



REPORT TO COUNCIL
City of Sacramento
 915 I Street, Sacramento, CA 95814-2671
 www.CityofSacramento.org

CONSENT
March 14, 2006

Honorable Mayor and
 Members of the City Council

Subject: SUSPEND COMPETITIVE BIDDING, AWARD CONTRACT: PURCHASE OF SIX TYPE III AMBULANCES IN THE AMOUNT OF \$686,910 AND APPROPRIATE FUNDS FROM THE ADVANCED LIFE SUPPORT RESERVE

Location/Council District: Citywide

Recommendation:

Adopt a Resolution: 1) Suspending competitive bidding and authorizing the City Manager to enter into an agreement with Wheeled Coach Industries, Inc., for the purchase of six Type III ambulances, in the total amount of \$686,910 and 2) releasing \$687,000 from the Advanced Life Support (ALS) Fund Balance to augment the current ALS budget to provide funding for the vehicles.

Contacts: Reina J. Schwartz, Director, 808-7195
 Marc Robles, Buyer II, 808-6343

Presenters: Not Applicable

Department: Department of General Services

Division: Fleet Management Division

Organization No: 3259

Summary:

The Department of General Services, Fleet Management Division, has a requirement to purchase six replacement ambulances for use by the Fire Department, Emergency Medical Services Division. These units are replacing older units due to high mileage, condition and age. On February 22, 2005 the City Council adopted a resolution awarding City Agreement No. 2005-0016 to Wheeled Coach Industries, Inc., which submitted the lowest responsible bid in response to Bid No. 1943 for the purchase of one ambu-

lance. The supplier has offered six additional replacement units under the same terms and conditions as City Agreement No. 2005-0016.

Committee/Commission Action: None

Background Information:

The Sacramento Fire Department and its Advanced Life Support Program need to replace six of seventeen Type III ambulances. Due to the increased call volume and higher demand for emergency medical service and the corresponding increase in mileage, it is necessary to replace the six ambulances sooner than the current six-year service live replacement cycle. These ambulances have over 130,000 miles each and have exceeded their useful life expectancy and may experience failure while transporting patients. Because of this, it is no longer feasible to maintain them due to their age, increased cost and down time.

The City previously entered into City Agreement No. 2005-0016 with Wheeled Coach Industries, Inc. for the purchase of one ambulance. Wheeled Coach Industries, Inc. has agreed to sell six additional ambulances to the City based on the same terms and conditions as in City Agreement No. 2005-0016. Staff therefore recommends, based on the specifications set forth in City Agreement No. 2005-0016, that the City Council authorize the purchase of six additional ambulances from Wheeled Coach Industries, Inc., 921 Washington Blvd. #405, Roseville, CA 95678, in the total amount of \$686,910.

Staff has evaluated the current replacement schedule for ambulance units based on the recent increase in annual usage and growing call volume. Future bids will more accurately reflect actual replacement needs for ambulances preventing future urgent requests for purchase.

Financial Considerations:

Sufficient funds are available in the Advanced Life Support (ALS) Fund to cover the cost of this purchase. The resolution authorizes release of the ALS Fund Balance to pay for this purchase in fiscal year 2006.


Environmental Considerations: None

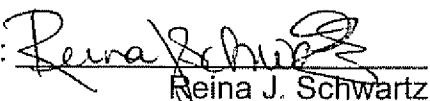
Policy Considerations:

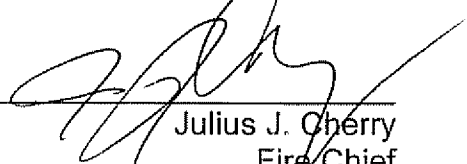
The recommendations in this report are in accordance with provisions of the City Code section 3.56.230(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council. The funding recommendation is consistent with policy direction that program costs for Advanced Life Support operations be funded from current operating budgets and the ALS Fund Balance resulting from operations in prior years.

ESBE Considerations:

Wheeled Coach Industries, Inc. is not certified as an Emerging or Small Business Enterprise (ESBE).

Reviewed/Approved by: 
Chris Stewart
Procurement Services Manager

Approved by: 
Reina J. Schwartz
Director, Department of General Services

Approved by: 
Julius J. Cherry
Fire Chief

Recommendation Approved:



for Ray Kerridge
City Manager

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RESOLUTION NO.

Adopted by the Sacramento City Council

March 14, 2006

SUSPEND COMPETITIVE BIDDING, AWARD CONTRACT: PURCHASE OF SIX TYPE III AMBULANCES AND APPROPRIATE \$687,000 FROM THE ADVANCED LIFE SUPPORT FUND BALANCE

BACKGROUND

- A. The Department of General Services has an immediate need to purchase six Type III ambulances to replace six ambulances for use by the Sacramento Fire Department and its Advanced Life Support Program due to the high demand for emergency medical service and increased mileage, cost and down time.
- B. On February 22, 2005 the City Council adopted a resolution awarding a contract to Wheeled Coach Industries, Inc., the lowest responsible bid received in response to Bid No. 1943, for the purchase of one ambulance. Wheeled Coach Industries, Inc. has agreed to sell six additional ambulances to the City for a total cost of \$686,910 under the same terms and conditions as City Agreement 2005-0016.
- C. To fund this purchase, the Fire Department requires the use of \$687,000 from the Advanced Life Support Fund Balance.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. It is in the best interest of the City to suspend competitive bidding and competitive bidding is suspended. The City Manger is authorized to enter into an agreement with Wheeled Coach Industries, Inc. for the purchase of six Type III ambulances, in the total amount of \$686,910.
- Section 2. To appropriate the amount of \$687,000 from the ALS Fund Balance to augment the Fire Department FY2006 operating budget to fund the purchase as follows:

	Increase/<Decrease>
ALS Fund Balance	<\$687,000>
ALS Replacement Vehicles 101-250-2554-4631	\$687,000

