



1.2

DEPARTMENT OF  
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO  
CALIFORNIA

5730 - 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

PH 916-433-6240  
FAX 916-399-0263

May 20, 1997

PS: Admin.:97026:RBH:SA:bd

City Council  
Sacramento, California

Honorable Members in Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1748 FOR TRAFFIC SIGNAL CONTROLLER MODEM CARDS IN THE TOTAL AMOUNT OF \$72,235.60**

**LOCATION AND COUNCIL DISTRICT:** City-wide; all districts

**RECOMMENDATION:**

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1748 for Traffic Signal Controller Modem Cards. Award is recommended to Synchronex, 1199 No. 5th Street, San Jose, CA 95112, in a total amount not to exceed \$72,235.60.

**CONTACT PERSONS:** Gary Andersen, Traffic Signals General Supervisor, 433-6314  
Steve Alstrom, Senior Buyer, 433-6343

**FOR COUNCIL MEETING OF:** May 20, 1997

**SUMMARY:**

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing material in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1748 for Traffic Signal Controller Modem Cards.

**BACKGROUND:**

These communication modems are being purchased to connect traffic signal controllers to the Downtown Master Control System that will be monitored by Traffic Engineering.



Staff recommends that a contract be awarded to Synchronex, 1199 No. 5th Street, San Jose, CA 95112, in a total amount of \$72,235.60. Theirs was the lowest responsible bid of the five responses received by the City Clerk, as shown in the attached bid tabulation sheet. In addition, staff requests that the City Council authorize subsequent purchases of identical units under the same terms and conditions within 365 days of award providing such purchases have been approved and budgeted by the City Council.

**FINANCIAL CONSIDERATIONS:**

This purchase is being charged to Capital Improvement Project (CIP) No. SH54 for 170 Control Cabinets and Installation.

**ENVIRONMENTAL CONSIDERATIONS:**

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

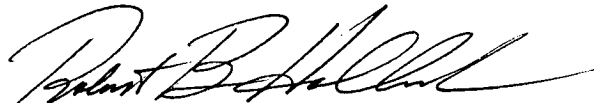
**POLICY CONSIDERATIONS:**

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

**MBE/WBE EFFORTS:**

Requests for bid (RFB) were sent to ten contractors, two of which are City-certified M/WBE firms. Of the five responses received, none was from a City-certified Minority/Woman-Owned Business.

Respectfully Submitted,



Robert B. Holbrook  
Procurement Services Manager

**RECOMMENDATION APPROVED:**

*WV Betty Maxick*  
WILLIAM H. EDGAR  
City Manager

1 Attachment

**BID TABULATION SHEET FOR BID NO. 1748  
MODEM CARDS FOR TRACONEX 390 TRAFFIC SIGNAL CONTROLLERS**

<u>Bidder</u>	<u>Unit Price</u>	<u>Bid Total (Less Sales Tax)</u>	<u>M/WBE Preference</u>	<u>Prompt Payment Discount</u>	<u>City Tax Preference</u>	<u>Evaluation Total</u>
SSP Data Products	\$568.50	\$90,960.00	None	5% - 20 days <\$4,548.00>	None	\$86,412.00
Synchronex	\$419.00	\$67,040.00	None	5% - 20 days <\$3,352.00>	None	<u>\$63,688.00</u>
Lingo Industrial Electronics	\$630.00	\$100,800.00	None	1% - 20 days <\$1,008.00>	None	\$99,792.00
Intersection Development Corp.	\$520.00	\$83,200.00	None	None	None	\$83,200.00
Sunwest Sales Co.	\$519.98	\$83,196.80	None	5% - 20 days <\$4,159.84>	None	\$79,036.96

**Total Award of Contract To:** Synchronex  
1199 No. 5th Street  
San Jose, CA 95112

**Total Bid Amount:** \$72,235.60 (Includes Sales Tax)

**Original Estimated Cost:** \$87,000.00

**Using Department:** Public Works, Traffic Signals and Lighting

**Total Amount of Contract:** \$72,235.60<sup>(1)</sup>

**Due Date:** April 23, 1997

<b>Total No. of Bids Solicited</b>	<b>No. of M/WBE Bids Solicited</b>	<b>No. of M/WBE Responses</b>	<b>Award to M/WBE Vendor?</b>
10	2	0	No

<sup>(1)</sup> The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

(5)