



CITY OF SACRAMENTO

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DEPARTMENT OF FINANCE  
DIVISION OF PURCHASING  
800 TENTH STREET SACRAMENTO, CA 95814  
SUITE 3 TELEPHONE (916) 449-5342

CITY MANAGER'S OFFICE  
**RECEIVED**  
FEB 6 1980  
HOWARD F. ISHIDA  
PURCHASING AGENT

February 5, 1980

City Council  
Sacramento, California

Honorable Members in Session:

SUBJECT: Suspension of Formal Competitive Bidding for the Purchase of  
Twenty-One (21) Portable Radios, Five (5) Battery Chargers  
and Ten (10) Nickel Cadmium Batteries

SUMMARY

The Sacramento Police Department has a requirement for twenty-one (21) portable radios, five (5) battery chargers and ten (10) nickel cadmium batteries. It is recommended that, in the best interests of the City, the City Council suspend formal competitive bidding for this requirement and authorize the City Manager to execute the necessary contract.

BACKGROUND INFORMATION

Formal bids (Bid Number 235) were solicited and received on November 13, 1979, and ultimately were rejected by the City Council on January 15, 1980. The three (3) rejected bids are as follows:

<u>Bidder</u>	<u>Total Bid Price (including 6% sales tax)</u>
RCA Corporation	\$29,844.30
General Electric Company	\$30,003.30
Motorola, Incorporated	\$32,490.27

Although the bid submitted by Motorola, Incorporated is the highest of the three bids rejected, the Sacramento Police Department contends that Motorola, Incorporated is the only responsible bidder (see attached memorandum).

FINANCIAL DATA

The total cost for this requirement is \$32,490.27. Sufficient funds are available in the department's current 1979/80 fiscal year budget.

APPROVED BY THE CITY COUNCIL

FEB 12 1980

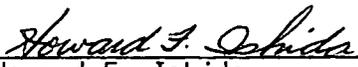
P.O. 44282

OFFICE OF THE  
CITY CLERK

RECOMMENDATION

It is therefore recommended that, in the best interests of the City, the City Council suspend formal competitive bidding for this requirement and authorize the City Manager to execute the necessary contract with Motorola, Incorporated.

Respectfully Submitted,

  
\_\_\_\_\_  
Howard F. Ishida  
Purchasing Agent

Recommendation Approved:

  
\_\_\_\_\_  
Walter J. Slipes  
City Manager

HFI:jc  
2 Attachments  
P. O. #44282

February 12, 1980

# RESOLUTION NO. 80-078

Adopted by The Sacramento City Council on date of

February 12, 1980

RESOLUTION SUSPENDING FORMAL COMPETITIVE BIDDING FOR  
THE PURCHASE OF TWENTY-ONE (21) PORTABLE RADIOS, FIVE  
(5) BATTERY CHARGERS AND TEN (10) NICKEL CADMIUM  
BATTERIES

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO, TWO-THIRDS (2/3)  
OF ALL MEMBERS VOTING IN FAVOR THEREOF:

That pursuant to Section 57.401(c) of the Sacramento City Code,  
it has been determined to be in the best interest of the City to suspend  
formal competitive bidding for the purchase of twenty-one (21) portable  
radios, five (5) battery chargers and ten (10) nickel cadmium batteries  
and that the City Manager is hereby authorized to execute the necessary  
contract with Motorola, Incorporated in a total amount of \$32,490.27.

\_\_\_\_\_  
MAYOR

ATTEST:

\_\_\_\_\_  
CITY CLERK

APPROVED  
BY THE CITY COUNCIL

FEB 12 1980

OFFICE OF THE  
CITY CLERK

# M E M O R A N D U M

SACRAMENTO POLICE DEPARTMENT

To : LEE C. DOHM  
DEPUTY CHIEF OF POLICE

Date: FEBRUARY 1, 1980

Ref. No:

From : R. FRAME, LIEUTENANT  
COMMUNICATIONS SECTION

Subject: ACQUISITION OF PORTABLE RADIOS

There are several reasons why any new portable (Handi-Talkie) radios should be procured directly from Motorola Corporation as a sole source vendor. Aside from the fact that our entire communications system is made up of Motorola equipment and Motorola radios tend to work better than other brands, there are also some very sound financial reasons for purchasing Motorola:

1. Battery Chargers - Since all our portables are equipped with rechargeable nickel-cadmium batteries, we must have battery charging units for a sizable number of radios. The charging units for different brands of portables are not interchangeable. Therefore, we would have to purchase additional charging units to go with any other brand of radio. Since we already have a significant number of Motorola charging units and spare Motorola batteries, we would not be required to obtain any additional equipment.
2. Accessory Equipment - It is also true that the accessory equipment is not interchangeable between brands of portables. If we were to purchase another brand of radio, we would have to also purchase such items as carrying cases, earphones, lapel microphones, etc. Again, we presently have enough Motorola accessories so that an additional purchase is not required.
3. An indirect cost is also incurred with a difference in radios and accessory equipment. When the radios are being issued to the officers, it is a simple matter to issue a corresponding lapel microphone or carrying case, because all of them are presently the same brand. However, if we begin mixing brands, then it will require additional time to insure that officers with Motorola equipment get the proper radios and vice-versa with the other brand.
4. Warranty and Maintenance - At the present time our maintenance contractor, Delta Communications, is a factory authorized Motorola repair facility. Since Delta has a repair shop and fulltime technicians assigned to the Police Department, we get virtually instant repair and

LEE C. DOHM  
DEPUTY CHIEF OF POLICE

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FEBRUARY 1, 1980  
PORTABLE RADIOS

maintenance with full warranty protection. It is not conceivable that some other firm is going to be able to supply this type of service to support a few portable radios. As a result, we would have to mail, or at least take, the units to an authorized repair facility to protect the warranty. This would, of course, increase our "down time" on these units and cause us to need more radios to compensate for the additional time loss.

It should also be emphasized that the Police Department is a big enough account that we command a certain amount of respect from Motorola Corporation. In most cases, our requests or complaints are resolved quickly and in a manner favorable to the City. I doubt that we could expect this type of deference from the vendors of a few portable radios. Therefore, it makes very good fiscal sense to purchase all of our portable radios solely from Motorola Corporation.



R. FRAME, LIEUTENANT  
COMMUNICATIONS SECTION

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that every entry should be supported by a valid receipt or invoice. This ensures transparency and allows for easy verification of the data.

In the second section, the author outlines the various methods used to collect and analyze the data. This includes both primary and secondary data collection techniques. The primary data was gathered through direct observation and interviews with key stakeholders.

The analysis phase involved using statistical software to identify trends and correlations within the data set. It is noted that while the data shows a general upward trend, there are significant fluctuations that require further investigation.

Finally, the document concludes with a series of recommendations based on the findings. These include improving data collection processes, enhancing communication channels, and implementing more robust security measures to protect sensitive information.

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