



# REPORT TO COUNCIL

## City of Sacramento

915 I Street, Sacramento, CA 95814-2604  
www.CityofSacramento.org

Consent  
December 18, 2007

**Honorable Mayor and  
Members of the City Council**

**Title: Contract: Purchase Street Light Poles**

**Location/Council District: Citywide**

**Recommendation:** Adopt a **Resolution** 1) awarding a one-year contract with two one-year renewal options to Jam Services, Inc., the lowest responsible and responsive bidder, for the purchase of Street Light Poles in an amount not to exceed \$763,000; and 2) authorizing the City Manager to execute a contract for these poles provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).

**Contact:** Juan Montanez, Street Services Manager, 808-2254; Jack Wyscarver, Operations General Supervisor, 808-6633

**Presenters:** Not applicable

**Department:** Transportation

**Division:** Streets Services

**Organization No:** 3496

### **Description/Analysis**

**Issue:** The Department of Transportation, Street Services Division, Signals and Lighting Section has ongoing requirements for the purchase of street light poles. Staff recommends that the City Manager or his designee be authorized to accept the results of Invitation for Bid No. B071181094 and execute a one-year contract with two additional one-year renewal options with Jam Services, Inc.

**Policy Considerations:** The recommendations in this report are in accordance with the provisions of the City Code Section 3.56.

**Environmental Considerations:** The Environmental Services Manager has determined that the purchase of street light poles do not have the potential for causing a significant effect on the environment and is therefore exempt under California Environmental Quality Act (CEQA) Guideline, Categorical Exemption Section 15061(b)(3).

**Commission/Committee Action:** None

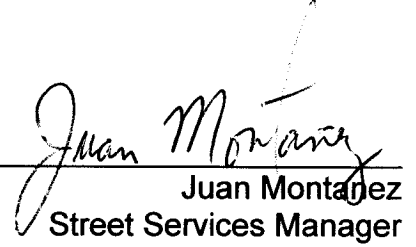
**Rationale for Recommendation:** In July 2007, Procurement Services, in accordance with City Code Section 3.56, issued Invitation for Bid No. B071181094, for the purchase of street light poles. These poles are used for new street light installations and to replace end-of-life or damaged poles. A total of five bids were received and upon evaluation, Jam Services, Inc. was determined to be the lowest responsible bidder and meets all of the contractual requirements.

**Financial Considerations:** Sufficient funds are available to purchase the City's current requirements in the FY2007/08 Traffic Signals & Lighting (3496) operating budget. As funding becomes available, purchases will be made from Traffic Signals & Lighting (3496) FY2008/09 and FY2009/2010 operating budgets.

This contract allows for potential price increases; however, these increases will be at the original bid price plus a potential annual price increase not to exceed 5%.

**Emerging Small Business Development (ESBD):** Of the five bids received, one was a City certified Small Business Enterprise. The recommended vendor, Jam Services, Inc., is not certified as an Emerging or Small Business Enterprises.

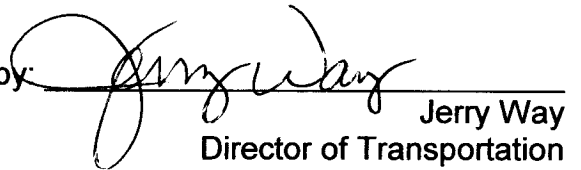
Respectfully Submitted by: \_\_\_\_\_

  
Juan Montañez  
Street Services Manager

Approved by: \_\_\_\_\_

  
Christopher Stewart  
Procurement Services Manager

Approved by: \_\_\_\_\_

  
Jerry Way  
Director of Transportation

Recommendation Approved:

  
RAY KERRIDGE  
City Manager

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**Attachment 1**

**INVITATION FOR BID NO. B071181094 STREET LIGHT POLES SUMMARY SHEET**

<b>Description</b>	<b>Estimated Quantities</b>	<b>Jam Services</b>	<b>Wesco Distribution</b>	<b>Hi-Line Electric</b>	<b>Granite Electrical</b>	<b>ReliaPole Solution</b>
Type A Pole	275	\$179,825.25	\$195,030.00	\$222,780.25	\$229,625.00	\$268,675.00
Type B Pole	50	\$ 18,635.00	\$ 20,195.00	\$ 23,479.00	\$ 32,350.00	\$ 31,800.00
8' Arm	100	\$ 12,946.00	\$ 14,020.00	\$ 15,635.00	\$ 26,000.00	\$ 22,500.00
10' Arm	75	\$ 13,114.50	\$ 14,163.75	\$ 15,801.00	\$ 22,650.00	\$ 18,375.00
Sub Total		\$224,520.75	\$243,408.75	\$277,695.25	\$310,625.00	\$341,350.00
Sales Tax		\$ 17,400.36	\$ 18,864.18	\$ 21,521.38	\$ 24,073.44	\$ 26,454.63
5% E/SBE Preference		None	None	<\$13,884.76>	None	None
1% City Preference Limit		None	None	<\$2,776.95>	<\$3106.25>	None
Early Payment Discount		None	None	None	None	None
<b>Total Bid Evaluation</b>		<b>\$241,921.11<sup>(1)</sup></b>	<b>\$262,272.93</b>	<b>\$282,554.92</b>	<b>\$331,592.19</b>	<b>\$367,804.63</b>

**Award of Contract To:** Jam Services, Inc  
7650 Hawthorne Avenue, Suite 2  
Livermore, CA 94550

**Using Department:** Transportation

<sup>(1)</sup> The lowest responsible bid amount of \$241,921.11 represents the annual estimate of poles and arms selected for evaluation purposes only.

**Total Estimated Annual Contract Amount:** \$250,000

**Total Bid Amount:** \$241,921.11

**Total Contract Amount with all Extensions (estimate only):** \$763,000

Given an estimated 5% increase per year in goods and services, the anticipated cost in years two and three of this contract would be \$254,017.17 and \$266,718.03, respectively. Authorization is requested to enter into a contract for combined total amount not to exceed \$763,000.00 of this potential three (3) year contract

**RESOLUTION NO.**

Adopted by the Sacramento City Council

**CONTRACT: PURCHASE STREET LIGHT POLES**

**BACKGROUND**

- A. The City of Sacramento, Department of Transportation, Street Services Division, Traffic Signals and Lighting Section has an ongoing requirement for Street Light Poles.
- B. In July 2007, the City issued a formal Invitation for Bid, Bid No. B071181094, for street light poles and of the five bids received, Jam Services, Inc., was the lowest responsible and responsive bidder.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. Award a one-year contract with two one-year renewal options to Jam Services, Inc. for the purchase of Street Light Poles for an amount not to exceed \$763,000.00.
- Section 2. City Manager is authorized to execute a contract for these poles provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).