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**DEPARTMENT OF
ADMINISTRATIVE SERVICES**

SALLY W. NAGY
CHIEF INFORMATION OFFICER

**CITY OF SACRAMENTO
CALIFORNIA**

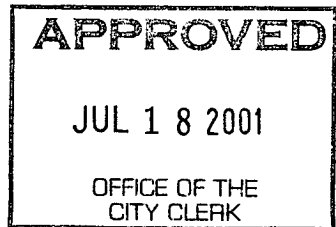
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July 10, 2001

City Council
Sacramento, California

Honorable Members in Session:



**SUBJECT: INCREASE NETWORK SUPPORT AGREEMENT WITH MATRIX
NETWORK SOLUTIONS, LLC BY AN AMOUNT NOT TO EXCEED
\$491,500**

LOCATION AND COUNCIL DISTRICT: Citywide

RECOMMENDATION:

This report recommends that the City Council authorize the City Manager to execute the attached supplemental agreement to City Agreement No. 99-158 with Matrix Network Solutions, LLC for provision of network support services, increasing it by an amount not to exceed \$491,500.

CONTACT PERSON: Thanh Vo, Network Service Manager, 264-7988

FOR COUNCIL MEETING OF: July 18, 2001

SUMMARY:

This report recommends that the City Council authorize the City Manager to increase City Agreement No. 99-158 with Matrix Network Solutions, LLC by an amount not to exceed \$491,500, bringing the vendor's total compensation to \$1,291,500.

BACKGROUND:

- On September 21, 1999, the City Council approved City Agreement No. 99-158 in the amount of \$175,000 with Matrix Network Solutions, LLC for network-related services that had previously been performed by Cohesive Network Systems. This was in response to the purchase of Cohesive by Exodus Communications, Inc. Exodus Communications, Inc. was unable to retain some former Cohesive employees who were key members of the City's network project team. They are now employed by Matrix Network Solutions, LLC.
- On March 9, 2000 an increase was authorized by the City Council in an amount not to exceed \$100,000 for networking support.
- On June 6, 2000 an increase was authorized by the City Council in an amount not to exceed \$200,000 for networking support.
- On October 3, 2000 an increase was authorized by the City Council in an amount not to exceed \$240,000 for networking support.
- On April 10, 2001, an increase was authorized by the City Council in an amount not to exceed \$85,000 for networking support.
- This recommendation provides for continued technical support for network projects such as: network infrastructure upgrades, wide and local area network support, GroupWise E-mail and calendaring support, basic trouble-shooting support to other City technical staff and implementation of the City's remote access solution.
- The Technology Division had been recruiting unsuccessfully for more than a year for technical staff to provide routine network support and has recently hired two new staff members to fill vacancies in the Network Services group. As a result, the requirement for outside support has been reduced from previous years. However, network technology is advancing rapidly, and the number of network projects required to support the City's operations is growing. The City is increasingly dependent on the network to conduct its business. Therefore, we still need outside support to ensure the reliability and stability of the City's network. This report requests \$208,500 for the continuation of these basic citywide network support services.
- In addition, the Police Department has been using the services of a highly skilled network specialist for complex network design and implementation tasks. This specialist has recently joined Matrix Network Solutions. By increasing the support agreement with Matrix by an additional \$283,000, the City is able to retain the services of this individual during a critical wide area network project activity. We are also able to consolidate this support into the overall citywide network team thereby ensuring the designs are compatible, coordinated, and support broader citywide needs.

FINANCIAL CONSIDERATIONS:

The funding for the \$208,500 in citywide network services has been budgeted under the Technology Division operating budget. The Police Department's portion of \$283,000 is budgeted in the Police Department operating budget.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or material which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental quality Act (CEQA). CEQA Guidelines, Section 15061(b)(1), 153778(b)(3).

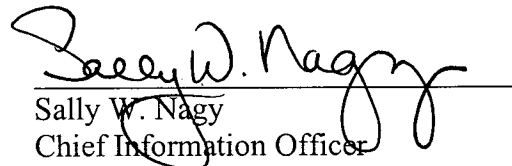
POLICY CONSIDERATIONS:

The recommendations in this report are consistent with existing policy concerning consultant services and with the requirements of Chapter 3.64 of the Sacramento City Code.


ESBD CONSIDERATIONS:

Matrix Network Solutions, LLC is a City-certified ESBD.

Respectfully submitted,


Sally W. Nagy
Chief Information Officer

RECOMMENDATION APPROVED:


Robert P. Thomas
City Manager

APPROVED

JUL 18 2001

OFFICE OF THE
CITY CLERK

RESOLUTION NO. 2001-496

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF _____

**RESOLUTION TO AMEND CITY MANAGER
AGREEMENT 99-158 WITH MATRIX NETWORK
SOLUTIONS, LLC FOR CONTINUING NETWORK
RELATED SERVICES.**

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO THAT:

The City Manager and City Clerk are hereby authorized to amend City Manager Agreement 99-158 with Matrix Network Solutions, LLC, in an amount not to exceed \$491,500 for continuing network related services for the Information Technology Division of the Administrative Services Department and for the Police Department, bringing vendor's total compensation to \$1,291,500.

MAYOR

ATTEST:

CITY CLERK

FOR CITY CLERK USE ONLY

RESOLUTION NO.: _____

DATE ADOPTED: _____

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