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DEPARTMENT OF  
ADMINISTRATIVE SERVICES  
PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO  
CALIFORNIA

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August 14, 2001  
PS:Admin:01-42:RBH:SA:bd

City Council  
Sacramento, California

Honorable Members in Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1838 FOR EIGHTEEN AUTOMATED SIDE-LOADING REFUSE TRUCKS IN A TOTAL AMOUNT OF \$3,257,959.50**

**LOCATION AND COUNCIL DISTRICT:** Citywide

**RECOMMENDATION:**

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1838 for eighteen Automated Side-Loading Refuse Trucks. Award is recommended to Sacramento Truck Center, 100 Opportunity Street, Sacramento, CA 95838, in a total amount not to exceed \$3,257,959.50.

**CONTACT PERSONS:** Robert Summersett, Fleet Management Superintendent, 433-6309  
Steve Alstrom, Senior Buyer, 433-6343

**FOR COUNCIL MEETING:** August 28, 2001

**SUMMARY:**

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing refuse vehicles in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1838 for eighteen automated side-loading refuse trucks with certified low emission engines.

**BACKGROUND:**

These refuse trucks are being purchased by the Maintenance Services Division, Fleet Operations, Department of Public Works for use by the Solid Waste Division. All eighteen units are being purchased with certified low emission engines in accordance with the Heavy Duty Vehicle Low Emission Vehicle (LEV) Acquisition Policy adopted by the City Council on October 5, 1999. The goal of the City is to do its fair share to implement the region's air quality plan by reducing oxides of nitrogen (NOx) emissions from its heavy-duty vehicle fleets and to meet the year 2005 standard for ozone in the Sacramento Federal Ozone Non-Attainment Area.

It should be noted that the original quantity specified in this request for bids was twenty units. It was anticipated that two additional units would be required by the Solid Waste Division. However, upon further review, it was determined that these two additional refuse trucks would not be required at this time, and the total quantity was reduced to eighteen. The vendor recommended for award has agreed to supply the lesser quantity at the unit price offered in their bid.

Staff recommends that the contract be awarded to Sacramento Truck Center, 100 Opportunity Street, Sacramento, CA 95838, in a total amount not exceed \$3,257,959.50. Theirs was the lowest responsible bid received, as shown on the attached bid tabulation sheet (Attachment 1). Staff also recommends that the City Council authorize subsequent purchases of identical units under the same terms and conditions within 365 days of award providing such purchases have been approved and budgeted by the City Council.

**FINANCIAL CONSIDERATIONS:**

Sufficient funds are available in the Maintenance Services Division's (Fleet Operations) FY01/02 budget for the purchase of these low emission vehicles. Grant funding has been approved by the Sacramento Clean Air Transportation (SECAT) program and will be used to pay the approximate \$36,000.00 incremental cost per unit for the low-emission engines.

**ENVIRONMENTAL CONSIDERATIONS:**

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

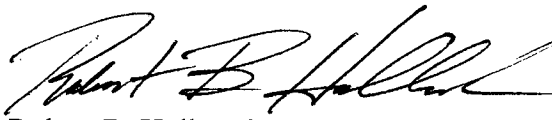
**POLICY CONSIDERATIONS:**

This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56 of the Sacramento City Code. It is also consistent with the City/County Heavy Duty Low Emission Vehicle Acquisition Policy that was adopted by Council on October 5, 1999.

**ESBE CONSIDERATIONS:**

Requests for bid (RFB) were originally sent to ten vendors, two of which were certified as Small Business Enterprises. Although responses were received from both of these City-certified SBE's, award is not being recommended to either of them because they were not the lowest responsible bidder.

Respectfully Submitted,



Robert B. Holbrook  
Procurement Services Manager

**RECOMMENDATION APPROVED:**



ROBERT P. THOMAS  
City Manager

1 Attachment

**BID NO. 1838 - AUTOMATED SIDE LOADING REFUSE TRUCKS (18 EACH)**

Bidder	Unit Price	Total, less Sales Tax	E/SBE Preference	Prompt Payment Discount	City Tax Preference	Evaluation Total
Sacramento Truck Center	\$168,370.00	\$3,030,660.00	None	None	Yes - 1% <\$30,306.60>	\$3,000,353.40
Arata Equipment Co.	\$179,298.25	\$3,227,368.50	Yes - 5% <\$161,368.43>	\$1,000 Ea. - 20 Days <\$18,000.00>	None	\$3,048,000.07
Western Truck Parts and Equipment Co.	\$173,485.00	\$3,122,730.00	None	\$1,000 Ea. - 20 Days <\$18,000.00>	Yes - 1% <\$31,227.30>	\$3,073,502.70
Ruckstell California Sales Inc.	\$182,112.00	\$3,278,016.00	Yes - 5% <\$163,900.80>	\$1,000 Ea. - 20 Days <\$18,000.00>	None	\$3,096,115.20

Note: Some bidders offered alternate truck configurations for City consideration. Most did not meet City specifications. The unit prices listed above are the prime bids submitted by each of the four respondents or the lowest bid that complied with City specifications.

**Award of Contract To:** Sacramento Truck Center  
100 Opportunity Street  
Sacramento, CA 95838

**Total Amount of Contract:** \$3,257,959.50

**Total Bid Amount:** \$3,257,959.50 (Includes Sales Tax)

**Using Department:** Fleet Operations

**Original Estimated Cost:** \$3,900,000.00

**Bid Due Date:** March 14, 2001

Total No. of Bids Solicited

10

No. of E/SBE Bids Solicited

2

No. of E/SBE Responses

2

Award to E/SBE Vendor?

No