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DEPARTMENT OF
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

October 22, 1996
PS:Admin:96065:RBH:DK:bd

5730 - 24TH STREET
BUILDING FOUR
SACRAMENTO, CA
95822-3699

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City Council
Sacramento, California

Honorable Members In Session:

SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1722, COLD WATER METERS, IN THE TOTAL AMOUNT OF \$203,999.95

LOCATION AND COUNCIL DISTRICT:

City-wide; all Districts

RECOMMENDATION:

Staff recommends that the City Council adopt the specifications and accept the lowest responsible bids for the contracts resulting from Bid No. 1722 for Cold Water Meters. Award is recommended to the following contractors: ABB Water Meters, Inc.; Badger Meter, Inc.; and Schlumberger Industries, in a total amount of \$203,999.95.

CONTACT PERSON: Dennis Kerhulas, Senior Buyer, 433-6240

FOR COUNCIL MEETING OF: October 22, 1996

SUMMARY:

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing supplies in accordance with the specifications used in the bidding process, and recommendation of bid award for Bid No. 1722 for Cold Water Meters to be used by the Water Distribution Division of the Utilities Department.

BACKGROUND:

This contract is for various types of water meters to be used by the City of Sacramento Utilities Department for the different types of applications of water use. These water meters are installed to meet City, County and State regulations concerning water use and conservation. Senate Bill No.



229, which went into effect on January 1, 1992, requires water meters on all new connections. Water meters are also installed for the commercial retrofit program and to replace broken, damaged, or old worn meters. City crews install approximately 600-800 water meters each year.

The following is a summary of the recommendation for contract awards:

<u>Bidder</u>	<u>Contract Items</u>	<u>Award Amounts⁽¹⁾</u>
Badger Meter, Inc. 4545 W. Brown Deer Rd. Milwaukee, WI 53223	Displacement Meters (Items 1 - 5)	\$77,233.15
Schlumberger Industries 25283 Cabot Rd., #221 Laguna Hills, CA 92653	Turbine Meters (Items 6 - 12)	\$64,740.51
ABB Water Meters P. O. Box 1852 Ocala, FL 34478-1852	Compound Meters (Items 13 - 15)	\$62,026.29

⁽¹⁾The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS:

These purchases are being charged to Capital Improvement Project (CIP) No. ZB46 for Water Meter Retrofit.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

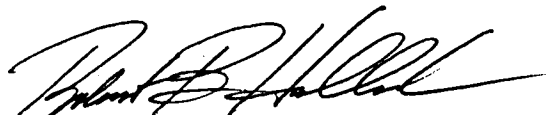
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

M/WBE EFFORTS:

Requests for bid (RFB) were sent to twelve contractors, five of which are Minority or Woman-Owned Business Enterprises. Of the seven responses received, none was from a M/WBE firm.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:

Betty Masucka
px WILLIAM H. EDGAR
City Manager

1 Attachment

**BID TABULATION SHEET FOR
BID NO. 1722 - COLD WATER METERS**

<u>Bidders</u>	<u>Total 1 - 5 (Less Sales Tax)</u>	<u>Total 6 -12 (Less Sales Tax)</u>	<u>Total 13 - 15 (Less Sales Tax)</u>	<u>M/WBE Preference</u>	<u>Prompt Payment Discount</u>	<u>1% City Tax Preference</u>
ABB Water Meters	\$72,725.70	\$39,450.00 ⁽¹⁾	<u>\$57,565.00</u>	No	Net 30 Days	No
Schlumberger Industries	\$71,728.40	<u>\$60,084.00</u>	\$68,860.00	No	Net 30 Days	No
Sensus Technologies, Inc.	\$90,443.70	\$88,635.99	\$85,640.70	No	Net 30 Days	No
Groeniger & Co.	\$75,306.70	\$63,592.20	\$72,303.00	No	Net 30 Days	Yes
Hersey Meters	\$93,277.30	No Bid	\$82,045.50	No	2% - 20 Days	No
Badger Meter Inc.	<u>\$71,678.10</u>	\$48,948.18 ⁽¹⁾	\$71,761.75	No	Net 30 Days	No
Frank Olsen Co.	No Bid	\$51,195.00 ⁽¹⁾	No Bid	No	Net 30 Days	No

Total Award of Contracts To:

Items 1 - 5
Badger Meter, Inc.
4545 W Brown Deer Rd.
Milwaukee, WI 53223

Items 6 - 12
Schlumberger Industries
25283 Cabot Rd., #221
Laguna Hills, CA 92653

Items 13 - 15
ABB Water Meters
P. O. Box 1852
Ocala, FL 34478-1852

Original Estimated Cost: \$220,000.00

Using Department: Utilities Dept./Field Services Division

Total Bid Amounts: \$189,327.10 (Less Sales Tax)

Due Date: September 11, 1996

Total Amount of Contracts: \$203,999.95 (Includes Sales Tax)⁽²⁾

⁽¹⁾ Bid Incomplete ⁽²⁾ The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

Total No. of
Bids Solicited

No. of M/WBE
Bids Solicited

No. of M/WBE
Responses

Award to
M/WBE Vendor?

12

5

0

No

(17)

