



APPROVED  
BY THE CITY COUNCIL

JUN 14 1994

OFFICE OF THE  
CITY CLERK

1.5

DEPARTMENT OF  
GENERAL SERVICES

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO  
CALIFORNIA

June 14, 1994

PS:Admin:94034:RBH:SA:bd

5730 - 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

916-449-5551

PURCHASING  
CENTRAL STORES  
CENTRAL SERVICES

City Council  
Sacramento, California

Honorable Members In Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1641,  
ROTARY TRACTOR LAWN MOWERS, IN THE AMOUNT OF \$58,071.86**

LOCATION AND COUNCIL DISTRICT

City-wide-All Districts

STAFF RECOMMENDATION

It is recommended that, in the best interest of the City, the City Council adopt the specifications used in the bidding process and accept the lowest responsible bid submitted for the contract resulting from Bid No. 1641 for Rotary Tractor Lawn Mowers. Award is being recommended to Mosier Implement Inc., 8821 East Stockton Blvd., Elk Grove, CA 95624, in the amount of \$58,071.86.

CONTACT PERSON: Steve Alstrom, Buyer II, 433-6240

FOR COUNCIL MEETING OF: June 14, 1994

SUMMARY

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing equipment in accordance with the specifications used in the bidding process, and recommendation of bid award for Bid No. 1641 for Rotary Tractor Lawn Mowers, to be used by the Parks and Community Services Department.

BACKGROUND

These rotary tractor lawn mowers are being purchased by the Fleet Management Division for the City Parks and Community Services Department and will be used to mow sloped banks and confined areas within various City parks.

Specifications for Bid No. 1641 were publicly advertised and mailed by the City Clerk. Initial advertising and mailing to vendors, bid advertising firms and minority outreach agencies began on April 27, 1994. Sealed bids were publicly opened by the City Clerk on May 18, 1994.

The following is a summary of the recommendation for contract award:

<u>Bidder</u>	<u>Award Items</u>	<u>Contract Amount</u>
Mosier Implement Inc. 8821 East Stockton Blvd. Elk Grove, CA 95624	All	\$58,071.86 <sup>(1)</sup>

<sup>(1)</sup> The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS

Sufficient funds are available in the Fleet Management Division's fund line 101-420-310-3159-4631 for replacement vehicles.

POLICY CONSIDERATIONS


This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS

Requests for bid (RFB) were sent to fifteen contractors, five of which were identified as M/WBE firms. The names of the prospective bidders were obtained from the City bid list and by researching the EBMUD Minority and Women Business Enterprise 1992-93 Directory and the State of California - Winter 1994 Disadvantaged Business (DB) and Women Business Enterprise (WBE) List. In addition, the RFB was sent to several bid advertising agencies, including the Minority Business Exchange and the Sacramento Business Development Center.

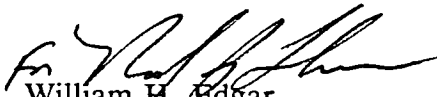
This bid included provisions for a five percent (5%) bid evaluation preference for City-certified, preference-eligible M/WBE firms. Of the six (6) bids received, none were from M/WBE firms.

Respectfully Submitted,



Robert B. Holbrook  
Procurement Services Manager

RECOMMENDATION APPROVED:



William H. Edgar  
City Manager

1 Attachment

**BID TABULATION SHEET FOR  
BID NO. 1641 - ROTARY TRACTOR LAWN MOWERS**

<u>Bidder</u>	<u>Unit Cost</u>	<u>Unit Cost Incl. Options 5.1 &amp; 5.2</u>	<u>Total, Less Sales Tax</u>	<u>M/WBE Preference</u>	<u>Prompt Payment Discount</u>	<u>City Tax Preference</u>	<u>Net Total</u>
Golden Bear Equipment	\$13,480.00	\$13,869.73	\$69,348.65	None	None	No	\$69,348.65
Western Lawn Equipment	\$18,695.00	\$19,040.00	\$95,200.00	None	1% - 20 days <952.00>	No	\$94,248.00
Sacramento Ford Tractor	\$12,000.00	\$12,265.00	\$61,325.00	None	None	Yes <613.25>	\$60,711.75
West Star Distributing, Inc.	\$11,985.00	\$12,634.68	\$63,173.40	None	None	No	\$63,173.40
H. V. Carter Co., Inc.	\$11,361.00	\$11,885.00	\$59,428.00	None	Not Acceptable	Yes <594.28>	\$58,833.72
Mosier Implement Inc.	\$10,394.00	\$10,779.00	\$53,895.00	None	1/2%-30 days <269.48>	No	<u>\$53,625.82</u>

Award of Contract To: Mosier Implement Inc.  
8821 East Stockton Blvd.  
Elk Grove, CA 95624

Original Estimated Cost: \$69,000.00

Total Bid Amount: \$58,071.86<sup>(2)</sup>

Total Amount of Contract: \$58,071.86 <sup>(1)</sup> <sup>(2)</sup>

Using Department: Fleet Management Division for Transportation Division

Due Date: May 18, 1994

<sup>(1)</sup> The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

<sup>(2)</sup> Total includes 7 3/4% Sales Tax

Total No. of Bids Solicited	No. of M/WBE Bids Solicited	No. of M/WBE Responses	Award to M/WBE Vendor?
15	5	0	No