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DEPARTMENT OF  
UTILITIES  
ENGINEERING SERVICES

CITY OF SACRAMENTO  
CALIFORNIA

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SACRAMENTO, CA  
95822-2911

July 29, 1996

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City Council  
Sacramento, California

Honorable Members In Session:

**SUBJECT: CONSTRUCTION OF UTILITY-WIDE FIBER OPTIC COMMUNICATION PROJECT  
(PN: WE86): CONTRACT AWARD TO ALL STAR TELECOM FOR AN AMOUNT NOT  
TO EXCEED \$543,425.77.**

**LOCATION AND COUNCIL DISTRICT:**

The project is to construct a fiber optic communication infrastructure from Sump 2 to the Combined Water Treatment Plant, to Freeport Square, and to the Corporation Yard (Districts 4 and 8).

**RECOMMENDATION:**

Staff recommends that the City Council approve the attached resolution authorizing the City Manager and City Clerk to accept the low bid from All Star Telecom in the amount of \$543,425.77, and award the contract.

**CONTACT PERSON:** Dave Hansen, Senior Engineer, 433-6627

**FOR COUNCIL MEETING OF:** August 13, 1996

**SUMMARY**

Bids were received from seven contractors and opened by the City Clerk on July 17, 1996. All Star Telecom was the low bidder.

**COMMITTEE/COMMISSION ACTION**

None.



## BACKGROUND INFORMATION

- The fiber network is a core technology at the center of the Department's information technology infrastructure and is a required prerequisite for an application architecture. This makes it necessary to extend the network through the entire organization.
- This project will provide communication infrastructure for drainage sump telemetry, the Combined Waste Water Control System, Alert System, Hansen System (maintenance management), GIS system, customer billing system, map correction system and sufficient capacities for other future applications all which will be able to connect to the City's master loop.

Bids were received from	Bid Amount
All Star Telecom, Inc.*	\$543,425.77
Velluntini Corp DBA Royal Elec.	\$617,487.30
Irish Construction	\$661,104.00
P&G Communications, Inc.	\$643,633.80
Copenhagen Utilities & Construction	\$650,633.83
CRF Integrated Solutions*	\$712,000.00
Price Technical Services, LP	\$758,000.00

The engineer's estimated construction cost was \$635,748.

\* Bidders met MBE/WBE goals

## ENVIRONMENTAL DETERMINATION

The Environmental Services Division has reviewed the project and determined this project is exempt from the California Environmental Quality Act (CEQA) under Section 15301(c) of the CEQA Guidelines.

## FINANCIAL CONSIDERATION

The proposed contract amount with All Star Telecom is a per unit-item amount total of \$543,425.77. Sufficient funds are available in Fiber Optic Communication Project (PN: WE86), which has an unobligated balance of \$831,367 as of August 1, 1996.

## POLICY CONSIDERATIONS

This action is consistent with Section 58.03 of the City Code, which provides the City Council may award competitively bid contracts to the lowest responsible bidder.

City Council  
 July 29, 1996  
 Award of Contract (PN: WE86)

**MBE/WBE**

- This project included participation goals of 10.57% MBE and 9.5% WBE as required by Resolution 93-619 adopted by the City Council on November 2, 1993. Award of the project is contingent upon the responsive low bidder either meeting these project MBE/WBE participation goals or making documented good faith efforts towards meeting the project goals.
- The low bidder, All Star Telecom, met the City's MBE/WBE participation goals with 36.97% MBE and 9.51% WBE, which was verified by staff.
- Plans and specifications were sent to seven plan rooms and construction services organizations for publication and use by the construction industry of Northern California. There are four organizations on the distribution list that are directly involved with outreach to MBE/WBE contractors.

MBE/WBE participation by the bidders is as follows:

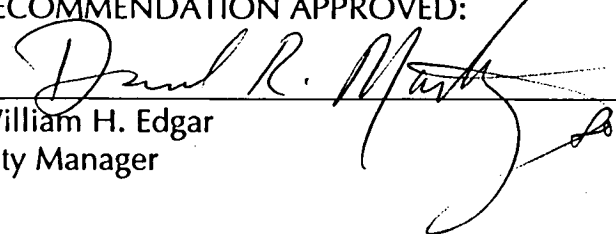
CONTRACTORS	BID AMOUNT	MBE		WBE		GOOD FAITH EFFORT DOCUMENTATION
		\$	%	\$	%	
All Star Telecom, Inc.	\$543,425.77	200,916	36.97	51,660	9.51	yes
Velluntini Corp DBA Royal Elec.	\$617,497.30	0	0	0	0	yes
Irish Construction	\$661,104.00	\$43,967	6.65	0	0	no
P&G Communications, Inc.	\$643,776.80	0	0	0	0	no
Copenhagen Utilities & Construction	\$650,633.83	2,000	0.31	0	0	no
CRF Integrated Solutions	\$712,000.00	76,000	10.67	68,000	9.55	no
Price Technical Services, LP	\$758,000.00	0	0	0	0	no

Respectfully submitted,




Gary A. Reents  
 Engineering Services Manager

RECOMMENDATION APPROVED:



William H. Edgar  
 City Manager

APPROVED:



James G. Sequeira  
 Director of Utilities

# RESOLUTION NO.

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF \_\_\_\_\_

RESOLUTION AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE A CONTRACT WITH ALL STAR TELECOM FOR CONSTRUCTION OF THE FIBER OPTIC COMMUNICATION PROJECT (PN: WE86) IN THE AMOUNT OF \$543,425.77.

BE IT RESOLVED BY THE SACRAMENTO CITY COUNCIL THAT:

The City Manager and City Clerk are authorized to sign and execute a contract with All Star Telecom for the construction of the Fiber Optic Communication Project (PN: WE86) for an amount not to exceed \$543,425.77.

\_\_\_\_\_  
MAYOR

ATTEST:

\_\_\_\_\_  
CITY CLERK

\_\_\_\_\_  
FOR CITY CLERK USE ONLY

RESOLUTION NO. \_\_\_\_\_

DATE ADOPTED: \_\_\_\_\_

