



## REPORT TO COUNCIL City of Sacramento

915 I Street, Sacramento, CA 95814-2604

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CONSENT

November 1, 2005

Honorable Mayor and  
Members of the City Council

**Subject:** AUTHORIZATION TO INCREASE CURRENT CONTRACT AMOUNT WITH  
BOUND TREE MEDICAL (BID NO. 1860) FROM \$350,000 TO \$590,000

**Location/Council District:** Citywide

**Recommendation:**

Staff recommends that the City Council authorize the City Manager to increase the amount of the current contract for Advanced and Basic Life Support Medical Supplies (Bid No. 1860) with Bound Tree Medical, 2465 South Industrial Park Ave, Tempe, AZ from \$350,000 to \$590,000 until February 2006, when the current contract ends.

**Contact:** Ray Jones, Assistant Chief, 264-8100

**Presenters:** N/A

**Department:** Fire

**Division:** Emergency Medical Services

**Organization No:** 2554

**Summary:**

The current contract with Bound Tree Medical expires February 2006. There are several external events, which precipitate the need to increase the funding to continue this contract. We have had an increase in call volume increasing the amount of supplies and equipment consumed, we opened Station 30 in 2005, and we sponsored a paramedic class. The increase from \$350,000, needed for supplies and equipment, would bring the contract amount to \$590,000.

**Committee/Commission Action:** None.



**Background Information:**

On February 26, 2002, City Council awarded Bid No. 1860 for Advanced and Basic Life Support in an amount not to exceed \$350,000 per contract year. The contract provides for medical supplies required for the Advanced Life Support (ALS) program administered by the City Fire Department. These supplies range from basic first aid type items to more sophisticated advanced life support supplies, such as EKG and diagnostic items, airways, and IV solutions, etc. The City is currently in the third year of this potential four year contract.

Since the beginning of this contract, there has been a gradual steady increase in call volume. This volume has also caused a corresponding increase in our use of supplies and equipment. In addition, we opened Station 30 in 2005. The cost to fully stock a fire station and ambulance with medical supplies and equipment is approximately \$40,000.

This year, we also had the opportunity to sponsor a paramedic class in conjunction with American River College. It is costly to run a paramedic class; the expense was nearly \$195,000. Supplies and equipment comprised the majority of the costs.

Our call volume continues to rise as we are faced with new challenges to our Emergency Medical Services (EMS) delivery system. We are also committed to creating and offering educational opportunities for our citizens.

For the above reasons, staff recommends that the City Council authorize an increase in the amount of the current contract for Advanced and Basic Life Support Medical Supplies (Bid No. 1860) from \$350,000 to \$590,000 through February 2006.

**Financial Considerations:**

The total cost for the contract with Bound Medical will be \$590,000. In the FY06 Fire Department operating budget, \$240,000 is available to utilize for the increase in the current contract.

**Environmental Considerations:**

This is not defined as a project under the California Environmental Quality Act (CEQUA), and, therefore, is exempt.

**Policy Considerations:**

This recommendation is consistent with current city policy.

**Emerging Small Business Development (ESBD):**

Bound Tree Medical is not certified as an Emerging or Small Business Enterprise (ESBE).

Respectfully Submitted by: *Denise P. Pentecost-Moos*  
for Ray Jones  
Assistant Fire Chief

Approved by: *God Cherry*  
for Julius J. Cherry  
Fire Chief

Recommendation Approved:

*Robert P. Thomas*  
ROBERT P. THOMAS  
City Manager

Table of Contents:

Pg 1-3 Report  
Pg 4 Resolution

## **RESOLUTION NO.**

Adopted by the Sacramento City Council

November 1, 2005

**APPROVE THE INCREASE FOR THE CONTRACT WITH BOUND TREE MEDICAL  
IN THE AMOUNT OF \$350,000 BRINGING THE TOTAL CONTRACT AMOUNT TO  
\$590,000**

### **BACKGROUND**

- A. The current contract with Bound Tree Medical expires February 2006 and we have almost expended all funds. The Fire Department needs to increase the current contract with Bound Tree Medical to continue the purchase of supplies.
- B. The current contract needs to be increased due to a gradual steady increase in call volume, increasing the need for supplies, the opening of a new fire station and the sponsoring of a paramedic class.
- C. The Fire Department has \$240,000 available in the FY06 operating budget to utilize, for the increase in the contracted amount.

### **BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. To authorize the increase of the current Bound Tree Medical contract from \$350,000 to \$590,000. The increase would cover the cost of supplies through February 2006.