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DEPARTMENT OF  
FINANCE  
  
REVENUE DIVISION

CITY OF SACRAMENTO  
CALIFORNIA

CITY HALL  
ROOM 104  
915 I STREET  
SACRAMENTO, CA  
95814-2696

February 17, 1987  
RD:871055-ADM:lv

916-449-5454

Budget and Finance Committee  
Sacramento, California

Honorable Members in Session:

SUBJECT: 5-YEAR REVENUE PROJECTION - ALL FUNDS

SUMMARY

This report transmits to the Budget and Finance Committee staff's 5-year revenue projections for all City funds.

BACKGROUND

The 5-year revenue projections provide data essential to long range planning. The revenue projections are necessary to provide fund balance projections. Together these projections provide early indications of potential program expansions, the need for revenue increases and/or expenditure reductions.

Long range revenue projection is at best an art. The economic and policy assumptions are speculative, especially beyond one or two years. These projections should be viewed as an indication of the direction in which the various revenue sources will be moving rather than an exact prediction.

DISCUSSION

For each revenue, staff assumes the continuation of the current tax or late structure as well as the continuance of current law. For example, staff has assumed that the current and future City Councils will continue to reduce the utility users tax by .5% each October 1, until the tax is reduced to 5.0%. The projections for the enterprise funds are based upon current rates. The 5-year revenue projections for all City funds for FY 1986/87 through FY 1991/92 are summarized in Exhibit I.

RECOMMENDATION

It is recommended that the budget and Finance Committee direct staff to transmit the attached 5-year revenue projections to the City Council for its information.

Respectfully submitted,



Michael L. Medema  
Revenue Officer

RECOMMENDATION APPROVED:



JACK R. CRIST  
Deputy City Manager

CITY OF SACRAMENTO  
5 - YEAR REVENUE FORECAST  
\$ IN THOUSANDS

	ACTUAL					1986/1987		FORECAST				
	1981/82	1982/83	1983/84	1984/85	1985/86	APPROVED	MIDYEAR	1987/88	1988/89	1989/90	1990/91	1991/92
GENERAL FUND												
Property Taxes	\$19,587	\$22,333	\$24,752	\$27,014	\$30,512	\$35,899	\$36,048	\$39,296	\$42,063	\$45,013	\$48,075	\$51,345
		14.0	10.8	9.1	12.9	17.7	18.1	9.0	7.0	7.0	6.8	6.8
Sales and Use Taxes	20,425	20,436	24,125	27,149	29,532	31,652	30,116	31,159	32,778	33,087	34,716	36,427
		.1	18.1	12.5	8.8	7.2	2.0	3.5	5.2	.9	4.9	4.9
Utility Users Taxes	8,120	8,981	16,298	19,531	21,916	24,866	24,693	25,550	25,806	25,810	26,068	26,329
		10.6	81.5	19.8	12.2	13.5	12.7	3.5	1.0	0.0	1.0	1.0
Business Operations Taxes	1,853	2,041	2,280	2,587	2,824	2,725	3,091	3,302	3,520	3,739	3,963	4,201
		10.1	11.7	13.5	9.2	(3.5)	9.5	6.8	6.6	6.2	6.0	6.0
Real Property Transfer Taxes	1,407	1,626	2,654	2,534	3,010	3,341	3,169	2,981	3,157	3,318	3,484	3,658
		15.6	63.2	(4.5)	18.8	11.0	5.3	(5.9)	5.9	5.1	5.0	5.0
Residential Construction Taxes	543	798	1,687	1,400	1,850	1,619	1,297	1,471	1,573	1,670	1,669	1,719
		47.0	111.4	(17.0)	32.1	(12.5)	(29.9)	13.4	6.9	3.0	3.0	3.0
Licenses and Permits	1,859	2,410	3,451	3,145	3,329	3,602	3,567	3,834	3,992	4,213	4,186	4,201
		29.6	43.2	(8.9)	5.9	8.2	7.1	7.5	4.1	5.5	(.6)	.4
Fines and Forfeits	899	1,140	1,071	1,165	1,386	1,622	1,622	1,663	1,705	1,748	1,792	1,837
		26.8	(6.1)	8.8	19.0	17.0	17.0	0.0	2.5	2.5	2.5	2.5
Use of Money	2,746	2,912	5,013	3,916	4,051	3,377	3,487	3,099	3,099	3,099	3,099	3,099
		6.0	72.1	(21.9)	3.4	(16.6)	(13.9)	11.1	0.0	0.0	0.0	0.0
Interdepartmental	7,643	5,597	10,060	13,102	15,526	14,993	16,449	16,325	16,468	16,590	16,722	16,963
		(26.8)	79.7	30.2	18.5	(3.4)	5.9	(.8)	.9	.8	.8	1.4
Charges, Fees and Services	3,455	3,826	6,898	7,288	8,710	8,868	7,974	8,606	8,659	9,189	9,509	9,857
		10.7	80.3	5.7	19.5	1.8	(8.5)	7.9	.6	6.1	3.5	3.7
Other Revenues	6,099	3,728	877	1,159	1,285	602	718	480	481	486	487	487
		(38.9)	(76.5)	32.2	10.9	(53.2)	(44.1)	(33.1)	.2	1.0	.2	0.0
Total General Fund	74,636	75,828	99,166	109,990	123,931	133,166	132,231	137,766	143,301	147,912	153,770	160,132
		1.6	30.8	10.9	12.7	7.5	6.7	4.2	4.0	3.2	4.0	4.1

	ACTUAL					1986/1987		FORECAST				
	1981/82	1982/83	1983/84	1984/85	1985/86	APPROVED	MIDYEAR	1987/88	1988/89	1989/90	1990/91	1991/92
<b>ENTERPRISE FUNDS</b>												
Parking	5,251	4,539 (13.6)	6,721 48.1	6,525 (2.9)	7,355 12.7	8,190 11.4	8,274 12.5	8,502 2.8	8,507 0.0	9,654 13.5	9,740 .9	10,036 3.0
Water	9,407	10,190 8.3	13,060 28.2	13,930 6.7	15,278 9.7	16,245 6.3	15,895 4.0	19,048 25.8	19,363 1.7	19,686 1.7	20,016 1.7	20,354 1.7
Sewer	7,362	7,707 4.7	8,452 9.7	7,981 (5.6)	5,562 (30.8)	6,662 19.8	6,289 13.1	6,414 2.0	6,453 .6	6,492 .6	6,532 .6	6,573 .6
Solid Waste	11,502	12,082 5.0	14,403 19.2	14,744 2.7	18,593 26.1	20,669 11.2	21,183 13.9	20,591 (2.8)	20,141 (2.2)	19,928 (1.1)	20,420 2.5	20,925 2.5
Boat Harbor	365	391 7.1	419 7.2	462 10.3	506 9.5	539 6.5	1,575 211.7	1,089 (30.9)	1,325 21.7	1,404 6.0	1,496 6.6	1,557 4.1
Golf	1,673	1,843 10.2	2,245 21.8	2,383 6.1	2,478 4.0	2,453 (1.0)	2,453 (1.0)	2,549 3.9	2,980 16.9	3,133 5.1	3,309 5.6	3,469 4.8
Community Center	4,241	4,213 (.7)	5,073 20.4	5,518 8.8	5,488 (.5)	5,711 4.1	6,002 9.7	6,502 8.3	7,062 8.6	7,663 8.5	8,347 8.9	9,082 8.8
Camp Sacramento	N/A	207 N/A	1,407 579.7	452 (67.9)	180 (60.1)	246 36.7	213 18.3	244 14.6	256 4.9	268 4.7	282 5.2	296 5.0
Storm Drainage	N/A	N/A N/A	N/A N/A	N/A N/A	4,441 N/A	8,737 96.7	8,893 100.2	8,829 (.7)	8,999 1.9	9,172 1.9	9,348 1.9	9,488 1.5
<b>Total Enterprise Funds</b>	<b>39,801</b>	<b>41,172</b> 3.4	<b>51,780</b> 25.7	<b>51,995</b> .4	<b>59,881</b> 15.2	<b>69,452</b> 16.0	<b>70,777</b> 18.2	<b>73,788</b> 4.2	<b>75,086</b> 1.8	<b>77,400</b> 3.1	<b>79,490</b> 2.7	<b>81,780</b> 2.9
<b>INTERNAL SERVICE FUNDS</b>												
Fleet Management	N/A	N/A	386 N/A	599 55.2	1,196 99.7	500 58.2	570 52.3	566 (.7)	578 2.1	595 2.9	611 2.7	625 2.3
Risk Management	N/A	N/A	787 N/A	2,495 217.0	1,131 (54.7)	1,020 (9.2)	1,068 (5.6)	951 (11.0)	1,011 6.3	1,021 1.0	1,121 9.8	1,131 .9
<b>TOTAL INTERNAL SERVICE</b>	<b>1,863</b>	<b>1,524</b> (18.2)	<b>1,173</b> (23.0)	<b>3,094</b> 163.8	<b>2,327</b> (24.8)	<b>1,520</b> (34.7)	<b>1,638</b> 29.6	<b>1,517</b> (7.4)	<b>1,589</b> 4.7	<b>1,616</b> 1.7	<b>1,732</b> 7.2	<b>1,756</b> 1.4
<b>TOTAL ALL CITY</b>	<b>\$137,806</b>	<b>\$139,203</b> 1.0	<b>\$174,773</b> 25.6	<b>\$188,522</b> 7.9	<b>\$213,090</b> 13.0	<b>\$224,183</b> 5.2	<b>\$226,521</b> 6.3	<b>\$230,570</b> 1.8	<b>\$237,434</b> 3.0	<b>\$248,807</b> 4.8	<b>\$251,743</b> 1.2	<b>\$261,148</b> 3.7