



CITY OF SACRAMENTO

DEPARTMENT OF GENERAL SERVICES

FACILITY MAINTENANCE DIVISION
FLEET MANAGEMENT DIVISION
RISK MANAGEMENT & INS. DIVISION
SUPPORT SERVICES DIVISION

OFFICE OF THE DIRECTOR

April 22, 1985

Budget and Finance Committee
Sacramento, California

Honorable Members in Session:

SUBJECT: Recommendation to Purchase Parking Access and Revenue Control Equipment From a Sole Source

SUMMARY

This report recommends purchasing Access and Revenue Control Equipment for City parking garages E (13th and I) and R (Front and Capitol Mall) from a sole source manufacturer.

BACKGROUND:

In 1982, the City awarded a contract for approximately \$775,000 to Collins Electrical Company as low bidder for modernization and automation of various older City parking garages throughout the downtown area. The equipment installed under this contract was provided by Parking Products, Incorporated (PPI) as vendor and sub-contractor to Collins Electrical Company.

The two (2) parking garages being recommended for revenue control equipment replacement at this time were constructed in 1975. Since that time the original Access and Revenue Control Systems installed in those two (2) facilities have become worn and obsolete. A project to replace this equipment is included in the 1984-1985 Parking Capital Improvement Program. The total budgeted funds, however, are sufficient only to purchase the equipment. Additional funds are proposed in the 1985-1986 Capital Improvement Program for installation, replacement of existing attendant booths, and booth ventilation required for Lot E to convert from a lobby pre-cashiering system to a booth cashiering system.

It is recommended that Parking Products, Inc., equipment be purchased as sole source, since this is the equipment recently installed in all other City parking facilities and it will enable operational efficiency through uniformity of equipment. Also, it is recommended that action be taken to purchase the equipment now in order to avoid a 14% price increase later on.

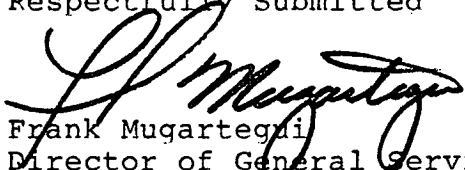
FINANCIAL DATA:

As the attached itemized quotation from PPI shows, the total price of equipment for this project will be \$70,643. There is \$75,000 budgeted for this project in the 1984-1985 Parking Capital Improvement Program. The Budget and Finance Committee has approved an additional \$35,000 for installation, attendant booths and booth ventilation in the proposed 1985-1986 Parking Capital Improvement Program.

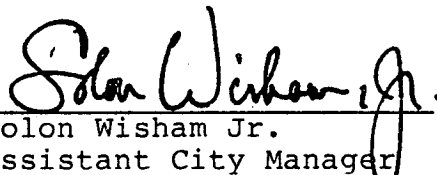
RECOMMENDATION

It is recommended that the Budget and Finance Committee approve of the purchase of Parking Access and Revenue Control Equipment from PPI as sole source.

Respectfully Submitted


Frank Mugartegui
Director of General Services

RECOMMENDATION APPROVED:


Solon Wisham Jr.
Assistant City Manager

May 9, 1985

JMM:FM/bjc

Attachments

RESOLUTION NO.

ADOPTED BY THE SACRAMENTO CITY COUNCIL ON DATE OF
RESOLUTION SUSPENDING FORMAL COMPETITIVE
BIDDING FOR THE PURCHASE OF ACCESS AND
REVENUE CONTROL EQUIPMENT TO BE
INSTALLED IN CITY OFF-STREET PARKING
FACILITIES AND AUTHORIZING THE CITY
MANAGER TO EXECUTE THE NECESSARY
CONTRACT

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO, TWO- THIRDS
(2/3) OF ALL MEMBERS VOTING IN FAVOR THEREOF:

1. That pursuant to Section 57.401 (c) of the Sacramento City Code, it is hereby determined to be in the best interests of the City to suspend formal competitive bidding for the purchase of Parking Revenue and Access Control to be installed in City parking Lots E (13th and J Streets) and R (Front Street and Capitol Mall Avenue), and ;
2. That the City Manager is hereby authorized to execute the necessary contract with Parking Products, Inc., 2517 Wyandotte Road, Willow Grove, PA 19090.

MAYOR

ATTEST:

CITY CLERK



2517 WYANDOTTE ROAD, WILLOW GROVE, PA 19090, USA
TEL.: 215 / 657-7500 • TELEX.: 845-103 • CABLE: PPI PACS

April 12, 1985

City of Sacramento
1023 J Street, Suite 202
Sacramento, CA 95814

Attn: Mr. Mark Morgan, Parking Division Manager

Ref.: Conversion and new equipment
for Lots E and R

Dear Mr. Morgan:

Per our phone conversation, we are submitting our finalized proposal for the above mentioned facilities. The equipment supplied by Parking Products for the two systems is as follows:

6 Ticket Issuing Mechanisms	Model No. BM102-01
10 Cancel Card II Readers	Model No. 46-241-001
5 Amano Fee Computers incl. Validator and Fee Computer	Model No. 90-8
2 Cancel Card II Consoles	Model No. 42-46-000

Total: \$70,643.70

The price quoted is an equipment only price and does not include installation, service, cancel cards or any incidental material needed for incorporation into the existing equipment. Our local organisation, Security Access, will install and service the new equipment under a separate contract. All Purchase Orders for the supply of the equipment should be between the City of Sacramento and Parking Products, Willow Grove, PA.

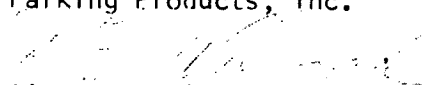
We hope that we will receive approval very soon so that we can start with the delivery and subsequent installation of the new items. Please keep in mind also that delivery of cards will require approximately 8 weeks. Therefore, it is suggested that you place an order for your requirement now, so that we can enter the order into production to be ready when the system is installed and operational.

Please be so kind to call me if you have questions or need changes to be made to this proposal.

Thank you for your help in the past.

Very truly yours,

Parking Products, Inc.


Dieter E. Niebisch
President