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**APPROVED**  
JUL 24 2001  
OFFICE OF THE  
CITY CLERK

DEPARTMENT OF  
ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO  
CALIFORNIA  
July 9, 2001

5730 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-5699

PS:Admin:32-01:RBH:SAC

**FILED**  
JUL 24 2001  
BY THE CITY COUNCIL  
OFFICE OF THE CITY CLERK

PH 916-433-6240  
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City Council  
Sacramento, California

Honorable Members in Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1837 FOR ORNAMENTAL DECORATIVE STREETLIGHT ASSEMBLIES IN A TOTAL AMOUNT NOT TO EXCEED \$500,000.00 PER CONTRACT YEAR**

**LOCATION AND COUNCIL DISTRICT:** Citywide

**RECOMMENDATION:**

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1837 for Ornamental Decorative Streetlight Assemblies. Award is recommended to GE Supply, 4608 Roseville Road, North Highlands, CA 95660, in a total amount not to exceed \$500,000.00 per contract year.

**CONTACT PERSONS:** Eric Yap, Senior Electrical Engineer, 264-5641  
Steve Alstrom, Senior Buyer, 433-6343

**FOR COUNCIL MEETING:** July 24, 2001

**SUMMARY:**

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing material in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1837 for ornamental decorative streetlight assemblies to be installed in the downtown area by contractors as the projects are approved.

**BACKGROUND:**

This contract is for the purchase of ornamental decorative streetlight assemblies to be installed in the downtown area as Capital Improvement Projects are approved by the City Council. City staff has elected to purchase the assemblies direct, rather than have the installing contractors furnish them. By purchasing direct, the City can save money by eliminating the markup generally added by the contractors if they supply

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the poles/assemblies. Secondly, City staff will be able to order the assemblies as soon as the projects are approved, instead of having to wait for the contractors to order them after the construction project has been competitively bid and awarded. This will expedite the completion time for these projects.

Staff recommends that the contract be awarded to GE Supply, 4608 Roseville Road, North Highlands, CA 95660, in a total amount not exceed \$500,000.00 per contract year. Theirs was the lowest responsible bid received as shown on the attached bid tabulation sheet (Attachment 1). Because the bid total of \$479,539.55 represents the amount based on quantities selected for bid evaluation purposes only, staff recommends that the City Council authorize a contract in a total amount not to exceed \$500,000.00 per year, which more closely reflects the actual amount anticipated to be expended each year of this potential three year contract.

**FINANCIAL CONSIDERATIONS:**

Sufficient funds have been or will be budgeted in the various Capital Improvement Projects (CIP's) for the purchase and installation of these ornamental decorative streetlight assemblies.

**ENVIRONMENTAL CONSIDERATIONS:**

The Planning Services Division, Environmental Section, has determined that this project is categorically exempt, State Class 1 and 3 and Sections 15301(c) and 15303(d). A categorical exemption will be filed with the County Recorder's Office immediately following Council approval of the project.

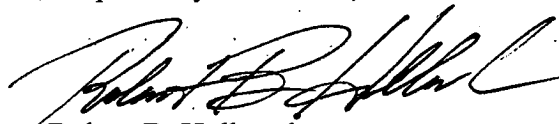
**POLICY CONSIDERATIONS:**

This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56 of the Sacramento City Code.

**ESBE CONSIDERATIONS:**

Requests for bid were sent to thirteen vendors, four of which are certified as an Emerging or Small Business Enterprise. Of the seven bid responses, two were from ESBE firms. GE Supply, the firm recommended for award, is not a certified ESBE.

Respectfully Submitted,



Robert B. Holbrook  
Procurement Services Manager

RECOMMENDATION APPROVED:



ROBERT P. THOMAS  
City Manager

**BID NO. 1837 - ORNAMENTAL DECORATIVE STREETLIGHT ASSEMBLIES**

Bidder	Bid Total (Less Sales Tax)	5% E/SBE Preference	Prompt Payment Discount	1% City Tax Preference	Evaluation Total
Wesco Distribution	\$390,320.00	None	2% - 20 days <\$7,806.40>	None	\$382,513.60 <sup>(1)</sup>
<b>GE Supply</b>	<b>\$446,083.30</b>	<b>None</b>	<b>None</b>	<b>None</b>	<b>\$446,083.30</b>
Graybar Electric	\$470,190.80	None	2% - 20 days <\$9,403.82>	Yes - 1% <\$4,701.91>	\$456,085.07
Energy Comm	\$485,600.00	Yes - 5% <\$24,280.00>	None	None	\$461,320.00
King Luminaire Co. Ltd	\$463,810.00	None	None	None	\$463,810.00
JAM Services, Inc.	\$463,900.00	None	None	None	\$463,900.00
Gray Electric Company	\$504,500.00	Yes - 5% <\$25,225.00>	None	None	\$479,275.00

<sup>(1)</sup> The Streetlight Assemblies offered did not meet City Specifications.

**Award of Contract To:** GE Supply  
4608 Roseville Road  
North Highlands, CA 95660

**Total Amount of Contract:** \$500,000.00 <sup>(2)</sup>

**Total Bid Amount:** \$479,539.55 (includes sales tax)

**Using Department:** Public Works

**Original Estimated Cost:** \$425,000.00

**Bid Due Date:** March 28, 2001

<sup>(2)</sup> The lowest responsible bid amount of \$479,539.55 represents the total for the estimated quantities selected for evaluation purposes only. Authorization is requested to enter into a contract in an amount not to exceed \$500,000.00 per year, which more closely reflects the actual amount anticipated to be expended each year of this potential 3 year contract.

Total No. of  
Bids Solicited

No. of E/SBE  
Bids Solicited

No. of E/SBE  
Responses

Award to  
E/SBE Vendor?

13

4

2

No

30