



APPROVED
BY THE CITY COUNCIL

DEC 15 1998

1.13

OFFICE OF THE
CITY CLERK

DEPARTMENT OF
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

December 15, 1998

PS:Admin:98067:RBH:SA:bd

5730 - 24TH STREET
BUILDING FOUR
SACRAMENTO, CA
95822-3699

PH 916-433-6240
FAX 916-399-0263

City Council
Sacramento, California

Honorable Members in Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1790 FOR THREE (3)
FIRE PUMPER TRUCKS IN A TOTAL AMOUNT OF \$832,611.19**

LOCATION AND COUNCIL DISTRICT: City-wide; All districts

RECOMMENDATION:

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1790 for three (3) Fire Pumper Trucks. Award is recommended to Central States Fire Apparatus, LLC, 100 Third Street, Suite 7, Lyons, SD 57041, in a total amount of \$832,611.19.

CONTACT PERSONS: Robert Summersett, Fleet Superintendent, 433-6309
Steve Alstrom, Senior Buyer, 433-6343

FOR COUNCIL MEETING: December 15, 1998

SUMMARY:

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing emergency vehicles in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1790 for three (3) Fire Pumper Trucks.

BACKGROUND:

These three (3) replacement fire pumper trucks are being purchased by the Maintenance Services Division (Fleet Operations) of the Department of Public Works for use by the Fire Department. They will be placed in front-line fire service at various engine companies throughout the City.

Staff recommends that the contract be awarded to Central States Fire Apparatus, LLC, 100 Third Street, Suite 7, Lyons, SD 57041, in a total amount of \$832,611.19. This was the lowest responsible bid received as shown on the attached bid tabulation sheet (Attachment 1). As provided in the bid specifications, it is also requested that the City Council authorize subsequent purchases of identical units under the same terms and conditions within 365 days of award providing such purchases have been approved and budgeted by the City

Council. Because three (3) trucks are approaching their replacement age, Fleet Operations staff anticipates that these units may have to be purchased during this 365 day period. The total cost for these units would not exceed an additional \$832,611.19, including sales tax.

FINANCIAL CONSIDERATIONS:

Sufficient funds are available in the Maintenance Services Division's FY98/99 budget for new and replacement vehicles/equipment.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

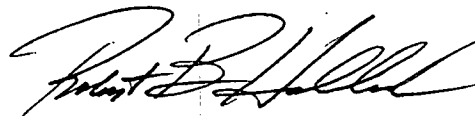
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS:

Requests for bid (RFB) were sent to eleven (11) vendors, none of which were identified as M/WBE firms. No M/WBE firms were known or listed in the City Bid Directory that supply this type of fire fighting apparatus. Of the nine (9) respondents, none was a minority or woman-owned business enterprise.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:


 WILLIAM H. EDGAR
City Manager

1 Attachment

**BID TABULATION SHEET
BID NO. 1790 FOR FIRE PUMPER TRUCKS**

Bidder	Unit Price	Unit Price w/Option 9.0a	Total Bid (Less Sales Tax)	M/WBE	Prompt Payment Discount	City Tax Preference	Evaluation Total
Smeal Fire Apparatus Co.	\$242,136.00	\$251,188.00	\$753,564.00 ⁽¹⁾	No	None	None	\$753,564.00
Westates Truck Equip. Corp.	\$244,989.32	\$251,738.32	\$755,214.96 ⁽²⁾	No	.5% - 20 days <\$3,776.07>	None	\$751,438.89
Central States Fire Apparatus	\$250,454.00	\$257,575.00	\$772,725.00	No	Not Acceptable	None	<u>\$772,725.00</u>
H & W Emergency Vehicles	\$264,358.00	\$271,158.00	\$813,474.00	No	Not Acceptable	None	\$813,474.00
Golden State Fire Apparatus	\$264,662.00	\$264,662.00	\$793,986.00	No	Not Acceptable	None	\$793,986.00
3D Manufacturing, Inc.	\$265,350.00	\$273,850.00	\$821,550.00	No	None	None	\$821,550.00
Becker Fire Equipment	\$275,296.00	\$287,565.00	\$862,695.00	No	Not Acceptable	None	\$862,695.00
Russett Power Systems	\$276,607.00	\$276,607.00	\$829,821.00	No	None	Yes - 1% <\$8,298.21>	\$821,522.79
Seagrave Fire Apparatus	\$284,623.00	\$296,193.00	\$888,579.00	No	None	None	\$888,579.00

Award of Contract To: Central States Fire Apparatus, LLC
100 Third Street, Suite 7
Lyons, SD 57041

Total Bid Amount: \$832,611.19 (Includes Sales Tax)

Using Department: Maintenance Services Division (Fleet Operations)

Original Estimated Cost: \$810,000.00

Bid Due Date: October 7, 1998

Total Amount of Contract: \$832,611.19⁽³⁾

Attachment 1
Page 2 of 2

- (1) Bid Rejected. Chassis offered does not meet bid specifications. Engine specified is Detroit Diesel Series 60, 774 cubic inch displacement. Engine proposed is Cummins M-11, 661 cubic inch displacement.
- (2) Bid Rejected. Body width does not meet bid specifications. Proposed body is 100 inches wide, specification is for a 96 inch wide body. This extra width makes vehicle placement more difficult in small fire stations and while driving on congested streets and in alleys. Also, the City has experienced problems with this vendor's product. The last six (6) fire pumper trucks were purchased from Westates, and within one year, the apparatus bodies of the trucks were cracking at their mounting points. Although Westates made repairs, the bodies continue to crack, leaving the intended twenty-year life expectancy of the units in question.
- (3) The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

**Total No. of
Bids Solicited**

11

**No. of M/WBE
Bids Solicited**

None Known or Listed

**No. of M/WBE
Responses**

0

**Award to
M/WBE Vendor**

No



1.14

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CITY CLERK

City Council
Sacramento, California

Honorable Members in Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1792 FOR THREE
(3) POLICE PATROL WAGONS IN A TOTAL AMOUNT OF \$195,353.39**

LOCATION AND COUNCIL DISTRICT: City-wide; All districts

RECOMMENDATION:

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1792 for three (3) Police Patrol Wagons. Award is recommended to Codiroli Ford, 3737 First Street, Livermore, CA 94550, in a total amount of \$195,353.39.

CONTACT PERSONS: Robert Summersett, Fleet Superintendent, 433-6309
Steve Alstrom, Senior Buyer, 433-6343

FOR COUNCIL MEETING: December 15, 1998

SUMMARY:

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing vehicles in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1792 for three (3) police patrol wagons.

BACKGROUND:

These police patrol wagons are being purchased by the Maintenance Services Division (Fleet Operations) of the Department of Public Works for use by the Police Department. They are replacement units and will be used to transport civil disobedient and inebriated suspects to incarceration facilities.

①

Staff recommends that the contract be awarded to Codioli Ford, 3737 First Street, Livermore, CA 94550, in a total amount not exceed \$195,353.39. Theirs was the lowest responsible bid received as shown on the attached bid tabulation sheet (Attachment 1). It is also requested that the City Council authorize subsequent purchases of identical units under the same terms and conditions within 365 days of award providing such purchases have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS:

Sufficient funds are available in the Maintenance Services Division's FY98/99 budget for new and replacement vehicles/equipment.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

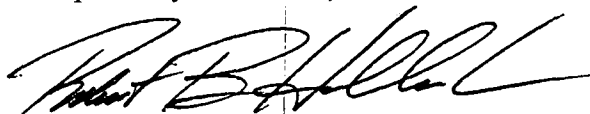
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS:

Requests for bid (RFB) were sent to twenty (20) vendors, one (1) of which was identified as an M/WBE firm. Of the two (2) responses received, neither was from a minority or woman-owned business enterprise.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



WILLIAM H. EDGAR
City Manager

1 Attachment

**BID TABULATION SHEET FOR
BID NO. 1792 - POLICE PATROL WAGONS**

BIDDER	UNIT PRICE	UNIT PRICE with Option 6.2 Closed Circuit T.V.	TOTAL with Sales Tax	M/WBE	CITY TAX PREFERENCE	PROMPT PAYMENT DISCOUNT	Evaluation Total
McCoy Miller of California	\$81,898.00	\$83,137.00	\$268,740.35	No	None	None	\$268,740.35
Codioli Ford	\$57,169.15	\$60,434.15	<u>\$195,353.39</u>	No	None	None	<u>\$195,353.39</u>

Award of Contract To: Codioli Ford
3737 First Street
Livermore, CA 94550

Total Amount of Contract: \$195,353.39⁽¹⁾

Using Department: Maintenance Services Division
(Fleet Operations)

Original Estimated Cost: \$120,000.00

Due Date: November 18, 1998

Total Bid Amount: \$195,353.39

⁽¹⁾The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

Total No. of Bids Solicited

20

No. of M/WBE Bids Solicited

1

No. of M/WBE Responses

None

Award to M/WBE Vendor?

No

3