

## **RESOLUTION NO. 2019-0159**

Adopted by the Sacramento City Council

May 21, 2019

### **Contract Amendment: Exclusive Food and Beverage Service Provider at Convention Center Complex**

#### **BACKGROUND**

- A. On April 27, 2010, City Council adopted Resolution No. 2010-0209, approving Centerplate as the exclusive catering provider at the Convention Center Complex, which consists of the Community Center Theater, Convention Center, and Memorial Auditorium. The City and Centerplate executed a food services license agreement (the "Agreement") with an effective date of November 1, 2010 (City Agreement No. 2010-0322) and an initial term of five years, with an option to renew for one five (5) year term.
- B. On October 8, 2015, the City and Centerplate signed the First Amendment to City Agreement No. 2010-0322, extending the Agreement until October 31, 2020.
- C. The Community Center Theater and Convention Center are set to close in summer 2019 for renovations and reopen by the end of 2020.
- D. Extending this Agreement will provide the certainty that Centerplate will be the caterer for the Convention Center Complex and will facilitate the City's ability to solicit business for 2021 and beyond.
- E. Through this amendment to the agreement, Centerplate will invest \$7 million in capital toward the Convention Center Complex Renovation Project:
  - 1) \$5.5 million (CIP Reimbursable Fund, Fund 3702) is recommended to be budgeted in the Convention Center Complex Renovation Project (M17100100); and
  - 2) \$1.5 million will be used by Centerplate for the renovation of the Memorial Auditorium concession stands, relocation and buildout of Starbucks located inside the Convention Center, and purchase of kitchen small wares. Any remaining balance will be budgeted to the Convention Center Complex Renovation project (M17100100). Improvements will be carried out by Centerplate in coordination with City staff.

F. Staff recommends executing the Second Amendment to City Agreement No. 2010-0322 with Centerplate extending this Agreement through 2034.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. The City Manager or the City Manager’s designee is authorized to execute the Second Amendment to City Agreement No. 2010-0322 with Centerplate dba Classique Catering as the exclusive food and beverage service provider at the Convention Center Complex.
  
- Section 2. The City Manager or the City Manager’s designee is authorized to increase the revenue and expenditure budgets in the Convention Center Complex Renovation Project (M17100100) by \$5,500,000 (CIP Reimbursable Fund, Fund 3702) to reflect the terms of the agreement with Centerplate dba Classique Catering.

Adopted by the City of Sacramento City Council on May 21, 2019, by the following vote:

- Ayes: Members Ashby, Carr, Guerra, Hansen, Harris, Schenirer, Warren and Mayor Steinberg
  
- Noes: None
  
- Abstain: None
  
- Absent: Member Jennings

Attest: **Mindy Cuppy** Digitally signed by Mindy Cuppy  
Date: 2019.05.28 13:16:15  
-07'00'

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Mindy Cuppy, City Clerk

*The presence of an electronic signature certifies that the foregoing is a true and correct copy as approved by the Sacramento City Council.*