

DEPARTMENT OF
ADMINISTRATIVE SERVICES
PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA
August 20, 2001
PS:Admin:43-01:RBH:CS:bd

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City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1846 FOR INSTALLATION AND SERVICE OF AN OC3C BROADBAND LINE AND FOR AN ALTERNATE INTERNET SERVICE PROVIDER IN A TOTAL AMOUNT NOT TO EXCEED \$350,000.00.

LOCATION AND COUNCIL DISTRICT: Citywide

RECOMMENDATION:

Staff recommends that the City Council adopt specifications and accept the lowest responsible bids for the contracts resulting from Bid No. 1846 for installation and service of an OC3C Broadband Data Line and for an alternate Internet Service Provider. Award is recommended to: 1) RCS Digital, 200 Vernon Street, Roseville, CA 95678, in a total amount not to exceed \$220,000.00 for an OC3C Broadband Data Line with service; and 2) A T & T, 8950 California Center Drive, Sacramento, CA 95826 for an alternate Internet Service Provider, in a total amount not to exceed \$130,000.00.

CONTACT PERSONS: Richard Daniels, Telecommunications Manager, 264-8512
Chris Slay, Buyer, 433-6344

FOR COUNCIL MEETING: August 28, 2001

SUMMARY:

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing installation and services in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1846 for installation and service of an OC3C Broadband Data Line and for an alternate Internet Service Provider.

BACKGROUND:

The City requires a direct 155Mbs (OC3C) broadband data line connection to link the new North Natomas Permit Center at 2101 Arena Boulevard and the City’s Computer Services Division located at 904 11th Street. This connectivity will allow the Planning and Building Division to access City databases, primarily the Permits Plus System, residing at the Computer Services Division. The Planning and Building Division will eventually have a total of three centers to serve the public and to provide on-line exchange of building drawings to contractors. This OC3C connection will also help position the North Natomas Permit Center for future access to a Voice over Internet Protocol (VoIP) telephone system.

The City is also seeking a 4.5Mbs connection for provision of alternate internet service access. Currently all City organizations share a single connection to the Internet provided by Pacific Bell Internet Services (PBIS) and are dependent on this single connection for Internet service. The proposed alternate Internet Service Provider service will allow for a second connection through an alternate path to compensate for outages from PBIS. The new configuration will ensure connectivity to the Internet, provide an acceptable level of redundancy, and be balanced to allow for increased capacity and throughput (speed).

Staff recommends that contracts be awarded to RCS Digital, in a total amount not to exceed \$220,000.00 for the broadband service and to A T & T, in a total amount not to exceed \$130,000.00 for alternate Internet Service Provider (ISP) services. These contract amounts represent the anticipated total for 36-month contract which includes both installation and monthly service charges. Both contractors provided the lowest responsible bids received as shown on the attached bid tabulation sheet (Attachment 1).

FINANCIAL CONSIDERATIONS:

Sufficient funds are available in the FY01/02 budgets of the Planning and Building Division and in the Computer Services Division for the installation and service of the OC3C Broadband Data Line and the alternate Internet Service.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a “project” and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061 (b)(1), 15378(b)(3).

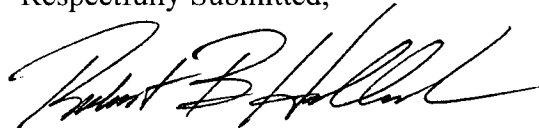
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56 of the Sacramento City Code.

ESBE CONSIDERATIONS:

Requests for bid (RFB) were sent to seven vendors, none of which is certified as an Emerging or Small Business Enterprise. A search in both the City of Sacramento and the State of California ESBE bid directories yielded no ESBE vendors that could provide the installation and services required.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



ROBERT P. THOMAS
City Manager

1 Attachment

BID NO. 1846 - BROADBAND DATA LINE AND ALTERNATE INTERNET SERVICES

Bidder	Bid Total (Less Sales Tax)	5% E/SBE Preference	Prompt Payment Discount	1% City Tax Preference	Evaluation Total
RCS Digital					
OC3C Broadband Data Line for North Natomas	\$219,600.00	None	None	None	\$219,600.00
Alternate Internet Service	\$181,068.00	None	None	None	\$181,068.00
A T & T					
OC3C Broadband Data Line for North Natomas	\$205,185.00 ⁽¹⁾	None	None	None	\$205,185.00 ⁽¹⁾
Alternate Internet Service	\$129,600.00	None	None	None	\$129,600.00
Qwest Communications					
OC3C Broadband Data Line for North Natomas	\$265,100.00	None	None	None	\$265,100.00
Alternate Internet Service	\$133,704.00	None	None	None	\$133,704.00
Electric Lightwave					
OC3C Broadband Data Line for North Natomas	Vendor Withdrew Bids	N/A	N/A	N/A	Vendor Withdrew Bids
Alternate Internet Service		N/A	N/A	N/A	
Pacific Bell					
OC3C Broadband Data Line for North Natomas	\$327,189.11	None	None	None	\$327,189.11
Alternate Internet Service	Non Responsive ⁽²⁾	None	None	None	Non Responsive ⁽²⁾

⁽¹⁾ The AT&T bid for OC3C North Natomas Service is contingent on an additional OC12 Broadband Service which is not being considered at this time.

⁽²⁾ Pacific Bell, our current Internet Service Provider, proposed several options; however, none of the options was considered to be a truly alternate service.



BID NO. 1846 - BROADBAND DATA LINE AND ALTERNATE INTERNET SERVICES

Award of Contract To: RCS Digital
200 Vernon Street
Roseville, CA 95678

Total Amount of Contracts: \$350,000.00

A T & T
8950 California Center Drive
Sacramento, CA 95826

Total Bid Amount: \$349,200.00 ⁽¹⁾

Original Estimated Cost: \$500,000.00

Using Department: Planning and Building Division and Computer Service Division

Bid Due Date: June 20, 2001

⁽¹⁾The lowest responsible bids, totaling \$349,200.00, represent installation and monthly service charges for the entire 36-month contract periods. Authorization is requested to enter into the contracts for a total amount not to exceed \$350,000.00, which will provide a small cost margin for unforeseen technology and/or labor contingencies.

Total No. of
Bids Solicited

7

No. of E/SBE
Bids Solicited

None Known or Listed
In City Bid Directory

No. of E/SBE
Responses

0

Award to
E/SBE Vendor?

No