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DEPARTMENT OF
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

December 15, 1998

PS:Admin:98066:RBH:SA:bd

5730 - 24TH STREET
BUILDING FOUR
SACRAMENTO, CA
95822-3699

APPROVED
BY THE CITY COUNCIL

DEC 15 1998

OFFICE OF THE
CITY CLERK

City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: PURCHASE OF THREE (3) ADDITIONAL REPLACEMENT TYPE III EMERGENCY AMBULANCES IN ACCORDANCE WITH THE PROVISIONS OF BID NO. 1773 IN A TOTAL AMOUNT OF \$255,144.46

LOCATION AND COUNCIL DISTRICT: City-wide; All districts

RECOMMENDATION:

Staff recommends that the City Council authorize the purchase of three (3) additional replacement type III emergency ambulances in accordance with the provisions of Bid No. 1773, originally awarded by Council on April 1, 1998. These additional replacement ambulances will be purchased from the lowest responsible bidder, Wheeled Coach Industries, Inc., 11257 Coloma Road, B-8, Rancho Cordova, CA 95670, in a total amount of \$255,144.46.

CONTACT PERSONS: Robert Summersett, Fleet Superintendent, 433-6309
Steve Alstrom, Senior Buyer, 433-6343

FOR COUNCIL MEETING: December 15, 1998

SUMMARY:

City Council awarded the purchase of five (5) type III emergency ambulances to Wheeled Coach Industries, Inc. on April 1, 1998, in accordance with Bid No. 1773. Staff recommends that City Council authorize the purchase of three (3) more units in accordance with provisions included in the bid specifications.

BACKGROUND:

On April 1, 1998, City Council adopted specifications and awarded Bid No. 1773 for five (5) type III emergency ambulances to Wheeled Coach Industries, Inc., 11257 Coloma Road, B-8, Rancho Cordova, CA 95670, in a total amount of \$419,934.08. Provisions in the bid specifications stated "the quantity specified is based upon current known requirements and is subject to increase at the same terms and conditions if mutually agreeable to both parties within 365 days of contract award". The staff report for the original contract award also requested that Council

"authorize subsequent purchases of identical units under the same terms and conditions within 365 days of award, providing such purchases have been approved and budgeted by the City Council".

The Maintenance Services Division (Fleet Operations), Department of Public Works, has in their approved FY98/99 budget a requirement to replace three (3) type III emergency ambulances. These ambulances will replace existing ambulances used by the Fire Department, Emergency Medical Services. Wheeled Coach Industries, Inc. has agreed to sell to the City three (3) additional units as provided in the bid specifications with 1999 chassis resulting in a price increase of \$985.00 per unit for a unit cost of \$78,931.00. The year model 1998 chassis is no longer available, and a 1999 chassis must be provided. The new unit price of \$78,931.00 with 1999 chassis is still lower than the next competitive bidder in Bid No. 1773. Therefore, staff recommends that Council approve the purchase of the three (3) additional replacement type III emergency ambulances from Wheeled Coach Industries, Inc. in the total amount of \$255,144.46.

FINANCIAL CONSIDERATIONS:

Sufficient funds are available in the Maintenance Services Division's FY98/99 budget for new and replacement vehicles/equipment.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

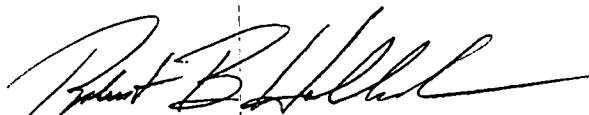
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS:

Requests for bid (RFB) were sent to nine (9) vendors, none of which were identified as M/WBE firms. No M/WBE firms were known or listed in the City Bid Directory that supply this type of emergency vehicle. Of the four (4) bid responses, none was from a minority or woman-owned business enterprise.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



WILLIAM H. EDGAR
City Manager