tax</u>	<u>M/WBE</u>	<u>Prompt Payment Discount</u>	<u>City Tax Preference</u>	<u>Evaluation Total</u>
F. B. Hart Company, Inc.	\$129,943.00	\$136,988.00	\$793,748.00	No	\$1,000.00 ea - 20 days <\$6,000.00>	Yes - 1% <\$7,937.48>	<u>\$779,810.52</u>
South Bay Truck Center, Inc.	\$143,415.00	\$150,873.00	\$875,406.00	No	Not Acceptable	None	\$875,406.00

Award of Contract To: F. B. Hart Company, Inc.
 1441 Richards Boulevard
 Sacramento, CA 95814

Total Bid Amount: \$855,263.47 (includes Sales Tax)

Original Estimated Cost: \$780,000.00

Using Department: Fleet Operations for Solid Waste

Total Amount of Contract: \$855,263.47⁽¹⁾

Bid Due Date: January 7, 1998

⁽¹⁾ The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

<u>Total No. of Bids Solicited</u>	<u>No. of M/WBE Bids Solicited</u>	<u>No. of M/WBE Responses</u>	<u>Award to M/WBE Vendor?</u>
9	2	None	No