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APPROVED
BY THE CITY COUNCIL
MAY 27 1997

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CITY CLERK
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BUILDING FOUR
SACRAMENTO, CA
95822-3699

DEPARTMENT OF
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

May 27, 1997

PS:Admin:97033:RBH:DK:bd

PH 916-433-6240
FAX 916-399-0263

City Council
Sacramento, California

Honorable Members in Session:

**SUBJECT: SUSPENSION OF FORMAL COMPETITIVE BIDDING FOR THE PURCHASE OF
MOBILE DATA TERMINALS FOR FIRE DEPARTMENT**

LOCATION AND COUNCIL DISTRICT: City-wide, all districts

RECOMMENDATION:

Staff recommends that the City Council adopt the attached Resolution which authorizes the suspension of formal competitive bidding for the purchase of twenty-four (24) Mobile Data Terminals for the Fire Department, and authorizes the City Manager to issue the necessary purchase order to Motorola in the amount of \$147,324.42.

CONTACT PERSON: Dennis Smith, Deputy Chief, 264-5266
Dennis Kerhulas, Senior Buyer, 433-6242

FOR THE COUNCIL MEETING OF: May 27, 1997

SUMMARY:

This report recommends that the City Council authorize the suspension of formal competitive bidding for the purchase of twenty-four (24) Mobile Data Terminals from Motorola for use by the Fire Department.

BACKGROUND INFORMATION:

On June 25, 1996, the City Council approved technology projects proposed by Deputy City Manager Teams totaling \$1,265,000.00. The Neighborhood Technology Improvements Team received \$1,020,000.00, which includes Fire Department, Neighborhood Services and Police Department projects. The Fire Department's portion of the funds is \$275,000.00, of which the Mobile Data Terminals (MDT's) project is a part.

The new Computer Aided Dispatch system that was installed at the Sacramento Regional Fire/EMS Communications Center (SRFECC) will have Automatic Vehicle Location (AVL) available in the fall. AVL will allow the dispatcher to track the fire service ambulances County-wide and it will give the dispatchers the ability to dispatch the closest unit to an incident.

At the present time, Sacramento Fire Department ambulances are using MDTs that were purchased in 1987. These units were not designed for AVL and can only operate in the City data network. The new MDTs are AVL ready and can operate on the data system that belongs to the Sacramento County Fire and the Sheriff's Department. The units recommended for purchase will also give the Fire Department a migration path to the future joint data network that is being proposed.

The purchase of the MDT's will be made from Motorola in a field exchange with the Sacramento County Sheriff's Department. These MDT's have never been used and the price of \$6,138.52 per unit (including tax) has been discounted by about 28% from the new retail price. This purchase will include full warranty coverage from Motorola for the twenty-four units. The cost savings is approximately \$1,727.23 per unit, for a total savings of \$41,453.52, compared with the cost of the same units in the retail market.

FINANCIAL CONSIDERATIONS:

The total cost for the Mobile Data Terminals, including sales tax, is \$147,324.42. Funds for this equipment are appropriated from the Neighborhood Technology Improvement Team budget line 101-500-AB24-4820.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchase of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 1506(b)(1), 15378(b)(3).

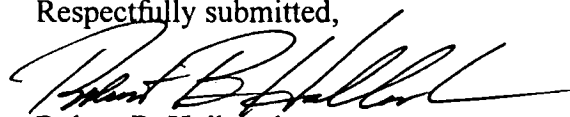
POLICY CONSIDERATIONS:

This recommendation is in accordance with the provisions of City Code Section 57.04.401(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council.

MBE/WBE EFFORTS:

Motorola is not a certified minority-owned or women-owned business enterprise. Because only Motorola MDT's can be used, and they are only available directly from Motorola at the discounted price, no M/WBE firms are available for this purchase.

Respectfully submitted,



Robert B. Holbrook

Procurement Services Manager

RECOMMENDATION APPROVED:

For 
WILLIAM H. EDGAR
City Manager

RESOLUTION NO. 97-262

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF _____

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**A RESOLUTION SUSPENDING FORMAL COMPETITIVE BIDDING FOR THE
PURCHASE OF MOBILE DATA TERMINALS**

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO:

1. In the best interest for the City of Sacramento, formal competitive bidding is hereby suspended for the purchase of twenty-four (24) Mobile Data Terminals for the Fire Department.
2. The City Manager is hereby authorized to issue the necessary purchase order to Motorola, 9580 Oak Avenue Parkway, #7-275, Folsom, California 95630, in a total amount of \$147,324.42.

MAYOR

ATTEST:

CITY CLERK

FOR CITY CLERK USE ONLY

RESOLUTION NO.: _____

DATE ADOPTED: _____