



# REPORT TO COUNCIL

## City of Sacramento

915 I Street, Sacramento, CA 95814-2671  
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CONSENT REPORT  
**AUGUST 16, 2005**

Honorable Mayor and  
 Members of the City Council

**Subject:** Award Plumbing Supplies Contract

**Location/Council District:** Citywide

**Recommendation:**

Staff recommends that the City Council adopt specifications and accept the lowest responsible bids received in response to Procurement's solicitation for Plumbing Supplies. Award is recommended to: Camellia Valley Supply, in an amount not to exceed \$475,000; Groeniger and Company, in an amount not to exceed \$155,000; and Ferguson Enterprises, in an amount not to exceed \$120,000 per contract year.

**Contact:** Syed Rizvi, Field Services Manager, (916) 808-6217  
 Christine Slay, Senior Buyer, (916) 808-6344

**Presenters:** None

**Department:** Utilities Department

**Division:** Field Services Division

**Organization No:** 3341

**Summary:**

Attached is a tabulation of sealed bids received by the City Clerk for furnishing supplies in accordance with the specifications used in the bidding process. Staff recommends that the City Council adopt specifications and accept the lowest responsible bids for the contracts resulting from Invitation for Bid B051181019, for Plumbing Supplies used by the Field Services Division of the Utilities Department. Award is recommended to: Camellia Valley Supply, in an amount not to exceed \$475,000; Groeniger & Company, in an amount not to exceed \$155,000; and Ferguson Enterprises, in an amount not to exceed \$120,000 per contract year.

**Committee/Commission Action:** None.

**Background Information:**

These plumbing supplies are being purchased for inventory by the Field Services Division of the Utilities Department. Staff recommends that contracts be awarded to Camellia Valley Supply, 8732 Fruitridge Road, Sacramento, CA, Groeniger & Company,

Camellia Valley Supply, 8732 Fruitridge Road, Sacramento, CA, Groeniger & Company, 7601 – 14<sup>th</sup> Avenue, Sacramento, CA, and Ferguson Enterprises, 8210 Ferguson Avenue, Sacramento, CA, for the items included in the various pricing groups as set forth in the following summary:

Bidders	Contract Group	Award Amount
Camellia Valley Supply, Inc	Groups II, III, IV, V, VII, VIII, IX, X, XIV	\$475,000
Groeniger & Company	Groups I, VI, XII, XIII	\$155,000
Ferguson Enterprises, Inc.	Group XI	\$120,000
<b>Combined Total Amount – All Contracts</b>		<b>\$750,000 (Annual)</b>

Bid totals shown on the attached tabulation sheet (Attachment 1) represent costs for various plumbing supplies that were used for evaluation purposes only. They do not necessarily represent the actual amounts to be expended in each category or group during the contract year, as actual usage of the various items is difficult to estimate in advance. Basing usage estimates on past activity, staff recommends that contracts be awarded for the groups shown above, in amounts as follows: Camellia Valley Supply (\$475,000), Groeniger & Company (\$155,000), and Ferguson Enterprises (\$120,000), for a total aggregate amount not to exceed \$750,000 per contract year during these potential three-year contracts.

**Financial Considerations:**

These purchases are initially charged to the Field Services Division's general inventory account, and are debited to the Department's various operating budgets for plumbing supplies as the items are disbursed.

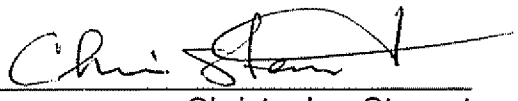
**Environmental Considerations:** None

**Policy Considerations:**

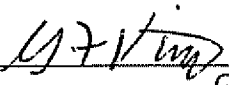
This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56 of the Sacramento City Code.

**Emerging Small Business Development (ESBD):**

Invitation for Bids (IFB) were sent to fiftyone (51) vendors, fourteen (14) of which were certified as Emerging or Small Business Enterprises (EBE/SBE) at the time the bids were prepared and mailed. Of the five bid responses received, none were from EBE/SBE firms.

Respectfully Submitted by:   
Christopher Stewart  
Procurement Services Manager

Approved by:   
Gary Reents  
Utilities Director

Approved by:   
Gustavo F. Vina  
Director of Finance

Recommendation Approved:

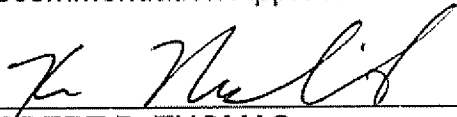
  
ROBERT P. THOMAS  
City Manager

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**BID TABULATION SHEET FOR BID NO. B051181019  
PLUMBING SUPPLIES FOR FIELD SERVICES DIVISION**

**PRICING SCHEDULED**

Group No	Camellia Valley Supply	Groeniger & Company	Ferguson Enterprises	WHCI Supply	Cambridge Brass
I	\$76,476.70	<u>\$70,663.40</u>	\$40,489.40	No Bid	\$64,577.15 <sup>1</sup>
II	<u>\$13,587.70</u>	\$ 8,806.75 <sup>2</sup>	\$22,295.75	No Bid	No Bid
III	<u>\$ 9,383.00</u>	\$13,275.69	\$10,167.60	No Bid	No Bid
IV	<u>\$ 9,756.00</u>	\$11,884.00	\$11,043.00	No Bid	No Bid
V	<u>\$ 3,054.42</u>	\$ 3,357.60	\$ 3,194.00	No Bid	No Bid
VI	\$36,841.60	<u>\$33,873.30</u>	\$40,267.30	No Bid	\$32,357.90 <sup>2</sup>
VII	<u>\$236,505.00</u>	\$249,449.50	\$251,187.42	No Bid	No Bid
VIII	<u>\$ 98,608.95</u>	\$121,173.08	\$107,910.50	No Bid	No Bid
XI	<u>\$ 20,905.00</u>	\$ 21,978.00	\$ 25,780.00	No Bid	No Bid
X	<u>\$ 10,152.95</u>	\$ 8,336.85 <sup>2</sup>	\$ 12,804.50	No Bid	\$ 7,889.20 <sup>2</sup>
XI	\$ 65,465.82	\$ 77,259.30	<u>\$ 64,598.10</u>	\$ 77,097.46	No Bid
XII	No Bid	<u>\$ 3,698.45</u>	No Bid	No Bid	\$ 1,451.00 <sup>2</sup>
XIII	\$ 1,550.30	<u>\$ 1,534.50</u>	\$ 1,623.20	No Bid	No Bid
XIV	<u>\$ 25,920.70</u>	\$ 34,529.50	No Bid	No Bid	No Bid
E/SBE Preference	None	None	None	None	None
Prompt Payment	2% - 10 Days	2% - 30 Days	None	None	2% - 15 Days
City Preference	Yes	Yes	Yes	No	No

<sup>1</sup>Did not meet specifications within this group

<sup>2</sup> Many Items in this group were not bid.

**Awards To:**

Camellia Valley Supply  
8732 Fruitridge Road  
Sacramento, CA 95826

Groeniger & Company  
7601 – 14<sup>th</sup> Avenue  
Sacramento, Ca 95820

Ferguson Enterprises  
8210 Ferguson Avenue  
Sacramento, CA 95828

**\$475,000**  
(Groups II, III,IV,V  
VII, VIII, IX, X,XIV)

**\$155,000**  
(Groups I, VI, XII, XIII)

**\$120,000**  
(Group XI)

**Total Amount of Contracts:** \$750,000

**Original Estimated Cost:** \$600,000

**Using Department:** Utilities Department

**Total Bid Amounts:**  
\$608,208.14/\$659,819.92/\$591,360.77<sup>1</sup>

**Due Date:** May 18, 2005

<b>Total No. of Bids Solicited</b>	<b>No. of EBE/SBE Bids Solicited</b>	<b>No. of EBE/SBE Responses</b>	<b>Award EBE/SBE Vendor?</b>
51	14	0	No

<sup>1</sup> The lowest responsible bid amounts represent the total for the items selected for evaluation purposes only. Authorization is requested to enter into contracts in a combined total amount not to exceed \$750,000 per contract year, which more closely reflects the actual amount anticipated to be expended each year of these potential three-year contracts.

## **RESOLUTION NO.**

Adopted by the Sacramento City Council

### **ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. B051181019 FOR THE PURCHASE OF PLUMBING SUPPLIES**

#### **BACKGROUND**

- A. Utilities Department, Field Services Division has an annual requirement for an inventory of waterworks plumbing supplies.
- B. On May 18, 2005, City Clerk received sealed bids from Invitation for Bids No. B051181019 for Plumbing Supplies.

#### **BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. Staff recommends that the City Council adopt specifications and accept the lowest responsible bids for the contracts resulting from Invitation for Bid, B051181019, for Plumbing Supplies for Field Services Division; and
- Section 2. The Procurement Services Manager is hereby authorized to issue the necessary purchase orders to: Camellia Valley Supply, 8732 Fruitridge Road, Sacramento, CA in an amount not to exceed \$475,000; Groeniger & Company, 7601 14<sup>th</sup> Avenue, Sacramento, CA in an amount not to exceed \$155,000; and Ferguson Enterprises, 8210 Ferguson Avenue, Sacramento, CA in an amount not to exceed \$120,000 per contract year during these potential three-year contracts.

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None