



# REPORT TO COUNCIL

## City of Sacramento

915 I Street, Sacramento, CA 95814-2604  
www.CityofSacramento.org

Consent  
November 10, 2009

Honorable Mayor and  
Members of the City Council

**Title:** Grant: Purchase IT Equipment Per Recovery Act: Edward Byrne Memorial Justice Assistance Program

**Location/Council District:** Citywide

**Recommendation:** Adopt a **Resolution** awarding a contract to E.S.P., Inc (the lowest responsible bidder) for IT equipment for an amount not to exceed \$223,721.78.

**Contact:** James Maccoun, Captain, 808-0841

**Presenters:** Not applicable

**Department:** Police

**Division:** Public Safety IT

**Department ID:** 11001381

### Description/Analysis

**Issue:** On August 25, 2009, Council accepted federal grant funding through the Recovery Act: Edward Byrne Memorial Justice Assistance Grant Formula Program: Local Solicitation (Recovery Act JAG) administered through the U.S. Department of Justice, Office of Justice Programs' Bureau of Justice Assistance in the amount of \$2,527,660 (Resolution No. 2009-549). As part of the grant purchasing plan, the Sacramento Police Department (SPD) is recommending the purchase of wireless access equipment for its mobile fleet from E.S.P. Inc. in the amount of \$223,721.78.

**Policy Considerations:** This recommendation is consistent with the competitive bidding requirements as detailed in Sacramento City Code 3.56.

**Environmental Considerations:**

**California Environmental Quality Act (CEQA):** The current proposal involves the purchase of IT equipment and is not subject to the California Environmental Quality Act (CEQA) guidelines, in accordance with Section 15378(b)(2), which states that continuing administrative activities do not constitute a project and are therefore exempt from review.

**Sustainability Considerations:** This purchase will increase energy-efficiency, and will decrease maintenance costs associated with the replacement of outdated equipment.

**Other:** Not applicable

**Commission/Committee Action:** Not applicable

**Rationale for Recommendation:** In September 2009, the Procurement Services Division, in accordance with City Code Section 3.56, issued Invitation for Bid No. B10131061004 for IT equipment. The lowest responsive and responsible bidder was determined to be E.S.P., Inc. as shown in the evaluation table below.

**Financial Considerations:** Funding from the Recovery Act JAG is \$2,527,660, of which the purchase of the IT equipment from E.S.P., Inc., will be \$223,721.78. The grant performance period is four years, March 1, 2009 through February 28, 2013. In accordance with the terms of the grant program, federal funds must be used to supplement existing funds for program activities and cannot replace, or supplant, nonfederal funds that have been appropriated for the same purpose.

This program does not require the City to provide a cash match. Maintenance costs, after the four-year grant performance period, will be nominal and absorbed into the SPD's budget. The SPD anticipates the following cost-savings associated with project implementation due to increased energy-efficiency, and decreased maintenance costs associated with the replacement of outdated equipment:

- Approximately \$10,000 per year associated with reduced monthly recurring charges for leased data lines.
- Approximately \$79,000, over three years, associated with server replacements.
- Approximately a 25% reduction in facility costs associated with decreased power, cooling, and data center space necessary for housing equipment.
- Approximately \$15,000 per year (estimated annual average) associated with eliminated costs for outside range use.

**DIGI COMPUTER HARDWARD/SOFTWARE BID EVALUATION (B10131061004)**

	Total Bid Price	Freight	5% E/SBE Preference	Payment Discount	City Limit 1% Pref.	Sales Tax 8.75%	Bid Evaluation Total
<b>Business Services</b>	\$250,878.28	\$0.00	None	Net 30	None	\$21,951.85	\$272,830.13
<b>B &amp; B Electronics Mfg</b>	\$225,012.00	\$766.09	None	Net 30	None	\$19,688.55	\$245,466.64
<b>OM Office Supply</b>	\$245,008.00	\$0.00	None	Net 30	None	\$21,438.20	\$266,446.20
<b>Solution4Sure</b>	\$253,667.28	\$0.00	None	Net 30	None	\$22,195.89	\$275,863.17
<b>Western Pacific Signal</b>	\$230,752.00	\$0.00	-\$11,537.60	5%-21 Days -\$11,537.60	None	\$20,190.80	\$227,867.60
<b>En Pointe Technologies</b>	\$232,736.92	\$0.00	None	Net 30	None	\$20,364.48	\$253,101.40
<b>GovConnection Inc</b>	\$245,428.24	\$0.00	None	Net 30	None	\$21,474.97	\$266,903.21
<b>E.S.P. Inc</b>	<b>\$205,123.48</b>	\$650.00	None	Net 30	None	\$17,948.30	<b>\$223,721.78</b>
<b>EDC Systems</b>	\$227,838.40	\$0.00	-\$11,391.92	Net 30	None	\$19,935.86	\$236,382.34

**E.S.P. INC. IS RECOMMENDED FOR AWARD**

**Emerging Small Business Development (ESBD):** Of the nine bids received from Bid No. B10131061004, two (2) were from small businesses. The recommended contractor, E.S.P. Inc. is not a Small/Emerging Enterprise.

Respectfully Submitted by:   
James Maccoun, Captain

Approved by:   
Rick Brazel, Chief of Police

Recommendation Approved:

  
Ray Kerridge  
City Manager

**Table of Contents:**  
Report

pg. 1

**Attachments**

- 1 Background
- 2 Resolution

pg. 5  
pg. 6

**Attachment 1****Background**

On August 25, 2009, Council accepted the Recovery Act JAG grant (Resolution No. 2009-549). The Sacramento Police Department was awarded the funds on July 30, 2009. As with traditional JAG funding, the Recovery Act JAG allows state and local governments to support a broad range of activities to prevent and control crime and to improve the criminal justice system. This purchase will enhance officer safety and efficiency through increased integration and collaboration, and access to additional applications such as Cal Photo, providing California Department of Motor Vehicle photos to officers in the field, streaming video from bait cars, and new Web-based criminal justice applications.

The Police Information System Improvements Project will upgrade the SPD's network infrastructure. The industry standard product life for this type of network equipment is five years. SPD's network equipment is seven to nine years old, at the end of its product life, and is no longer covered under its initial warranty. This purchase will upgrade outdated wireless equipment used daily in nearly 300 police patrol vehicles.

The department's current seven-year-old private 800Mhz DataRadio system only has data rates of 2.1K/second, which does not meet the department's future application needs. The department's new mobile client application requires improved data bandwidth to the mobile fleet. Adding wireless access to the department's mobile fleet and WiFi hot spots near substations will allow officers to roam seamlessly between three networks. This upgrade will provide 100x faster speeds over the current data radio system to the mobile fleet, and will provide officers access to applications such as Cal Photo, providing Department of Motor Vehicle photos to officers in the field, streaming video from bait cars, and new Web-based criminal justice applications.

**Attachment 2**

**RESOLUTION NO.**

Adopted by the Sacramento City Council

**PURCHASE OF IT EQUIPMENT PER RECOVERY ACT: EDWARD BYRNE  
MEMORIAL JUSTICE ASSISTANCE GRANT FORMULA PROGRAM: LOCAL  
SOLICITATION**

**BACKGROUND**

- A. On March 6, 2009, President Obama announced the allocation of \$2 billion in funds from the *American Recovery and Reinvestment Act*.
- B. The Recovery Act: Edward Byrne Memorial Justice Assistance Grant Formula Program: Local Solicitation (Recovery Act JAG), administered through the U.S. Department of Justice, Office of Justice Programs' Bureau of Justice Assistance, allows state and local governments to support a broad range of activities to prevent and control crime and to improve the criminal justice system. Two primary purposes specific to the Recovery Act JAG are (1) to preserve and create jobs and promote economic recovery, and (2) to stabilize state and local government budgets. Forty percent of the Recovery JAG funding is designated for units of local government.
- C. On July 30, 2009, the City of Sacramento Police Department was awarded \$2,527,660 in Recovery Act JAG funding.
- D. The grant performance period for the Recovery Act JAG is four years, March 1, 2009, through February 28, 2013.
- E. On August 25, 2009, Council accepted Recover Act JAG funding in the amount of \$2,527,660 (Resolution 2009-549).
- F. In September 2009, the Procurement Services Division, in accordance with City Code Section 3.56, issued Invitation for Bid No. B10131061004 for IT equipment. Nine responses were received and evaluated. The lowest responsive and responsible bidder was determined to be E.S.P., Inc.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL  
RESOLVES AS FOLLOWS:**

- Section 1. E.S.P., Inc. is awarded a contract for this purchase in a total amount not to exceed \$223,721.78.