



REPORT TO COUNCIL

City of Sacramento

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915 I Street, Sacramento, CA 95814-2604
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CONSENT
January 5, 2006

Honorable Mayor and
Members of the City Council

Subject: Purchase: Firearm Ammunition from Adamson Industries

Location/Council District: Citywide

Recommendation:

Adopt a Resolution to: 1) authorize the purchase of firearm ammunition from Adamson Industries for FY06 in an amount not to exceed \$130,000, and 2) suspend formal competitive bidding (requires 2/3 vote) for the purchase of firearm ammunition.

Contact: Mike McCarthy, Police Captain, 433-0417;
Milt Payne, Program Analyst, 264-8119

Department: Police

Division: Property

Organization No: 2155

Summary:

This report recommends that the City Council adopt the attached resolution authorizing the purchase of Winchester brand firearm ammunition in an amount not to exceed \$130,000 during FY06. Purchases will be acquired through a series of non-competitive contracts with Adamson Industries.

It has been determined by staff that the Winchester brand is the Department standard for firearm ammunition. Winchester ammunition has proven to be more reliable than competitive brands and is considered necessary to optimize officer safety. Winchester has designated Adamson Industries as their only wholesale distributor of Winchester ammunition for this section of California. Based on this relationship, the City is required to purchase Winchester ammunition through Adamson Industries in order to obtain the wholesale price.

Committee/Commission Action: None.

Background Information:

Winchester ammunition has been the Department standard for over 15 years. Prior year purchases have been under the \$100,000 threshold. It is anticipated that requirements for FY06 will exceed that amount for the following reasons:

- Over the last two years, sworn officer authorizations have increased by 77 FTE.
- In 2005 and early 2006, conversion to new Sig Sauer model 552 submachine guns for the SWAT Team will require 50,000 rounds for weapons break-in and initial qualification for the 10-person team.
- Requirements mandated by the State of California have increased ammunition usage for police officers' annual re-qualification shooting by approximately 25%.
- Police academy classes have increased to support the growth in FTE. Each cadet requires nearly 2,000 rounds for training and initial qualification.

A funding level not to exceed \$130,000 allows the Department to meet increased ammunition usage demands, complies with special requirements, and allows a reserve for unforecasted requirements/contingencies. To date, ammunition purchases for FY06 from Adamson Industries total \$90,423.84. An additional requisition for \$23,851.54 is on hold pending approval of this resolution.

Financial Considerations:

Funding for this requirement can be accomplished by re-allocation of current budget authority within the Police Department's Property Division (Org. # 2155).

Environmental Considerations:

This proposal does not constitute a "project" and is therefore exempt from the California Environmental Quality Act (CEQA) according to CEQA guidelines Section 15061(b)(1) and 15378(b)(3).

Policy Considerations:

The recommendations in this report are consistent with Sacramento City Code, Title 3. Also, the purchase of firearm ammunition is aligned with the City's Strategic Plan goal to improve and expand public safety.

Emerging Small Business Development (ESBD):

Adamson Industries is not a certified small business.

Respectfully Submitted by: Mike McCarthy
Mike McCarthy
Captain

Approved by: Albert Nájera
Albert Nájera
Chief of Police

Recommendation Approved:

Ray Kerridge
RAY KERRIDGE
Interim City Manager

Ref: COP 12-1

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RESOLUTION NO.

Adopted by the Sacramento City Council

January 5, 2006

AUTHORIZING SUSPENSION OF COMPETITIVE BIDDING AND THE PURCHASE OF FIREARM AMMUNITION FROM ADAMSON INDUSTRIES

BACKGROUND

- A. The Sacramento Police Department has designated the Winchester brand as the department's standard for firearm ammunition. Experience has shown that Winchester ammunition is consistently superior and more reliable than competing brands. Growth in FTE and other requirements have increased the demand for ammunition over previous years.
- B. The recommended vendor, Adamson Industries, is designated by Winchester Corporation as its sole wholesale distributor for this area of California. The City is required to purchase ammunition from Adamson Industries in order to obtain the wholesale price.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. Formal competitive bidding is hereby suspended.
- Section 2. The City Manager, or a designated representative, is hereby authorized to purchase firearm ammunition from Adamson Industries in an amount not to exceed \$130,000 during the 2006 fiscal year.