



APPROVED
BY THE CITY COUNCIL

JUN 23 1998

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DEPARTMENT OF
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

OFFICE OF THE
CITY CLERK

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June 23, 1998

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City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: SUSPENSION OF FORMAL COMPETITIVE BIDDING FOR THE PURCHASE OF A 105 FOOT AERIAL LADDER FIRE TRUCK IN A TOTAL AMOUNT NOT TO EXCEED \$493,112.49

LOCATION AND COUNCIL DISTRICT: City-wide; All districts

RECOMMENDATION:

Staff recommends that the City Council adopt the attached Resolution which suspends formal competitive bidding for the purchase of a 105 foot aerial ladder fire truck. The Resolution also authorizes the City Manager to accept the results of informal requests for quotation and to execute the necessary purchase from Pierce Manufacturing, Inc., 2600 American Drive, Appleton, WI 54913, in a total amount not to exceed \$493,112.49.

CONTACT PERSONS: Robert Summersett, Fleet Management Superintendent, 433-6309
Steve Alstrom, Senior Buyer, 433-6343

FOR THE COUNCIL MEETING OF: June 23, 1998

SUMMARY:

The Maintenance Services Division (Fleet Operations) of the Department of Public Works has a requirement to replace an aerial ladder fire truck for the Fire Department. This report recommends that the City Council suspend formal competitive bidding for the purchase of this truck and accept the results of informal requests for quotation in order to obtain the truck in an expeditious time frame.

BACKGROUND:

At the request of the Fire Department and Maintenance Services Division (Fleet Operations), City Council authorized the sale of City Equipment 5586, a 1986 fire truck. This unit no longer met the needs of the Fire

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Department due to its large size that limited which stations it could be parked in and because it had a pump and hose bed that severely limited the compartment space and equipment carrying capacity. However, the Galt Fire District was looking for this type of unit, and the revenue received from them was more than the City could expect to receive through sale by public auction.

Since the sale of City Equipment 5586, a reserve truck has been placed into front line service. The reserve truck is older and does not meet all of the demands of the Fire Department on an ongoing basis, is more subject to breakdown, and is costly to maintain and operate. The Fire Department has requested Fleet Operations to provide a replacement unit as quickly as possible that is smaller in overall size, includes a waterway with remote nozzle, and greater compartmentation that is more appropriate for their current broader scope of use.

Fleet Operations is aware of only three companies that manufacture complete cab and chassis, body, and aerial devices. The Fire Department and Fleet Operations agree that on this type of complex emergency fire apparatus, only those manufacturers offering the complete unit should be considered. Informal requests for proposals were solicited from these three manufacturers for an available demonstration unit, a stock unit, or one that could be quickly built. None of the manufacturers had demonstration units or stock units available for immediate delivery. All units must be manufactured.

The results of the solicitation are as follows:

<u>Vendor</u>	<u>Price</u>	<u>Delivery</u>
Pierce Manufacturing, Inc.	<u>\$493,112.49</u>	210 days
Emergency One, Inc.	\$495,520.70	180-210 days
Allstar Fire Equipment, Inc./ Seagrave Fire Apparatus	\$500,118.39	260 days

Of the three proposals received, Pierce Manufacturing, Inc. offered the lowest cost proposal meeting the City's requirements. Staff, therefore, requests authorization to purchase this aerial truck.

FINANCIAL CONSIDERATIONS:

Sufficient funds are available for this purchase in the Maintenance Services Division's (Fleet Operations) FY 97/98 budget line for replacement vehicles.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15783(b)(3).

POLICY CONSIDERATIONS:

This recommendation is in accordance with the provisions of City Code Section 57.04.401(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council.

MBE/WBE EFFORTS:

Pierce Manufacturing, Inc. is not a minority/women business enterprise. No M/WBE firms are known or listed in the City Bid Directory that manufacture or distribute this type of fire protection equipment.


Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



 WILLIAM H. EDGAR
City Manager

1 Attachment

APPROVED
BY THE CITY COUNCIL

JUN 23 1998

OFFICE OF THE
CITY CLERK

RESOLUTION NO. 98-302

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF _____

**A RESOLUTION SUSPENDING FORMAL COMPETITIVE BIDDING
FOR THE PURCHASE OF A 105 FOOT AERIAL LADDER FIRE TRUCK
IN A TOTAL AMOUNT NOT TO EXCEED \$493,112.49**

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO THAT:

1. In the best interest of the City of Sacramento, formal competitive bidding is hereby suspended for the purchase of a 105 foot aerial ladder fire truck, and;
2. The City Manager is hereby authorized to accept the results of informal requests for quotation and to execute the necessary purchase from Pierce Manufacturing, Inc., 2600 American Drive, Appleton, WI 54913, in a total amount not to exceed \$493,112.49.

MAYOR

ATTEST:

CITY CLERK

FOR CITY CLERK USE ONLY

RESOLUTION NO.: _____

DATE ADOPTED: _____

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