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DEPARTMENT OF  
ADMINISTRATIVE SERVICES

CITY OF SACRAMENTO  
CALIFORNIA

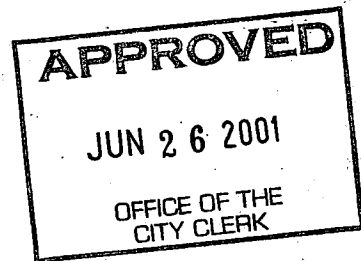
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PROCUREMENT SERVICES DIVISION

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June 12, 2001

PS:Admin:01-27:RBH:SA:rjf



City Council  
Sacramento, California

Honorable Members in Session:

**SUBJECT: PURCHASE OF EIGHT LOADERS FOR SOLID WASTE OPERATIONS IN A  
TOTAL AMOUNT OF \$685,660.80.**

**LOCATION AND COUNCIL DISTRICT:** Citywide

**RECOMMENDATION:**

Staff recommends that the City Council adopt the attached Resolution which authorizes the suspension of formal competitive bidding for the purchase of eight John Deere Model 304-H loaders, and authorizes the City Manager to execute the necessary purchase from Empire Equipment Company, 2850 El Centro Road, Sacramento, CA 95833, in a total amount of \$685,660.80.

**CONTACT PERSONS:** Robert Summersett, Fleet Management Superintendent, 433-6309  
Steve Alstrom, Senior Buyer, 433-6343

**FOR COUNCIL MEETING:** June 26, 2001

**SUMMARY:**

The Maintenance Services Division (Fleet Operations) has a requirement for the purchase of replacement loaders for the Solid Waste Division. The loaders will be used for on-street garden refuse pick-up and loading. This report recommends that the City Council suspend formal competitive bidding and authorize the purchase of eight John Deere Model 304-H loaders from Empire Equipment Company, 2850 El Centro Road, Sacramento, CA 95833, the sole authorized territorial distributor for these John Deere products.

**BACKGROUND:**

The Maintenance Services Division's (Fleet Operations) FY2000/2001 Budget provides for the replacement of loaders for use by the Solid Waste Division. In 1993, the JI Case Company discontinued the production of the Case Model W-11B loader that has been used for many years by the City of Sacramento. Since that time, Fleet Operations, in conjunction with Solid Waste staff, has been researching and evaluating various other units for their potential to meet the City's requirements for on-street garden refuse pick-up and loading.

Recognizing that some units purchased since 1993 have not performed to expectations, staff looked for other loaders that could potentially meet the requirements of Solid Waste's on-street garden refuse pick-up and loading. Staff contacted various loader manufacturers and dealers, and found loaders that are larger than the units presently being used, but those units were deemed unacceptable due to their larger size and decreased maneuverability. Staff also found units that are equal in size to the units presently being used, but the low road-speed of these loaders was not sufficient for City operations. The John Deere Model 304-H is the only loader found that meets the Solid Waste Division's requirements for size, maneuverability and road-speed. This unit has been evaluated in actual pick-up and loading of garden refuse, and has been determined to be acceptable for that use by Solid Waste staff.

The Case loaders currently in the fleet are aging, and have exceeded their useful life expectancy. It is no longer feasible or practical to maintain them due to their age, lack of availability of replacement parts, and increased down time.

For the reasons above, and to assure sufficient garden refuse equipment availability for the upcoming leaf season this Fall, staff recommends that the City Council suspend formal competitive bidding and authorize the City Manager to purchase eight John Deere Model 304-H loaders for use by the Solid Waste Division. The unit price of \$79,728.00 for each of these loaders is in accordance with State of California Multiple Award Schedule pricing.

**FINANCIAL CONSIDERATIONS:**

Sufficient funds are available in the Maintenance Services Division's FY2000/2001 budget for new and replacement vehicles/equipment.

**ENVIRONMENTAL CONSIDERATIONS:**

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

**POLICY CONSIDERATIONS:**

The recommendations in this report are in accordance with the provisions of City Code Section 3.56.230(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council.

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**ESBE CONSIDERATIONS:**

Empire Equipment Company is not a certified ESBE firm, and is the sole authorized territorial distributor for John Deere products in the Sacramento territory.

Respectfully Submitted,



Robert B. Holbrook  
Procurement Services Manager

**RECOMMENDATION APPROVED:**



ROBERT P. THOMAS  
City Manager

1 Attachment

**APPROVED**  
JUN 26 2001  
OFFICE OF THE  
CITY CLERK

**RESOLUTION NO. 2001-436**

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF \_\_\_\_\_

**A RESOLUTION SUSPENDING FORMAL COMPETITIVE BIDDING  
FOR THE PURCHASE OF EIGHT JOHN DEERE MODEL 304H LOADERS**

**BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO  
THAT:**

1. In the best interest of the City of Sacramento, formal competitive bidding is hereby suspended for the purchase of eight John Deere Model 304-H loaders for use by the Solid Waste Division, and;
2. The City Manager is hereby authorized to issue the necessary purchase order for the purchase of eight John Deere Model 304-H loaders to Empire Equipment Company, 2850 El Centro Road, Sacramento, CA 95833, in a total amount of \$ 685,660.80.

\_\_\_\_\_  
MAYOR

ATTEST:

\_\_\_\_\_  
CITY CLERK

**FOR CITY CLERK USE ONLY**

RESOLUTION NO.: \_\_\_\_\_

DATE ADOPTED: \_\_\_\_\_

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