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DEPARTMENT OF  
ADMINISTRATIVE SERVICES  
TELECOMMUNICATIONS DIVISION

**CITY OF SACRAMENTO**  
**CALIFORNIA** **APPROVED**  
BY THE CITY COUNCIL

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SACRAMENTO, CA  
95814

**AUG 18 1998**

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July 29, 1998

OFFICE OF THE  
CITY CLERK

CITY COUNCIL  
Sacramento, California

Honorable Members in Session:

**SUBJECT: APPROVAL OF SUPPLEMENT NO. 4 TO CITY AGREEMENT 96-042 WITH RONALD P. COSTA, TELECOMMUNICATIONS CONSULTANT**

**LOCATION AND COUNCIL DISTRICT:** Citywide

**RECOMMENDATION:**

It is recommended that the City Council adopt the attached resolution authorizing the execution of Supplement No. 4 to City Agreement No. 96-042 with Ronald P. Costa, Telecommunications Consultant, for an amount "not to exceed" \$60,000.

**CONTACT PERSON:**

**Richard R. Daniels, Telecommunications Manager, 264-8512**

**FOR COUNCIL MEETING OF:** August 18, 1998

**SUMMARY:**

There is a continued need to retain Ronald P. Costa, a consultant, providing telecommunications services to the City. His services are needed to provide ongoing technical support and expertise including additional training for the recently hired Telecommunications Engineer. This report recommends that the City Council adopt the attached Resolution authorizing the City Manager to execute Supplement No. 4 to City Agreement No. 96-042.

**COMMITTEE/COMMISSION ACTION:** None

**BACKGROUND INFORMATION:**

- In January 1996, the City Manager approved a Consultant Services Agreement with Ronald P. Costa to provide telecommunications consulting services. The amount of the agreement was \$49,500.
- In July 1996, Ronald P. Costa agreed to fulfill the duties of Interim Communication Systems Administrator, due to recruitment difficulties in hiring a new permanent Communications Systems Administrator and Telecommunications Engineer. The City Council adopted Resolution No. 96-386 authorizing the City Manager to execute Supplement No. 1 to Agreement No. 96-042. This changed the total amount of the agreement to \$99,500. Funding was provided from salary savings from the vacant positions of Telecommunications Engineer and Communication Systems Administrator.
- In December 1996, the City Council Amended resolution 94-008 to re-title the classification of Communications Systems Administrator to Telecommunications Manager and increase the salary. This led to the successful recruitment and selection of a new Telecommunications Manager in February 1997.
- In February 1997, the City Council adopted Resolution No. 97-046 authorizing the City Manager to execute Supplement No. 2 to Agreement No. 96-042. This changed the total amount of the agreement to \$149,500. Funding was provided from salary savings from the vacant position of Telecommunications Engineer.
- In October 1997, the City Council adopted Resolution No. 97-584 authorizing the City Manager to execute Supplement No. 3 to Agreement No. 96-042. This changed the total amount of the agreement to \$219,500. Funding was provided from salary savings from the vacant position of Telecommunications Engineer
- There are several projects at various stages, which require the ongoing technical support and expertise that Mr. Costa can provided due to his extensive knowledge of the City and its telecommunication systems and services. These projects include:
  - City fiber optic/infrastructure projects including administration
  - Ongoing optimization of the City/County 800 MHz Radio Communications Systems
  - Police Mobile Data Terminal upgrades
  - 911 telephone system replacement
  - Attorney General's 3-1-1 Strategic Plan Task Force
  - Provide additional training and an orderly transition for the recently hired Telecommunications Engineer.

The continued services by the consultant are needed to provide ongoing technical

City Council  
Supplement No. 4 City Agreement No. 96-042  
August 4, 1998

support and expertise on several projects (with which Mr. Costa has extensive knowledge) which include additional training and an orderly transition for the recently hired Telecommunications Engineer. It is therefore proposed that the City execute Supplement No. 4 to the Agreement No. 96-042.

**FINANCIAL CONSIDERATIONS:**

Beginning January 1, 1996 through June 30, 1998, \$209,796.33 has been expended for consultant services with Ronald P. Costa.

A total of \$9,703.67 remains under the City's current contractual agreement with Ronald P. Costa. The request to approve Supplement No. 4 adding \$60,000 will provide a total of \$69,703.67, which will be used to continue, the services provided by Ronald P. Costa.

The hourly rate of \$45.00 will be increased by \$5.00, per a request by the contractor. The rate of \$50.00 per hour remains substantially less (typically \$92.00 – 112.00 per hour) than that which would be paid to other telecommunications consultants without his extensive City knowledge. Sufficient funding exists in the current operating budget; therefore, no additional budget augmentation is requested.

**ENVIRONMENTAL CONSIDERATIONS:**

This report recommends no action that would constitute a project under the California Environmental Quality Act (CEQA).

**MBE/WBE:**

The consultant, Ronald P. Costa, is certified as a MBE firm.

Respectfully submitted:



Richard R. Daniels,  
Telecommunications Manager

**RECOMMENDATION APPROVED:**



William H. Edgar  
City Manager



**RESOLUTION NO. 98-412**

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF \_\_\_\_\_

**APPROVED**  
BY THE CITY COUNCIL

**AUG 18 1998**

OFFICE OF THE  
CITY CLERK

RESOLUTION AUTHORIZING THE CITY MANAGER AND THE CITY CLERK TO EXECUTE SUPPLEMENT NO. 4 TO AGREEMENT NO. 96-042 WITH RONALD P. COSTA, TELECOMMUNICATIONS CONSULTANT FOR A NOT TO EXCEED AMOUNT OF \$60,000.

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO:

That the City Manager and the City Clerk are hereby authorized to execute Supplement No. 4 to the City Agreement No. 96-042 with Ronald P. Costa, Telecommunications Consultant.

\_\_\_\_\_  
MAYOR

ATTEST:

\_\_\_\_\_  
CITY CLERK

\_\_\_\_\_  
FOR CITY CLERK USE ONLY

RESOLUTION NO.: \_\_\_\_\_

DATE ADOPTED: \_\_\_\_\_