



# REPORT TO COUNCIL 3

## City of Sacramento

915 I Street, Sacramento, CA 95814-2604  
www. CityofSacramento.org

CONSENT  
February 27, 2007

**Honorable Mayor and  
Members of the City Council**

**Title: Agreement: M1 Consulting Group (Project No. PSI 10-01)**

**Location/Council District:** Citywide

**Recommendation:** Adopt a **Resolution** authorizing the City Manager to execute a one-year agreement with M1 Consulting Group for consultant and professional services for the Public Safety Information Technology Section (Police and Fire), in an amount not to exceed \$226,800.

**Contact:** Mike McCarthy, Captain, 808-0400; Mike Balash, Assistant Fire Chief, 808-1670

**Presenter(s):** Not applicable

**Department:** Police / Fire

**Division:** Public Safety Information Technology Section

**Organization No:** 2158 / 2541

### **Description/Analysis**

**Issue:** This contract is a continuation of work previously performed by the principal solution architect of the M1 Consulting Group for the Public Safety Information Technology Section (Police and Fire). As a result, the recommended vendor has gained an extensive working knowledge of the departments' systems and business practices. Continuing with M1 Consulting Group provides the best efficiency and economy to the City.

**Policy Considerations:** The City's Administrative Policy Instruction #47 authorizes the suspension of competitive bidding when it is the best interest of the City.

**Environmental Considerations:** This activity is not subject to the California Environmental Quality Act (CEQA) because it does not constitute a "project" as defined in section 15378 of the CEQA Guidelines, and is otherwise exempt pursuant to Sections 15321(b) (law enforcement activities) and 15601(b)(3) (no significant effect on the environment) of the CEQA Guidelines.

**Commission/Committee Action:** Not applicable



**Rationale for Recommendation:** This contract is a continuation of work previously performed by the principal solution architect of M1 Consulting Group for the Public Safety Information Technology Section. As a result, the recommended vendor has obtained an extensive working knowledge of the departments' systems and business practices. M1 Consulting Group is providing project management as well as support for Public Safety mission critical services. These services, and associated expertise, can not be replicated by existing staff and resources. Therefore, this contract provides the best value for the City.

**Financial Considerations:** The cost for M1 Consulting Group services will be paid from existing General Fund budget lines of both the Police Department (\$135,675) and Fire Department (\$91,125). The cost of this contract is split between the departments, based on the scope of services.

**Emerging Small Business Development (ESBD):** M1 Consulting Group is certified as an ESBD, vendor code number M1C5000000P.

Respectfully Submitted by: Mike McCarthy  
Mike McCarthy, Police Captain

Approved by: Albert Nájera  
Albert Nájera, Chief of Police

Approved by: Forrest Adams  
Forrest Adams, Interim Fire Chief

Recommendation Approved:

Ray Kerridge  
Ray Kerridge  
City Manager

Ref: COP 2-3

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**Attachment 1****Background**

The Police Department has engaged in a series of technology and process improvements under the auspices of the Automated Information System (AIS) Project. This Project includes the replacement of the Department's existing automated systems, installation of a digital mug shot system and implementation of a paperless Mobile Report Entry (MRE) system that includes Automated Workflow and Case Management.

Following purchases of hardware and software previously approved by Council, staff has engaged in work that has already resulted in an increase in officer efficiency and public safety:

- Implemented a new wireless data network;
- Replaced obsolete Mobile Terminals with state of the art Mobile Computers;
- Provided officers in the field with access to systems previously unavailable in a mobile environment;
- Replaced the Department's legacy Computer Aided Dispatch (CAD) system and Records Management System (RMS);
- Deployed Mobile Report Entry (MRE) to the patrol personnel who now enter their police reports electronically; and
- Activated Automated Vehicle Locator (AVL) to enhance use of front line police resources in response to emergencies.

The Fire Department is in need of replacing its aged Mobile Terminals with a modern Mobile Data Computer System. This will allow for expanded data services to Fire vehicles as well as provide for further return on investment of the Fire Department's recently implemented records management system.

The scope of services with M1 Consulting Group will allow for the upgrade and advancement of this leading edge public safety infrastructure and programs. M1 Consulting Group will provide technical services, support and project management administered through the Public Safety Information Technology Services Section

An outline of the scope of services includes:

- Evaluate the DataRadio Infrastructure performance since relocation to the new Communications Center;
- Evaluate the SPD and SFD wireless data model and transition plan to the SPD DataRadio system;
- Design and model a new Mobile Data Computer solution for Fire and EMS vehicles;
- Implementation and testing of the new Helicopter Video Downlink systems upgrade plus further application development;
- Evaluate, upgrade, and optimize the Public Safety wireless data network;

- Work with the SPD CAD team to integrate Helicopter GPS, Bait Car GPS, and Cell Phone GPS into the SPD mapping system and the overall proximity dispatching system;
- Provide project management and design work to reduce the remaining SPD paper reports; and
- Implement a clustered high-availability Radio-IP system.

This contract is a continuation of work previously performed by the principal solution architect of M1 Consulting Group for the Public Safety Information Technology Section. As a result, the recommended vendor has gained an extensive working knowledge of the departments' systems and business practices. Continuing with M1 Consulting Group provides the best efficiency and economy to the City.

**Attachment 2**

**RESOLUTION NO.**

Adopted by the Sacramento City Council

**APPROVAL OF M1 CONSULTING GROUP PROFESSIONAL SERVICES AGREEMENT**

**BACKGROUND**

- A. The Sacramento Police Department and Sacramento Fire Department, through the consolidated Public Safety Information Technology Section, endeavor to provide leading edge public safety infrastructure and programs.
- B. The scope of services with M1 Consulting Group will allow for the upgrade and advancement of this leading edge public safety infrastructure and programs. M1 Consulting Group will provide technical services, support, and project management administered through the Public Safety Information Technology Services Section.
- C. This contract is a continuation of work previously performed by the principal solution architect of M1 Consulting Group for the Public Safety Information Technology Section. As a result, the recommended vendor has gained an extensive working knowledge of the departments' systems and business practices. Continuing with M1 Consulting Group provides the best efficiency and economy to the City.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. The City Manager, or a designated representative, is authorized to execute a one-year agreement with M1 Consulting Group for consultant and professional services for the Public Safety Information Technology Section (Police and Fire), in an amount not to exceed \$226,800.