



SACRAMENTO FIRE DEPARTMENT
"An All-Risk Organization"

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May 4, 2005

City Council
Sacramento, California

Honorable Members in Session

**SUBJECT: PURCHASE OF SOFTWARE AND SERVICES FOR FIRE RECORD
MANAGEMENT SYSTEM**

LOCATION AND COUNCIL DISTRICT: Citywide/All Districts

RECOMMENDATION:

It is recommended that the City Council adopt the attached resolution authorizing the purchase of software and services from FDM Software Ltd. in the amount of \$475,000.

CONTACT PERSON: Michael Balash, Battalion Chief, Communications, 433-1606
Karen Hill, Public Safety IT Manager, Data Services, 433-0400

FOR COUNCIL MEETING OF: May 31, 2005

SUMMARY:

On September 28, 2004, the City Council accepted the 2004 State Homeland Security Grant (SHSG) to assist in the replacement of the Fire Department's aging Record Management System (RMS). This report requests authorization to enter into agreements with FDM Software Ltd. (FDM) for the purchase of software and services required to replace the Fire Department's RMS. The identified vendor was selected through a competitive process.

COMMITTEE/COMMISSION ACTION: N/A

BACKGROUND INFORMATION:

In September 2004, the City Council accepted the 2004 State Homeland Security Grant (SHSG), Resolution No. 2004-780, to assist in the replacement of the Fire Department's RMS. This project will replace the existing system that was installed in 1988. On September 7, 2004 the City of Sacramento issued Request For Proposals (RFP# SFDRMS-2004) inviting prospective vendors to provide proposals for a Fire RMS that is compliant with the latest version of the National Fire Incident Reporting System (NFIRS). Six companies responded to the RFP.

A selection committee consisting of staff from City Information Technology, Public Safety Information Technology, and the Fire Department, reviewed the responses for completeness and looked at the qualifications, methodology and relevant experience of each company to compile a "shortlist". The shortlist of companies gave a demonstration of their software to a group that consisted of the selection committee and Fire Department end users. FDM was chosen as the best qualified to provide the services outlined in the RFP.

Once implemented, FDM's software will result in an increase in firefighter efficiency and public safety. Staff has had an opportunity to work directly with FDM in the evaluation and contract negotiations phases on this project and found the company to be extremely responsive and competent, and their products to be reliable and well designed.

Approval of these contracts by Council will allow staff to proceed with the implementation of a modern RMS that supports the Fire Department's functional requirements. The system will allow firefighters to complete reports on computers and route them electronically to supervisors, and throughout the Fire Department as needed for investigation, analysis or other functions. Virtually all information contained in a report will be available immediately throughout the Department.

Other features include ad hoc reporting, statistical analysis, a rigorous audit trail of record changes, data selection that is user defined in accordance with respective security access. It interfaces with both Computer Aided Dispatch (CAD) and the departments staffing software. This new RMS will allow for significant improvements in efficiency for numerous aspects of Fire Department operations.

FDM has 82 clients in nine States and Canada and has installed the system being purchased in this contract in agencies that are larger and which handle a greater call volume than the Sacramento Fire Department. Based upon client contacts the software has proven reliable and the committee has a high level of confidence in the successful completion of this product.

This report requests that the City Council authorize the City Manager, or his designee, to enter into the agreements with FDM for the purchase of software and services required to replace the Fire Department's RMS. The agreements are available for review in the Office of the City Clerk.

FINANCIAL CONSIDERATIONS:

The purchase price for the software and services described in this contract is \$475,000. The purchase will be funded through the State Homeland Security grant funds accepted in September 2004. Annual maintenance costs were initially anticipated at \$50,000 per year and are to be added to the Fire Department's operating budget as identified on the Resolution accepting the grant. Based on the results of the RFP, the actual annual maintenance in future years will exceed \$50,000 per year and will be as follows: FY 08 - \$62,500, FY09 - \$63,500, FY10 - \$65,000, and FY11 - \$66,500, with incremental values above the funded \$50,000 to be addressed in future budgets.

ENVIRONMENTAL CONSIDERATIONS:

This proposal does not constitute a "project" and is therefore exempt from the California Environmental Quality Act (CEQA) according to CEQA guidelines Section 15061 (b)(1) and 15378 (b)(3).

POLICY CONSIDERATIONS:

This purchase is consistent with Council's policy of improving technology to realize operational efficiencies.

ESBD CONSIDERATIONS:

The City of Sacramento received six responses to the RFP. None of the responders to the RFP are ESBD qualified. FDM Software LTD. does not qualify as an ESBD vendor.

Respectfully Submitted,



Julius J. Cherry
Fire Chief

RECOMMENDATION APPROVED:



ROBERT P. THOMAS
City Manager

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RESOLUTION NO.

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF _____

**A RESOLUTION AUTHORIZING THE CITY MANAGER TO PURCHASE
SOFTWARE AND SERVICES FROM FDM SOFTWARE IN THE AMOUNT OF
\$475,000**

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO THAT:

That the City Manager, or his designee, is hereby authorized to execute necessary agreements with FDM Software Ltd. in the amount of \$475,000, including any extension or amendments, to purchase software and services required for the implementation of the Fire Department's Record Management System.

MAYOR

ATTEST:

CITY CLERK

FOR CITY CLERK USE ONLY

RESOLUTION NO.: _____

DATE ADOPTED: _____