



REPORT TO COUNCIL

City of Sacramento

915 I Street, Sacramento, CA 95814-2604
www.CityofSacramento.org

Consent Report
May 11, 2010

**Honorable Mayor and
Members of the City Council**

Title: Contract: Crocker Art Museum Exhibition Cases

Location/Council District: 216 O Street / District 1

Recommendation: Adopt a **Resolution:** 1) awarding the contract to provide exhibition cases for the Crocker Art Museum to Gizmo Art Production, Inc., the lowest responsive and responsible bidder, in an amount not to exceed amount of \$484,706.24, and authorizing the Interim City Manager or his designee to execute the contract; 2) rejecting the lowest bidder, Mill Creek Associates, as non-responsive.

Contact: Rebecca Bitter, Program Manager, 808-5047

Presenters: N/A

Department: Convention, Culture and Leisure

Division: Crocker Art Museum

Organization No: 17001711

Description/Analysis

Issue: As part of its expansion project, the Crocker Art Museum is purchasing exhibition cases to support the expansion. Exhibition cases include items such as freestanding display cases, shelving, and built in wall display cases. Because of the high quality construction and materials needed to display the Crocker's valuable artwork, these cases are custom made. Staff recommends rejecting the apparent low bidder, Mill Creek Associates, as non-responsive because they did not bid on all the items in the bid package as required in the specifications; accepting the second low bidder, Gizmo Art Production, Inc., as the lowest responsive and responsible bidder; and, awarding a contract for the manufacture and installation of exhibition cases to Gizmo Art Production, Inc., in the not to exceed amount of \$484,706.24.

Policy Considerations: This report is consistent with the City's Strategic Plan Goal to preserve and expand the arts and culture.

Environmental Considerations:

California Environmental Quality Act (CEQA): This report concerns administrative activities that do not constitute a Project under the California Environmental Act (CEQA), title 14, section 15378(b)(2) of the California Code of Regulations.

Sustainability Considerations: The exhibition cases contract has been reviewed for consistency with the goals, policies, and targets of the City's Sustainability Master Plan (SMP).

Other: N/A

Commission/Committee Action: None.

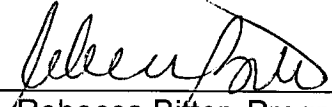
Rationale for Recommendation: The City received bids for exhibition cases on April 14, 2010. Thirteen bids were received and Gizmo Art Production, Inc., was determined to be the lowest responsive and responsible bidder. The apparent lowest bidder, Mill Creek Associates, was determined non-responsive because they did not bid on all items in the bid package as required in the specifications. See the table below for a bid summary.

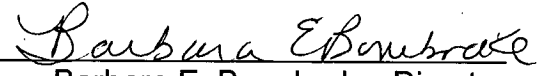
Bidder	Base Bid	Alternates	ESBE
Mill Creek Associates*	No bid	\$241,000.28	
Gizmo art Production	\$486,442.01	\$375,227.00	SBE
Ravenswood Studio, Inc.	\$512,667.00	\$451,202.00	
Loran Associates	\$637,293.00	No bid	
Acme Scenic & Display	\$661,839.80	No bid	
Group Delphi	\$728,953.07	\$740,590.05	
Superior Exhibit & Design	No bid	\$781,875.00	
14 th Street Millworks	\$815,884.00	\$660,066.00	
Proto Productions, Inc.	\$855,134.00	\$639,170.00	
Lexington	\$984,599.00	No bid	
WB Incorporated	\$1,009,839.00	\$962,799.00	
Bang Creative Inc.	\$1,219,826.00	\$1,161,230.00	SBE
Capitol Exhibit Services	No bid	No bid	
*non-responsive			

Financial Considerations: The Museum's Fiscal Year 2009/10 operating budget (Fund 1001) was augmented to cover expenses related to the expansion. This funding will be used to finance this contract.

Emerging Small Business Development (ESBD): Respondents to this bid were

given the standard 5% bid evaluation preference if they were certified as an ESBE, in adherence with the City's ESBE program. Gizmo Art Production, Inc., is certified by the City as a Small Business Enterprise.

Respectfully Submitted by: 
Rebecca Bitter, Program Manager
Convention, Culture and Leisure Department

Approved by: 
Barbara E. Bonebrake, Director
Convention, Culture and Leisure Department

Recommendation Approved:

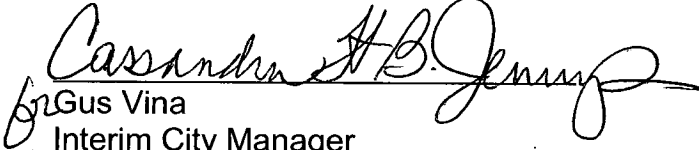

Gus Vina
Interim City Manager

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BID NO. B17001711001

SECTION I – REQUIREMENTS

C. BID SIGNATURE PAGE

BID NO. B1017001711001

FOR SERVICES/SUPPLIES: Crocker Art Museum Exhibition Furniture

To the City of Sacramento:

The undersigned bidder (hereafter referred to as the Abidder@ or the AContractor@) submits the attached bid, and certifies as follows: that the only persons or parties interested in this bid as principals are those named herein as bidder; that this bid is made without collusion with any other person, firm, or corporation; that in submitting this bid the bidder has examined all of the Contract Documents identified below; that the bidder proposes and agrees that if this bid is accepted, the bidder will execute and fully perform the contract for which bids are called; that the bidder shall perform all the work and/or furnish all the materials specified in the Contract Documents, in the manner and time therein prescribed, and according to the requirements as therein set forth; and that the bidder shall take in full payment therefor, the prices set forth in the attached Pricing Schedule.

CONTRACT DOCUMENTS

Performance of and payment for the contract for which bids are called shall be subject to all terms and conditions of the Invitation for Bid, the Bid Instructions and Requirements, the Bid, the Pricing Schedule(s), the Items Requiring Bidder Response, the Required Submittals, the General Conditions, and any Addenda, Amendments, Special Provisions, Specifications, Plans or other requirements applicable to performance of the work and/or furnishing the materials specified herein. Such documents, referred to herein as the Contract Documents, are fully incorporated herein by this reference and are collectively referred to as the Contract. By submitting this Bid, the Contractor agrees to fully perform each and every provision of the Contract, provided that City awards the Contract to the Contractor, and provided further that City shall have no obligation hereunder unless and until such award is made. Contractor shall not make any changes to this form without City's written approval, and any changes made without such approval shall be void.

To Be Filled Out By Bidder

NAME OF CONTRACTOR: GIZMO ART PRODUCTION, INC.
ADDRESS: 1315 EUBERT AVE. SAN FRANCISCO, CA 94124
PHONE #: 415-222-6181 FAX #: 415-222-6186 E-MAIL: mark@gizmosf.com
STATE TAX I.D. #: 2012 FED. TAX I.D. #: 75-3057947

City of Sacramento Business Operation Tax Certificate #: _____
(Contract award will not be processed without a valid and current Certificate Number.)

TYPE OF BUSINESS ENTITY (check one): Individual/Sole Proprietor Partnership
 Corporation Limited Liability Company
Other (please specify: _____)

BY: (signature of authorized person) [Signature]
PRINT NAME: MARK SABATINO
TITLE: PRESIDENT

BID NO. B17001711001

Note: All information submitted in or in connection with a bid is submitted under penalty of perjury. The City shall have the right to terminate at any time any contract awarded pursuant to a bid that contains false information.

FOR CITY USE ONLY

The Bid was opened on 4/14/10

Bid Bond Required: No; Yes - Amount: \$ 484,706.24

Received: Cashiers or Certified Check drawn on a California bank; Surety Bond

City Clerk/Procurement Services Manager

CONTRACT AWARD

Bid Items Included in the Contract: All Items, unless otherwise specified below

Specify: See attached

Contract Not-to-Exceed Amount: \$ _____

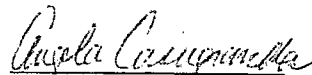
Award Date: 5/11/10

CONTRACT APPROVAL

Approved as to Form:

Approved:

Attest:


City Attorney

City Manager
(Or Authorized Designee)

City Clerk

BID NO. B17001711001
 CROCKER ART MUSEUM EXHIBITION FURNITURE
 SECTION III - BIDDER RESPONSE DOCUMENTS
 E. PRICING SCHEDULE

PLEASE SEE ALL SPECIFICATIONS LISTED IN SCOPE REQUIREMENTS
 AS THERE ARE QUALITY REQUIREMENTS THAT MAY AFFECT PRICING

Drawing No.	Item	Unit Price	Quantity	Total Price	Alternate
A5	Riser	\$417.00	2	\$834.00	X
A6	Riser	\$428.00	1	\$428.00	X
A7	Riser	\$451.00	1	\$451.00	X
A8	Riser	\$508.00	1	\$508.00	X
A9	Riser	\$526.00	1	\$526.00	X
A10	Riser	\$412.00	1	\$412.00	X
A11	Riser	\$400.00	1	\$400.00	X
A12	Riser	\$439.00	1	\$439.00	X
A13	Riser	\$532.00	1	\$532.00	X
A14	Riser	\$646.00	2	\$1,292.00	X
A15	Riser	\$405.00	1	\$405.00	X
A16	Riser	\$706.00	1	\$706.00	X
A17	Riser	\$330.00	1	\$330.00	X
A18	Riser	\$846.00	1	\$846.00	X
A19	Riser	\$323.00	1	\$323.00	X
A20	Riser	\$315.00	1	\$315.00	X
A21	Riser	\$382.00	1	\$382.00	X
A22	Riser	\$463.00	1	\$463.00	X
A23	Riser	\$476.00	1	\$476.00	X
A24	Riser	\$1,014.00	1	\$1,014.00	X
A25	Riser	\$529.00	1	\$529.00	X
A26	Riser	\$488.00	1	\$488.00	X
A27	Riser	\$401.00	1	\$401.00	X
A28	Riser	\$443.00	1	\$443.00	X
B4	Pedestal	\$413.00	1	\$413.00	X
B5	Pedestal	\$409.00	2	\$818.00	X
B6	Pedestal	\$409.00	2	\$818.00	X
B7	Pedestal	\$413.00	1	\$413.00	X
B8	Pedestal	\$461.00	6	\$2,766.00	X
B9	Pedestal	\$507.00	1	\$507.00	X
B10	Pedestal	\$540.00	1	\$540.00	X
B11	Pedestal	\$713.00	1	\$713.00	X
B12	Pedestal	\$424.00	1	\$424.00	X
B13	Pedestal	\$424.00	1	\$424.00	X
B14	Pedestal	\$432.00	3	\$1,296.00	X
B15	Pedestal	\$464.00	1	\$464.00	X
B16	Pedestal	\$526.00	3	\$1,578.00	X
B17	Pedestal	\$555.00	2	\$1,110.00	X
B18	Pedestal	\$555.00	1	\$555.00	X
B19	Pedestal	\$436.00	1	\$436.00	X

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Drawing No.	Item	Unit Price	Quantity	Total Price	Alternate
B20	Pedestal	\$476.00	1	\$476.00	X
B21	Pedestal	\$537.00	1	\$537.00	X
B22	Pedestal	\$556.00	2	\$1,112.00	X
B23	Pedestal	\$572.00	1	\$572.00	X
B24	Pedestal	\$572.00	3	\$1,716.00	X
B25	Pedestal	\$644.00	1	\$644.00	X
B26	Pedestal	\$687.00	1	\$687.00	X
B27	Pedestal	\$476.00	1	\$476.00	X
B28	Pedestal	\$537.00	1	\$537.00	X
B29	Pedestal	\$491.00	1	\$491.00	X
B30	Pedestal	\$708.00	1	\$708.00	X
C8	Case	\$490.00	1	\$490.00	X
C9	Case	\$452.00	1	\$452.00	X
C10	Case	\$452.00	3	\$1,356.00	X
C11	Case	\$478.00	1	\$478.00	X
C12	Case	\$494.00	5	\$2,470.00	X
C13	Case	\$497.00	1	\$497.00	X
C14	Case	\$504.00	2	\$1,008.00	X
C15	Case	\$512.00	5	\$2,560.00	X
C16	Case	\$512.00	1	\$512.00	X
C17	Case	\$512.00	2	\$1,024.00	X
C18	Case	\$570.00	7	\$3,990.00	X
C19	Case	\$570.00	1	\$570.00	X
C20	Case	\$570.00	1	\$570.00	X
C21	Case	\$555.00	1	\$555.00	X
C22	Case	\$562.00	3	\$1,686.00	X
C23	Case	\$581.00	1	\$581.00	X
C24	Case	\$642.00	1	\$642.00	X
C25	Case	\$753.00	4	\$3,012.00	X
C26	Case	\$837.00	1	\$837.00	X
C34	Case	\$652.00	3	\$1,956.00	X
C35	Case	\$844.00	5	\$4,220.00	X
C43	Case	\$438.00	15	\$6,570.00	X
C44	Case	\$449.00	1	\$449.00	X
C45	Case	\$483.00	3	\$1,449.00	X
C46	Case	\$512.00	1	\$512.00	X
C47	Case	\$558.00	1	\$558.00	X
C51	Case	\$528.00	1	\$528.00	X
C52	Case	\$482.00	1	\$482.00	X
C53	Case	\$482.00	1	\$482.00	X

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Drawing No.	Item	Unit Price	Quantity	Total Price	Alternate
C54	Case	\$755.00	3	\$2,265.00	X
C63	Case	\$386.00	19	\$7,334.00	X
C64	Case	\$389.00	6	\$2,334.00	X
C65	Case	\$401.00	3	\$1,203.00	X
C66	Case	\$668.00	8	\$5,344.00	X
C76	Case	\$673.00	2	\$1,346.00	X
C77	Case	\$734.00	1	\$734.00	X
C78	Case	\$798.00	4	\$3,192.00	X
C79	Case	\$798.00	1	\$798.00	X
C80	Case	\$721.00	3	\$2,163.00	X
C86	Case	\$804.00	1	\$804.00	X
C87	Case	\$592.00	1	\$592.00	X
C88	Case	\$613.00	1	\$613.00	X
C89	Case	\$683.00	1	\$683.00	X
C90	Case	\$726.00	1	\$726.00	X
C91	Case	\$766.00	3	\$2,298.00	X
C92	Case	\$847.00	1	\$847.00	X
C93	Case	\$804.00	1	\$804.00	X
C95	Case	\$856.00	1	\$856.00	X
C96	Case	\$878.00	1	\$878.00	X
C97	Case	\$927.00	1	\$927.00	X
D2	Plexiglass	\$147.90	19	\$2,810.10	
D3	Plexiglass	\$326.25	1	\$326.25	
D4	Plexiglass	\$159.50	6	\$957.00	
D5	Plexiglass	\$217.50	1	\$217.50	
D6	Plexiglass	\$224.75	3	\$674.25	
D7	Plexiglass	\$253.75	1	\$253.75	
D8	Plexiglass	\$1,943.00	1	\$1,943.00	
D9	Plexiglass	\$543.75	3	\$1,631.25	
D10	Plexiglass	\$514.75	3	\$1,544.25	
D11	Plexiglass	\$819.25	5	\$4,096.25	
D12	Plexiglass	\$1,007.75	8	\$8,062.00	
D13	Plexiglass	\$522.00	2	\$1,044.00	
D15	Plexiglass	\$377.00	1	\$377.00	
D16	Plexiglass	\$362.50	1	\$362.50	
D17	Plexiglass	\$442.25	1	\$442.25	
D18	Plexiglass	\$261.00	1	\$261.00	
D19	Plexiglass	\$290.00	1	\$290.00	
D20	Plexiglass	\$369.75	1	\$369.75	
D21	Plexiglass	\$392.00	1	\$392.00	

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Drawing No.	Item	Unit Price	Quantity	Total Price	Alternate
D22	Plexiglass	\$428.00	2	\$856.00	
D23	Plexiglass	\$573.00	3	\$1,719.00	
D24	Plexiglass	\$392.00	1	\$392.00	
D25	Plexiglass	\$363.00	1	\$363.00	
D26	Plexiglass	\$334.00	16	\$5,344.00	
D27	Plexiglass	\$399.00	1	\$399.00	
D28	Plexiglass	\$399.00	4	\$1,596.00	
D29	Plexiglass	\$449.00	1	\$449.00	
D30	Plexiglass	\$464.00	2	\$928.00	
D31	Plexiglass	\$529.00	2	\$1,058.00	
D32	Plexiglass	\$529.00	6	\$3,174.00	
D33	Plexiglass	\$471.00	1	\$471.00	
D34	Plexiglass	\$566.00	2	\$1,132.00	
D35	Plexiglass	\$2,494.00	1	\$2,494.00	
D36	Plexiglass	\$450.00	1	\$450.00	
D37	Plexiglass	\$558.00	1	\$558.00	
D38	Plexiglass	\$587.00	1	\$587.00	
D39	Plexiglass	\$747.00	1	\$747.00	
D40	Plexiglass	\$449.00	1	\$449.00	
D41	Plexiglass	\$471.00	3	\$1,413.00	
D42	Plexiglass	\$754.00	3	\$2,262.00	
D43	Plexiglass	\$457.00	1	\$457.00	
D44	Plexiglass	\$543.00	1	\$543.00	
D45	Plexiglass	\$580.00	1	\$580.00	
D46	Plexiglass	\$827.00	1	\$827.00	
D47	Plexiglass	\$885.00	1	\$885.00	
D48	Plexiglass	\$1,145.00	4	\$4,580.00	
D49	Plexiglass	\$703.00	3	\$2,109.00	
D50	Plexiglass	\$899.00	1	\$899.00	
D51	Plexiglass	\$1,167.00	1	\$1,167.00	
D52	Plexiglass	\$2,494.00	1	\$2,494.00	
D53	Plexiglass	\$551.00	1	\$551.00	
D54	Plexiglass	\$537.00	1	\$537.00	
D55	Plexiglass	\$609.00	1	\$609.00	
D56	Plexiglass	\$645.00	1	\$645.00	
D57	Plexiglass	\$711.00	1	\$711.00	
D58	Plexiglass	\$863.00	1	\$863.00	
E2	Shelf	\$296.00	12	\$3,552.00	X
E3	Shelf	\$303.00	18	\$5,454.00	X
E4	Shelf	\$321.00	6	\$1,926.00	X

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Drawing No.	Item	Unit Price	Quantity	Total Price	Alternate
E6	Case Riser	\$308.00	1	\$308.00	
E7	Case Riser	\$338.00	1	\$338.00	
F6	Specialty Case	\$4,015.00	1	\$4,015.00	X
F9 - Option B	Specialty Case	\$5,479.00	1	\$5,479.00	X
F14	Specialty Case	\$10,324.00	5	\$51,620.00	X
Sec. 800.3	Swidler Glass Shelving - 28"x94"	\$187.00	3	\$561.00	
Sec. 800.3	Swidler Glass Shelving - 28"x48"	\$100.00	4	\$400.00	
Sec. 800.3	Swidler Glass Shelving - 28"x24"	\$52.00	6	\$312.00	
Sec. 800.3	Swidler Glass Shelving - 34"x112"	\$274.00	3	\$822.00	
Sec. 800.3	Swidler Glass Shelving - 34"x60"	\$148.00	4	\$592.00	
Sec. 800.3	Swidler Glass Shelving - 34"x30"	\$75.00	6	\$450.00	
F15	Specialty Case	\$11,281.00	3	\$33,843.00	X
F19	Specialty Case	\$2,509.00	1	\$2,509.00	X
F20	Specialty Case	\$1,770.00	2	\$3,540.00	X
F21	Specialty Case	\$3,612.00	1	\$3,612.00	X
F22	Specialty Case	\$4,896.00	2	\$9,792.00	X
F24	Specialty Case	\$11,580.00	2	\$23,160.00	X
F26	Specialty Case	\$3,079.00	1	\$3,079.00	X
F47	Specialty Case	\$6,294.00	1	\$6,294.00	X
F45	Specialty Case	\$5,376.00	1	\$5,376.00	
F54	Specialty Case	\$4,744.00	11	\$52,184.00	X
Section 800.11	Asian Wall Demo, Tsakopoulos	\$2,773.00	1	\$2,773.00	
Section 800.12	Asian Wall Demo, Ose	\$1,128.00	1	\$1,128.00	
Section 800.13	Swidler Wall Demo, Cowell	\$3,804.00	1	\$3,804.00	
Section 800.14	Special Finish	\$2,196.00	1	\$2,196.00	
F58	Specialty Case	\$15,386.00	2	\$30,772.00	X
				\$442,654.10	
Amount of Bid Subject to San Francisco Sales/Use Tax (9.5%)			0.095	\$42,052.14	
				Total	\$484,706.24

Attachment 2

RESOLUTION NO. 2010-

Adopted by the Sacramento City Council

CONTRACT AWARD FOR THE EXHIBITION CASES AT THE CROCKER ART MUSEUM WITH GIZMO ART PRODUCTION, INC., IN THE NOT TO EXCEED AMOUNT OF \$484,706.24

BACKGROUND

- A. As part of its expansion project, the Crocker Art Museum is purchasing exhibition cases to support the expansion. Because of the high quality construction and materials needed to display the Crocker's valuable artwork, these cases are custom made.
- B. Bids were received on April 14, 2010. Thirteen bids were received. Mill Creek Associates, the apparent lowest bidder, was determined non-responsive because they did not bid on all the items in the bid package, as required in the specifications. The second lowest bidder, Gizmo Art Production, Inc., was determined the lowest responsive and responsible bidder.
- C. Staff recommends awarding a contract for the manufacture and installation of exhibition cases to Gizmo Art Production, Inc., in the not to exceed amount of \$484,706.24.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. The contract to provide exhibition cases for the Crocker Art Museum is awarded to Gizmo Art Production, Inc., the lowest responsive and responsible bidder, in an amount not to exceed amount of \$484,706.24, and the Interim City Manager, or his designee, is authorized to execute the contract.
- Section 2. The lowest bidder, Mill Creek Associates, is rejected as non-responsive.