



CITY OF SACRAMENTO

12

DEPARTMENT OF FINANCE DIVISION OF PURCHASING

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SUITE 3 TELEPHONE (916) 449-5342

CITY MANAGER'S OFFICE
RECEIVED

FEB 20 1980
February 19, 1980

HOWARD F. ISHIDA
PURCHASING AGENT

City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: Suspension of Formal Competitive Bidding for the Purchase
and Installation of Additional Communication Equipment

SUMMARY AND BACKGROUND INFORMATION

The Sacramento Police Department has a requirement for the purchase and installation of additional communication equipment necessary to modify their existing communications system from a six (6) frequency to a seven (7) frequency operation and to provide back-up equipment for two of their existing frequencies. Since this equipment must be compatible with existing communications equipment (see attached memorandum) and since the installation can only be done by the manufacturer's service agency, it is recommended that in the best interests of the City, the City Council suspend formal competitive bidding for this requirement and authorize the City Manager to execute the necessary contracts.

FINANCIAL DATA

The total estimated cost for the purchase of this equipment is \$70,000 and the total estimated cost for the installation of this equipment is \$5,600. Sufficient funds were budgeted and approved in the Police Department's current 1979/80 fiscal year budget.

RECOMMENDATION

It is therefore recommended that, in the best interests of the City, the City Council suspend formal competitive bidding for the purchase and installation of additional communication equipment and authorize

APPROVED
BY THE CITY COUNCIL

FEB 26 1980

OFFICE OF THE
CITY CLERK

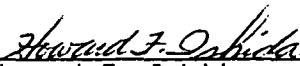
City Council

-2-

February 19, 1980


the City Manager to execute the necessary contracts with Motorola, Incorporated in a total estimated amount of \$70,000 and with Delta Industrial Communications in a total estimated amount of \$5,600.

Respectfully Submitted,



Howard F. Ishida
Purchasing Agent

Recommendation Approved:



Walter J. Slipe
City Manager

HFI:jc
2 Attachments
P. O. #44286 - Motorola
#44287 - Delta

February 26, 1980

M E M O R A N D U M

SACRAMENTO POLICE DEPARTMENT

To : LEE C. DOHM, DEPUTY CHIEF
OFFICE OF ADMINISTRATIVE SERVICES

Date: JANUARY 29, 1980

Ref. No:

From : R. FRAME, LIEUTENANT
COMMUNICATIONS SECTION

Subject: SOLE SOURCE AQUISITION

This is a request for sole source aquisition of the equipment and labor that is outlined on the attached forms. These items are required to initiate the installation of the new police department radio channel (Channel 7) and to provide alternate equipment for Channels 4 and 5. These items are lines 16 and 17 on page 125 of the 79/80 Police Department Budget. The request is for sole source purchase of the equipment or parts from Motorola Corporation and the labor from Delta Communications and Engineering of Sacramento.

The reasons for this request are outlined as follows:

Equipment and Parts

1. Many of the items are only manufactured by Motorola:

a. All of the radio crystals	\$34,486	42,475.26
b. The HT220 sleeve kits	2,079	2,204.19
c. The Comparator Unit	2,716	4,394.52
	\$39,281	49,073.97

2. There are several other pieces of equipment that probably are not duplicated by other manufacturers, or at least is not compatible with our system. In fact, in some cases, the unit must fit into existing Motorola mounting cases.

a. Repeater Units	\$13,377	13,422.62
b. Receiver Units	5,510	5,838.48
	\$18,887	19,261.10

3. Of those remaining pieces that are obtainable elsewhere, these must be able to directly interface with existing Motorola equipment. The failure of this equipment to perform satisfactorily can have an extreme negative effect on the entire Police Radio System.

4. The introduction of alien equipment into the existing Motorola system will dilute the warranty and maintenance responsibility to the detriment of the City. This allows the separate vendors to claim that the other manufacturers' equipment is responsible for any system malfunctions.

Memorandum

Lee C. Dohm, Deputy Chief
Page two

January 29, 1980

Installation

1. Delta Communications is responsible for all system maintenance. If the equipment is installed by someone else, then Delta cannot be held responsible for it, and we have to call someone else to service this small portion of the overall radio system.
2. Delta Communications personnel have worked with this system from its inception and have far more knowledge of the equipment and functions than any other firm. This means that Delta has the best technical expertise to insure a satisfactory installation.
3. If another firm installs the new equipment, then it allows a question as to who is responsible for future malfunctions. If Delta installs the equipment, then it is clearly their responsibility no matter where in the system the trouble is diagnosed.

I have outlined the reasons why it will be beneficial for the City to acquire this equipment and labor from the firms mentioned. If we are required to acquire these items elsewhere, I believe that the resultant problems will prove far more expensive in the long run.



R. FRAME, LIEUTENANT
COMMUNICATIONS SECTION

RF:mpt

RESOLUTION NO. 80-099

Adopted by The Sacramento City Council on date of

February 26, 1980

RESOLUTION SUSPENDING FORMAL COMPETITIVE BIDDING
FOR THE PURCHASE AND INSTALLATION OF ADDITIONAL
COMMUNICATION EQUIPMENT

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO, TWO-THIRDS
(2/3) OF ALL MEMBERS VOTING IN FAVOR THEREOF:

That pursuant to Section 57.401(c) of the Sacramento City Code, it has been determined to be in the best interest of the City to suspend formal competitive bidding for the purchase and installation of additional communication equipment and that the City Manager is hereby authorized to execute the necessary contracts with Motorola, Incorporated in a total estimated amount of \$70,000 and with Delta Industrial Communications in a total estimated amount of \$5,600.

MAYOR

ATTEST:

CITY CLERK

APPROVED
BY THE CITY COUNCIL

FEB 26 1980

OFFICE OF THE
CITY CLERK