

APPROVED
JUL 17 2003
OFFICE OF THE
CITY CLERK



3.13

DEPARTMENT OF
PARKS AND RECREATION

RECREATION & HUMAN
SERVICES

**CITY OF SACRAMENTO
CALIFORNIA**

1231 I STREET, #400
SACRAMENTO, CA
95814-2702

June 25, 2003

AG 2003-124

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City Council
Sacramento, California

Honorable Members in Session:

**SUBJECT: SUSPEND COMPETITIVE BIDDING AND AUTHORIZE THE CITY
MANAGER TO NEGOTIATE AND ENTER INTO A CONSULTANT
SERVICES AGREEMENT WITH SHOW BIZ PRODUCTIONS FOR
LEISURE ENRICHMENT SERVICES.**

LOCATION AND COUNCIL DISTRICT: Various Locations; Council Districts 1, 3, 6 & 8

RECOMMENDATION:

This report recommends that Council, by resolution (page 4):

- Suspend formal competitive bidding (2/3 vote required) and approve the sole source of a consultant services agreement for leisure enrichment services with Show Biz Productions; and
- Reset the City Manager's signature authority, and authorize the City Manager to enter into a contract totaling no more than \$160,000 annually with Show Biz Productions for leisure enrichment services.

CONTACT PERSON: Ralph Pettingell, Recreation & Human Services Manager, 277-6173

FOR COUNCIL MEETING OF: July 17, 2003

SUMMARY:

This report requests authorization to enter into a 3-year contract with Show Biz Productions, without the formal competitive bidding process, to maintain and continue existing fee-for-service leisure enrichment services offered at the South Natomas Community Center; Clunie Community Center; Coloma Community Center; and Samuel C. Pannell Meadowview Community Center.



Optimize the Experience of Living!

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BACKGROUND INFORMATION:

The Show Biz Productions Program is a leisure enrichment service offering tap, jazz, and hip hop dance instruction to ages 3 to adult. Show Biz Productions has a direct link to our Sacramento Kings and Sacramento Monarchs basketball teams. Show Biz Productions provides the half time shows for the two National Basketball Association teams and is able to extend the opportunity for involvement in the half time shows to their leisure enrichment participants. In addition, Show Biz Productions has been providing this service to the community for nearly 20 years with very positive feedback from the customers and City staff. No other known provider offers the same types of diverse and unique services. We request authorization to continue to provide these leisure enrichment services through Show Biz Productions by entering into a 3 year contract, without the formal competitive bidding process.

FINANCIAL CONSIDERATIONS:

Show Biz Productions is a fee-for-service program. The Department of Parks and Recreation collects the fees for the Show Biz Productions leisure enrichment services and then pays Show Biz Productions a portion of the collected fees. Currently, the Department of Parks and Recreation pays Show Biz Productions 70 percent of the collected fees and retains 30 percent. The total revenue collected equals approximately \$208,000, or 30 percent more than the \$160,000 face value of the contract. The revenue collected and retained by the Department of Parks and Recreation is approximately \$48,000 and is deposited into Fund 571 a Special Recreation Fund designated for fee for service activity.

ENVIRONMENTAL CONSIDERATIONS:

There are no environmental considerations associated with the sole source of a consultant service agreement with Show Biz Productions.

POLICY CONSIDERATIONS:

This action is consistent with City Council's goal to expand park and recreational opportunities.

ESBD EFFORTS:

Show Biz Productions is a woman owned business and therefore complies with ESBD efforts.

Respectfully submitted,



ROBERT G. OVERSTREET,
Director, Parks and Recreation

RECOMMENDATION APPROVED:



ROBERT P. THOMAS
City Manager

TABLE OF CONTENTS

1. Resolution approving the suspension of formal competitive bidding and approving the sole source agreement for leisure enrichment services with Show Biz Productions (page 4)

APPROVED
JUL 17 2003
OFFICE OF THE
CITY CLERK

RESOLUTION NO. 2003-476

ADOPTED BY THE CITY OF SACRAMENTO
ON DATE: _____

RESOLUTION TO SUSPEND COMPETITIVE BIDDING AND AUTHORIZE THE CITY MANAGER TO NEGOTIATE AND ENTER INTO A CONSULTANT SERVICES AGREEMENT WITH SHOW BIZ PRODUCTIONS FOR LEISURE ENRICHMENT SERVICES.

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO THAT:

The City Council, by resolution:

1. Suspends formal competitive bidding (2/3 vote required) and approves the sole source of a consultant services agreement for leisure enrichment services with Show Biz Productions; and
2. Resets the City Manager's signature authority, and authorizes the City Manager to enter into a contract totaling no more than \$160,000 annually with Show Biz Productions for leisure enrichment services.

MAYOR

ATTEST:

CITY CLERK

FOR CITY COUNCIL USE ONLY

RESOLUTION NO.: _____

DATE ADOPTED: _____