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# CITY OF SACRAMENTO

CITY MANAGER'S OFFICE  
**RECEIVED**  
OCT 28 1981

DEPARTMENT OF GENERAL SERVICES  
SUPPORT SERVICES DIVISION  
6730 24TH STREET  
BUILDING 4  
SACRAMENTO, CA 95822-3699  
TELEPHONE (916) 449-5551

HOWARD F. ISHIDA  
ADMINISTRATOR

October 28, 1981

City Council  
Sacramento, California

**APPROVED**  
BY THE CITY COUNCIL

Honorable Members in Session:

NOV 4 1981

**SUBJECT:** Recommendation of Award

OFFICE OF THE  
CITY CLERK

SUMMARY

Attached are tabulations of sealed proposals received by the City Clerk for furnishing equipment and services in accordance with specifications adopted by the City Council.

RECOMMENDATION

It is recommended that the City Council accept the lowest responsive and responsible proposals submitted as follows:

| <u>Bid No.</u>  | <u>Bidder</u>  | <u>Items Awarded</u> | <u>Contract Amount</u>     |
|---|--|----------------------|----------------------------|
| 419 - Repair, Re-build and/or Supply Hydraulic Cylinders and Pumps for a period of 1 year<br>(Attachment 1) | Valley Hydraulics and Machine, Inc.<br>1249 East Kentucky Avenue<br>P. O. Box 361<br>Woodland, CA 95695-0361<br>P. O. #82582 | 1 year contract      | \$80,000.00<br>(Estimate)  |
| 422 - Tree Trimming Services for a period of 8 months<br>(Attachment 2)                                     | Weaver's Tree Service<br>567 West Barstow Avenue<br>Fresno, CA 93704   | 8 month contract     | \$195,000.00<br>(Estimate) |

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| Bid No.  | Bidder   | Items Awarded | Contract Amount |
|--|--|---------------|-----------------|
| 421 - 2 each HI -<br>Cube Vans<br>(Attachment 3) | Mel Rapton Pontiac-GMC<br>P. O. Box 212527<br>2820 Fulton Avenue<br>Sacramento, CA 95821<br>P. O. #82583 | All           | \$25,340.52     |

Sufficient funds are available to award the contracts.

Respectfully Submitted,

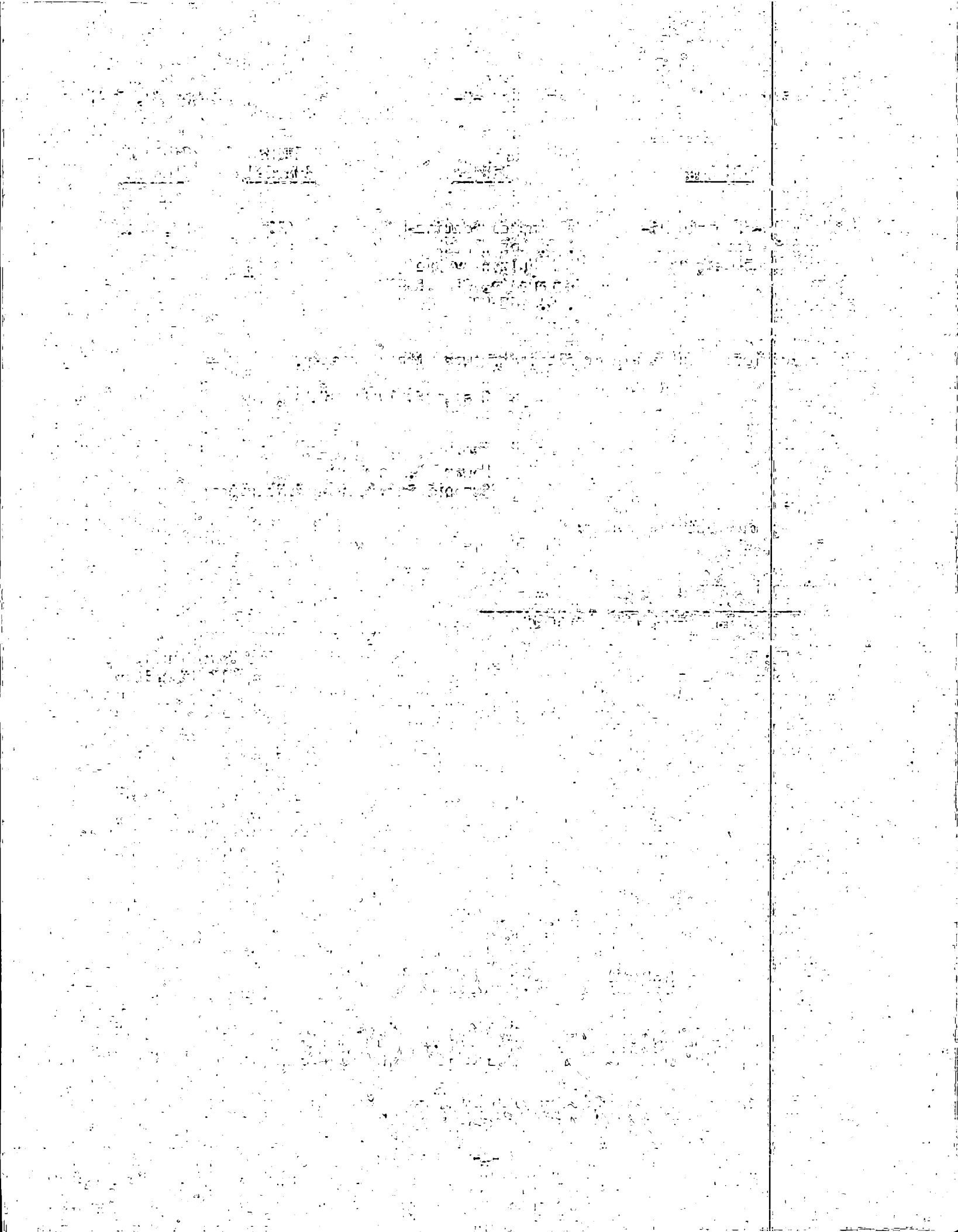
*Howard F. Ishida*  
 Howard F. Ishida  
 Support Services Administrator

Recommendation Approved:

*Walter J. Sipe*  
 Walter J. Sipe, City Manager

HFI: jc  
3 Attachments

November 4, 1981  
All Districts



ATTACHMENT 1

BID NO. 419 - REPAIR, REBUILD AND/OR SUPPLY VARIOUS QUANTITIES OF  
HYDRAULIC CYLINDERS AND PUMPS, AS REQUIRED, FROM OCTOBER 1, 1981,  
OR FROM DATE OF AWARD IF SUBSEQUENT THERETO, THROUGH SEPTEMBER 30, 1982

| <u>Bidder</u>                      | <u>Partial 6-Month Usage<br/>(See Note Below)</u> | <u>Hourly Rate</u> | <u>Estimated Contract<br/>Amount</u> |
|------------------------------------|---|--------------------|--------------------------------------|
| Valley Hydraulics and Machine Inc. | \$15,561.69                                       | \$28.00            | <u>\$80,000.00</u>                   |
| Paul Munroe Hydraulics, Inc.       | \$17,263.18                                       | \$35.00            |                                      |
| Heil Equipment Company             | *   |                    |                                      |
| B & T Hydraulics                   | *   |                    |                                      |

\*These two (2) bidders did not submit complete bids as was specified in this proposal and are therefore considered to be non-responsive.

Note: Since it is impossible to list all of the various hydraulic cylinders and pumps used by the Equipment Maintenance Division, only some of the more common cylinders and pumps used were specified in this proposal. For those cylinders and pumps not listed on the bidding sheet, bidders were requested to quote their hourly labor rate and to attach their most current price sheet showing the net cost for all parts.

For the purposes of bid evaluation, actual invoices for hydraulic service were taken for a six (6) month period from the 1980/81 fiscal year and priced out according to the current hourly rates and bidding sheet submitted. Based on this information, it is recommended that, in the best interests of the City, the City Council make an award to Valley Hydraulics and Machine Incorporated in the estimated contract amount of \$80,000.

Estimated Cost: \$80,000.00

User: Equipment Maintenance Division

Due Date: September 22, 1981

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ATTACHMENT 2

BID NO. 422 - TREE TRIMMING SERVICES (MISTLETOE PROGRAM),  
AS REQUIRED, FROM NOVEMBER 1, 1981, OR FROM DATE OF AWARD IF  
SUBSEQUENT THERETO, UNTIL FUNDS ARE EXHAUSTED, OR UNTIL  
JUNE 30, 1982, WHICHEVER IS SOONER

| <u>Bidder</u>                | <u>Total Hourly Rate</u><br><u>for 4 Rope Climbing Crews</u><br><u>and 1 Stump Grinding Crew</u> | <u>Prompt Payment</u><br><u>Discount</u> | <u>Estimated Contract</u><br><u>Amount</u> |
|------------------------------|--|--|--|
| Weaver's Tree Service        | <u>\$175.70</u>  | <u>-0-</u>                               | <u>\$195,000.00</u>                        |
| Asplundh Tree Expert Company | <u>\$185.60</u>  | <u>-0-</u>                               |  |
| Oakley Tree Service          | <u>\$192.00</u>  | <u>1%</u>                                |  |
| Sky King Tree Service        | <u>\$36.15*</u>  | <u>-0-</u>                               |  |
| Paul Bunyan Tree             | <u>\$43.50*</u>  | <u>1%</u>                                |  |

\*Incomplete bid - bidder only quoted on one (1) rope climbing crew.

Estimated Cost: \$195,000.00

User: Community Services Department

Due Date: October 20, 1981

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ATTACHMENT 3

BID NO. 421 - TWO (2) EACH HI-CUBE VANS

| <u>Bidder</u>      | <u>Total Bid Price<br/>Including Sales Tax and<br/>Selected Options</u> | <u>Prompt Payment<br/>Discount</u> |
|--------------------|---|------------------------------------|
| F. B. Hart Company | \$25,165.46*  | \$25.00                            |
| Mel Rpton Company  | <u>\$25,340.52</u>  | \$200.00 per vehicle               |

\*Incomplete bid - bidder did not quote on Optional Bid Item "e".

Estimated Cost: \$23,000.00

User: Equipment Maintenance Division

Due Date: October 20, 1981

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