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DEPARTMENT OF
FINANCE

CITY OF SACRAMENTO
CALIFORNIA

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SACRAMENTO, CA
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PROCUREMENT SERVICES DIVISION

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May 19, 2005
PS:Admin:05-40:CS:CLS:cs

City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. B051181003 FOR THE PURCHASE OF THE 9-1-1 DISPATCH STRUCTURED CABLING SYSTEM IN A TOTAL AMOUNT NOT TO EXCEED \$258,195.00

COUNCIL DISTRICT: District 6

RECOMMENDATION:

Staff recommends that the City Council adopt specifications of Bid No. B051181003 and accept the lowest responsible bid received in response to Procurement's solicitation for the 9-1-1 Dispatch and Training Facility Structured Cabling System. It is recommended that a contract for this purchase be awarded to Delta Wireless, Inc., in a total amount not to exceed \$258,195.00.

CONTACT PERSONS: Gina Knepp, Communications Center Manager, Police Department, 264-8107
Christine Slay, Senior Buyer, Procurement Services, 808-6344

FOR COUNCIL MEETING: May 31, 2005

SUMMARY:

Attached is a tabulation of pricing submitted from sealed bids received by the City Clerk for furnishing the 9-1-1 Dispatch and Training Facility Structured Cabling System. Staff recommends award of Bid No. B051181003 to Delta Wireless, Inc., in a total amount not to exceed \$258,195.00. The recommended supplier meets all bid specifications.

BACKGROUND:

The existing 911 Public Safety Dispatch Center was completed in 1983 to meet police, fire, and local government communication service requirements throughout the City. Since that time,

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increasing call demands have necessitated the relocation of offices to temporary, inadequate facilities to accommodate the expansion of dispatch, computer, radio, and communication systems.

On January 10, 2002, City Council authorized the first phase of work, the Concept Design Assessment and then on August 20, 2002, Council adopted the Conceptual Design Assessment, added risk assessment and scope changes totaling \$196,488.00 to the project, and directed staff to co-locate the City's Back-up Data Center at the 911 site, at a cost of \$650,000.00. Council subsequently approved the plans and specifications, ratified the Negative Declaration, adopted the Mitigation Reporting Plan, and established the project budget at \$23,118,310.00. BRCO Constructors, Inc., was selected as the construction contractor and began work on September 26, 2003.

In March 2005, a formal bid was solicited for the cabling system requirements for the new facility. Bid specifications contained an option for limited combustible cable, which offers a much better resistance to fire compared to standard plenum cable. As the new 9-1-1 facility has a strong Public-Safety mission and because the limited combustible cable was priced just 5% higher than the standard plenum cable, City staff felt that this option was an excellent value and recommends its use at the new center. In addition to the structured cabling, the bid specification also contained a time and materials requirement for customization work with bid rates for materials at cost plus 15% and additional labor at \$55 per hour. It is anticipated that there will be approximately \$25,000 in customization work on this project. Installation of the cabling system is expected to begin June 12, 2005 and is scheduled for completion on July 10, 2005.

Delta Wireless Inc. submitted the lowest responsible bid and staff is, therefore, recommending that the City Council accept the results of Bid No. B051181003 for the purchase of the Limited Combustible Structured Cabling System from Delta Wireless Inc., 1143 No. Market Boulevard, Suite 1, Sacramento, CA 95834, in a total amount not to exceed \$258,195.00, which more closely reflects the anticipated cost of the system and customization work.

FINANCIAL CONSIDERATIONS:

On September 2, 2003, the City Council established the 911 Dispatch and Training Facility (PN: EC21) project budget for \$23,118,310.00. This amount was funded with a bond under authority of the resolution adopted by City Council on July 29, 2003. Funding for the cabling system is available in this capital improvement project, EC21.

ENVIRONMENTAL CONSIDERATIONS:

None

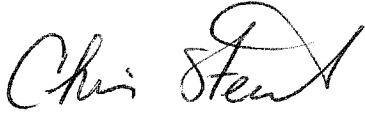
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56 of the Sacramento City Code. The 9-1-1 Dispatch and Training Facility project is aligned with the City's Strategic Plan goal to enhance and preserve the neighborhood.

ESBE CONSIDERATIONS:

Requests for Bids were sent to thirty-one vendors, of which eleven were certified as Emerging or Small Business Enterprise firms (ESBE). Delta Wireless, Inc., the recommended vendor, is a certified Small Business Enterprise.

Respectfully Submitted,



Chris Stewart
Procurement Services Manager

Approved:



Gus F. Vina
Director of Finance

RECOMMENDATION APPROVED:



ROBERT P. THOMAS
City Manager

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BID NO. B051181003 – 9-1-1 DISPATCH STRUCTURED CABLING SYSTEM

Bidder	Bid Total (Includes Sales Tax)	5% E/SBE Preference	Prompt Payment Discount	1% City Tax Preference	Bid Evaluation Total
Delta Wireless, Inc.	\$233,195.00	<11,659.75>	2% 10 Days	None²	\$221,535.25
World Telecom, Inc.	\$243,185.63	<12,159.28>	Net – 30	None	\$231,026.35
Trius Technologies, Inc.	\$253,259.00	<12,662.95>	Net – 30	None	\$240,596.05
Concept Technologies, Inc.	\$274,871.97	<13,743.60>	Net – 30	None	\$261,128.37
Valley Communication, Inc.	\$281,101.56	<14,055.08>	Net – 30	None	\$267,046.48
3D Datacom	\$301,353.00	<15,067.65>	Net – 30	None	\$286,285.35
Integrity Data & Fiber, Inc	\$309,674.00	<15,483.70>	Net – 30	None	\$294,190.30
River City Communications	\$313,556.00	<15,677.80>	Net – 30	None	\$297,878.20
Hall-Mark Services, Inc.	\$325,820.00	<16,291.00>	Net – 30	None	\$309,529.00
Walker Communications	\$311,560.78	None	Net – 30	None	\$311,560.78
Ever-Green Communication	\$332,482.48	<16,624.12>	Net – 30	None	\$315,858.36

Award of Contract To: Delta Wireless, Inc. **Total Amount of Contract: \$258,195.00¹**

1143 No. Market Blvd. #1
Sacramento, CA 95834

Total Bid Amount: \$233,195.00

Using Department: Police Department

Original Estimated Cost: \$200,000.00

Bid Due Date: April 13, 2005

Total No. of
Bids Solicited

No. of E/SBE
Bids Solicited

No. of E/SBE
Responses

Award to
E/SBE Vendor?

31

11

10

Yes

¹ Contract Total includes a \$25,000.00 contingency amount to include any additional customization work.
² Delta Wireless does not receive a 1% City Tax Preference as that applies only to businesses within the City Limits.

RESOLUTION NO.

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF _____

RESOLUTION TO ADOPT SPECIFICATIONS RESULTING FROM BID NO. B051181003 FOR THE PURCHASE OF THE 9-1-1 DISPATCH STRUCTURED CABLING SYSTEM IN A TOTAL AMOUNT NOT TO EXCEED \$258,195.00

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO THAT:

1. The City Council adopt specifications of Bid No. B051181003 and accept the lowest responsible bid received in response to Procurement's solicitation for the purchase of the 9-1-1 Dispatch Structured Cabling System; and
2. The Procurement Services Manager is hereby authorized to issue the necessary purchase order for this purchase to Delta Wireless, Inc., 1143 No. Market Blvd., #1, Sacramento, Ca, in an amount not to exceed \$258,195.00.

MAYOR

ATTEST:

CITY CLERK

FOR CITY CLERK USE ONLY

RESOLUTION NO. _____

DATE ADOPTED: _____