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DEPARTMENT OF
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

September 30, 1997

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City Council
Sacramento, California

Honorable Members in Session:

**SUBJECT: SUSPENSION OF FORMAL COMPETITIVE BIDDING FOR THE PURCHASE OF
MOBILE DATA TERMINALS FOR THE FIRE DEPARTMENT**

LOCATION AND COUNCIL DISTRICT: City-wide, all districts

RECOMMENDATION:

Staff recommends that the City Council adopt the attached Resolution which authorizes the suspension of formal competitive bidding for the purchase of sixty four (64) Mobile Data Terminals for the Fire Department, and authorizes the City Manager to issue the necessary purchase order to Motorola, Inc. in the amount of \$273,696.80.

CONTACT PERSON: Dennis Smith, Deputy Chief, 264-5190, [Pager 875-2202]

FOR COUNCIL MEETING OF: September 30, 1997

SUMMARY:

This report recommends that the City Council authorize the suspension of formal competitive bidding for the purchase of sixty-four (64) Mobile Data Terminals from Motorola for use by the Fire Department.

BACKGROUND INFORMATION:

- At the present time, the Fire Department has Mobile Data Terminals (MDT's) installed in fire apparatus that are ten years old. The Fire Department has been experiencing problems with the units over the last several years. The MDT's currently operate on the City (Fire and Police) data network. The new MDT's are compatible with and can operate on the data network that belongs to Sacramento County Fire Agencies and the Sheriff's Department. Since City fire apparatus are dispatched from the County dispatch center, it would be more efficient for Fire Operation, if the City Fire MDT's were moved to the County Fire Mobile Data System. This move would also eliminate the need for the Sacramento Police Department to provide message switching service to the Fire Department. Therefore, it is the Fire Department's intention to move from the City's mobile data system to the County's mobile data system, which is consistent with the City Council's prior approval of the City/County Fire Dispatch JPA.



- The new MDT's will also give the Fire Department a migration path to the future regional data network that is being proposed. The new MDT's are Automatic Vehicle Location (AVL) ready and will be able to operate on the existing County Fire and Sheriff's data network or the future regional data network.
- The Mobile Data Terminals will be purchased from Motorola, the sole provider of these units, at a unit cost of \$4,261.51. This cost includes adapter plates, radios, modems and sales tax. Motorola has extended a thirty percent discount off of retail for the MDT's.

FINANCIAL CONSIDERATIONS:

The total cost for the Mobile Data Terminals, including freight, is \$273,696.80. Funds for this equipment are appropriated from the Capitol Improvements budget line 101-500-FB61-4820 and Fire Department budget line 101-250-2541-4287 for Special Services.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchase of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 150(b)(1), 15378(b)(3).


POLICY CONSIDERATIONS:

This recommendation is in accordance with the provisions of City Code Section 57.04.401(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council.

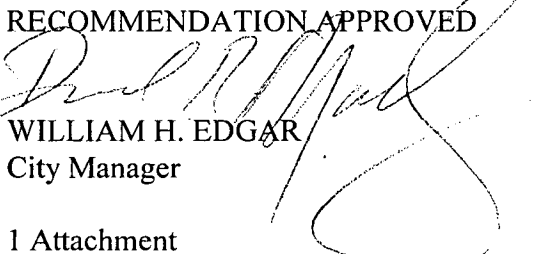
MBE/WBE EFFORTS:

Motorola is not a certified minority-owned or women-owned business enterprise. Because only Motorola MDT's can be used, and they are only available directly from Motorola at the discounted price, no M/WBE firms are available for this purchase.

Respectfully submitted,

For  *Senior Buyer*
Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED


WILLIAM H. EDGAR
City Manager

1 Attachment

RESOLUTION NO.

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF _____

**SUSPENDING FORMAL COMPETITIVE BIDDING FOR THE PURCHASE
OF MOBILE DATA TERMINALS**

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO:

1. In the best interest for the City of Sacramento, formal competitive bidding is hereby suspended for the purchase of sixty-four (64) Mobile Data Terminals for the Fire Department.
2. The City Manager is hereby authorized to issue the necessary purchase order to Motorola Inc., 4501 Hidden Court, Rocklin, CA 95677, in a total amount of \$273,696.80.

MAYOR

ATTEST:

CITY CLERK

FOR CITY CLERK USE ONLY

RESOLUTION NO.: _____

DATE ADOPTED: _____