

**RESOLUTION NO. 2006-912**

Adopted by the Sacramento City Council

December 12, 2006

**ADDENDUM TO AGREEMENT WITH ADVANTAGE PRESENTATIONS  
INC, FOR PREFERRED AUDIO VISUAL SERVICES FOR THE  
SACRAMENTO CONVENTION CENTER COMPLEX**

**BACKGROUND**

- A. City Council awarded a non-professional Services agreement to Advantage Presentations, Inc. (Advantage) for the preferred audio visual (AV) services at the Sacramento Convention Center Complex (SCCC) on December 2, 2003.
- B. The current agreement has an initial term of three years and allows for the SCCC General Manager to extend the agreement for up to two, two-year extensions.
- C. An addendum to the agreement is needed to extend the term of the agreement
- D. for four years and to set new minimum commission guarantee levels for the new four year term.
- E. The new minimum commission guarantees are as follows:

Calendar Year	2007	2008	2009	2010
Commission Guarantee	\$300,000	\$309,000	\$318,000	\$328,000

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY  
COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. The City Manager is authorized to execute an addendum to City Agreement 2003-212 to allow Advantage Presentations Inc. to continue as the preferred provider of audio visual services at the Sacramento Convention Center Complex for a total of four additional years through 2010.

Adopted by the City of Sacramento City Council on December 12, 2006 by the following vote:

Ayes: Councilmembers, Cohn, Fong, Hammond, McCarty, Pannell, Sheedy, Tretheway, Waters, and Mayor Fargo.

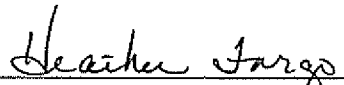
Noes: None.

Abstain: None.

Absent: None.

Attest:

  
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Shirley Concolino, City Clerk

  
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Mayor, Heather Fargo