



REPORT TO COUNCIL

City of Sacramento

915 I Street, Sacramento, CA 95814-2604
www.CityofSacramento.org

CONSENT
September 25, 2007

Honorable Mayor and
Members of the City Council

Title: Contract: Purchase and Installation of Diesel Particulate Filters

Location/Council District: Citywide

Recommendation: Adopt a **Resolution:** 1) awarding a one-year contract with two one-year renewal options to: a) A-Z Bus Sales, Inc. for the purchase and installation of diesel particulate filters in an amount not to exceed \$340,000; b) Cummins West, Inc. for the purchase and installation of diesel particulate filters in an amount not to exceed \$500,000; c) Iron Man Parts and Services for the purchase and installation of diesel particulate filters in an amount not to exceed \$314,000; and 2) authorizing the City Manager or the City Manager's designee to execute the contracts specified above provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).

Contacts: Keith Leech, Fleet Manager, 808-5869; Christopher Stewart, Procurement Services Manager, 808-6202

Presenters: Not applicable.

Department: General Services

Division: Fleet Management

Organization No: 3259

Description/Analysis:

Issue: In order to comply with California Air Resources Board requirements, the Department of General Services, Fleet Management Division has a need to purchase and install diesel particulate filters for its medium and heavy-duty diesel-powered vehicles and equipment.

Policy Considerations: The recommendations in this report are in accordance with the provisions of City Code Section 3.56.

Committee/Commission Action: Not applicable

Environmental Considerations: The Environmental Services Manager has determined that the action of purchasing and installing diesel particulate filters does not have the potential for causing a significant adverse effect on the environment and is therefore exempt under California Environmental Quality Act (CEQA) Guidelines, Categorical Exemption Section 15061(b)(3).

This purchase is consistent with the City's revised Low Emission Vehicle Acquisition Policy (Resolution No. 2004-613) and Fleet Fuel Strategies (Resolution No. 2005-454).

Rationale for Recommendation: In support of, and compliance with California Air Resources Board requirements, the Department of General Services, Fleet Management Division, has a need to purchase and install diesel particulate filters for its medium and heavy-duty diesel-powered vehicles and equipment.

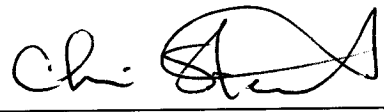
In July 2007, Procurement Services, in accordance with City Code Section 3.56, issued Invitation for Bid No. B081181007 for the purchase and installation of diesel particulate filters. The City reserved the right to make separate awards to insure the City receives the best pricing. A total of four bids were received. One bidder, Riverview International Trucks, was found to be non-responsive because it is unable to provide particulate traps for more than one engine manufacturer. A-Z Bus Sales, Inc., Cummins West, Inc., and Iron Man Parts and Services were determined to be the lowest responsive and responsible bidders. Detailed bid results showing line items awarded to each vendor are provided in Attachment 1.

Financial Considerations: This report recommends awarding one-year contracts with two one-year renewal options as follows for the purchase and installation of the diesel particulate filters:

Vendor	Year 1 Estimate	Year 2 Estimate	Year 3 Estimate	Total Contract Amount
A-Z Bus Sales, Inc.	\$125,000	\$125,000	\$ 90,000	\$ 340,000
Cummins West, Inc.	\$175,000	\$175,000	\$150,000	\$ 500,000
Iron Man Parts & Services	\$100,000	\$100,000	\$114,000	\$ 314,000
	\$400,000	\$400,000	\$354,000	\$1,154,000

Each contract has a term of one year from date of award, beginning in September of each year. The potential three year term for each contract will begin in FY2007/08 and conclude in FY2010/11. Purchases are subject to funding availability in the adopted budgets for each fiscal year. Pricing for the second and third years will be at the original bid price plus a potential annual price increase not to exceed 5%.

Emerging Small Business Development (ESBD): A-Z Bus Sales, Inc., Cummins West, Inc., and Iron Man Parts and Services are not certified as emerging/small business firms. For FY2006/07, the Department of General Services achieved an ESBD percentage of 62%.

Respectfully submitted by: 
Christopher Stewart
Procurement Services Manager

Respectfully submitted by: 
for Keith Leech
Fleet Manager

Approved by: 
Regina J. Schwartz
Director, Department of General Services

Recommendation Approved:



for Ray Kerridge
City Manager

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Bid Results for Bid No. B081181007

Item #	Item Description	A-Z Bus Sales, Inc.	Cummins West, Inc.	Iron Man Parts & Services	Riverview International Trucks
1	Level 1 DOC, including installation, data logging (5 units)	\$13,380	\$8,730	\$16,379	No Bid
2	Level 2 DMF, including installation, data logging (15 units)	\$88,295	No bid	\$93,859	No Bid
3	Level 3 DMF, including installation, data logging (30 units)	\$251,722	\$291,420	\$266,645	\$327,480
4	Cleair Longview device, including installation, data logging (25 units)	No Bid	\$491,125	\$502,110	No Bid
5	Cleair Horizon device, including installation, data logging (20 units)	\$304,796	\$336,710	\$293,364	No Bid
6	Cleaning of DPF, DMF and DOC (50 units)	\$25,000	\$27,500	\$20,000	No Bid
	Total bid award	\$340,017	\$499,855	\$313,364	N/A

Items awarded to each vendor are shaded

RESOLUTION NO. 2007-XXXX

Adopted by the Sacramento City Council

September 25, 2007

AWARD CONTRACTS FOR THE PURCHASE AND INSTALLATION OF DIESEL PARTICULATE FILTERS

BACKGROUND

- A. In order to comply with California Air Resources Board requirements, the Department of General Services has a need to purchase and install diesel particulate filters for its medium-and heavy-duty diesel-powered vehicles and equipment.
- B. In July 2007, Procurement Services, in accordance with City Code Section 3.56, issued Invitation for Bid No. B081181007 for the purchase and installation of diesel particulate filters. A total of four bids were received. A-Z Bus Sales, Inc., Cummins West, Inc., and Iron Man Parts and Services were determined to be the lowest responsive and responsible bidders.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. A-Z Bus Sales, Inc. is awarded a one-year contract with two one-year renewal options for the purchase and installation of diesel particulate filters in an amount not to exceed \$340,000.
- Section 2. Cummins West, Inc. is awarded a one-year contract with two one-year renewal options for the purchase and installation of diesel particulate filters in an amount not to exceed \$500,000.
- Section 3. Iron Man Parts and Services is awarded a one-year contract with two one-year renewal options for the purchase and installation of diesel particulate filters in an amount not to exceed \$314,000.
- Section 3. The City Manager or the City Manager's designee is authorized to execute the contracts and annual renewal options specified above provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).