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DEPARTMENT OF  
GENERAL SERVICES  
OFFICE OF THE DIRECTOR

CITY OF SACRAMENTO  
CALIFORNIA  
December 15, 1992  
PS:Admin:FM:DK:bd

5730 - 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

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DIVISIONS:

COMMUNICATIONS  
FACILITY MANAGEMENT  
FLEET MANAGEMENT  
PROCUREMENT SERVICES

City Council  
Sacramento, California

Honorable Members In Session:

**SUBJECT: RECOMMENDATION FOR AWARD OF BID NO. 1579,  
MICROCOMPUTER EQUIPMENT AND MICROCOMPUTER  
ACCESSORIES FOR LIBRARY, IN THE TOTAL AMOUNT OF \$154,209.17**

LOCATION AND COUNCIL DISTRICT

Central Library - District No. 1

SUMMARY

Attached are tabulations of sealed proposals received by the City Clerk for furnishing equipment in accordance with specifications adopted by the City Council and recommendation of bid award for the following:

Microcomputer Equipment and Microcomputer Accessories to be used by the City Library

RECOMMENDATION

It is recommended that, in the City's best interest, the City Council accept the lowest responsible bids submitted per Chapter 57 of the Sacramento City Code, as follows:

<u>Bid</u>	<u>Bidder</u>	<u>Items Awarded</u>	<u>Contract(s) Amount</u>
1579 - Micro-computer Equipment and Accessories For Library (Attachment #1)	Hero Computers 3440 Viking Dr., #108 Sacramento, CA 95827	Group A	\$130,359.14*



1579 - Micro computer Equipment and Accessories For Library (Attachment #1)	PC Focus Computer Co. 7500 Mountain Avenue Orangevale, CA 95662	Groups B & C	\$ 15,850.03*
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\*The amounts bid by each vendor were for evaluation purposes only. The contract amount reflects the cost for the additional quantities required and authorized under the terms and conditions of the bid, plus sales tax. (See Attachment II - Bid Augmentation Summary)

### BACKGROUND

Specifications were adopted by the City Council on October 20, 1992 and bids were called for by the City Clerk on November 18, 1992.

### FINANCIAL CONSIDERATIONS

The funding source will be from the 1989 Certificate of Participation (COP) proceeds and is now available from the Central Library Expansion project CIP QA11 (sub-project CIP QA12). This sub-project funds the equipment needs of the new central library.

### POLICY CONSIDERATIONS

These recommendations are consistent with the requirements for competitive bidding as detailed in Chapter 57 of the Sacramento City Code.

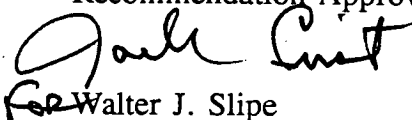
### MBE/WBE EFFORTS

Requests for bid were sent to twenty vendors, three of whom were M/WBE firms. One response was received from an M/WBE vendor and one of the two awards is being recommended to that firm.

Respectfully Submitted,

  
Frank Mugartegui  
Director of General Services

Recommendation Approved:

  
Walter J. Slipe  
City Manager

2 Attachments

Contact For More Information:  
Dennis Kerhulas, Senior Buyer, 433-6240

For Council Agenda of:  
December 15, 1992

**BID TABULATION SHEET FOR  
BID NO. 1579 - MICROCOMPUTER EQUIPMENT AND ACCESSORIES FOR LIBRARY**

<u>Bidder</u>	<u>Group A (Microcomputers)</u>	<u>Group B (Computer Peripherals)</u>	<u>Group C (Computer Accessories)</u>	<u>Adjusted Totals* Groups B &amp; C</u>	<u>Prompt Payment Discounts</u>	<u>1% Local Tax Prefer.</u>
PC Focus Computer Co.	\$128,321.00	<u>\$ 3,955.00</u>	<u>\$ 4,529.00</u>	\$ 14,710.00	2%/20 days	No
Arden Computers <sup>(1)</sup>	\$118,328.00	No Bid	\$ 1,226.00 <small>(Category not Completed)</small>	-----	5%/20 days	Yes
Hero Computer Services	<u>\$121,093.80</u>	No Bid	No Bid	Group A \$128,407.55	4%/20 days	No
Datawest Computer Systems <sup>(1)</sup>	\$149,001.00	\$ 4,053.00	\$ 4,738.00	-----	No	No

<sup>(1)</sup> Vendor did not comply with bid specifications

Total Award of Contract(s) To:	Group A	Groups B & C
	Hero Computers 3440 Viking Dr., #108 Sacramento, CA 95827 \$138,359.14	PC Focus Computer Co. 7500 Mountain Avenue Orangevale, CA 95662 \$15,850.03

Original Estimated Cost: \$174,500.00      Total Bid Amount: \$129,577.80      Total Amount of Contracts: \$154,209.17\*

Using Department: City Library

Due Date: November 18, 1992

\*The amounts bid by each vendor were for evaluation purposes only. The contract amount reflects the cost for the additional quantities required and authorized under the terms and conditions of the bid, plus sales tax. (See Attachment II - Bid Augmentation Summary)

Total No. of Bids Solicited	No. of M/WBE Bids Solicited	No. of M/WBE Responses	Award to M/WBE Vendor?
20	3	1	Yes

MICROCOMPUTER EQUIPMENT AND ACCESSORIES FOR LIBRARY

Attachment I

BID TABULATION SHEET

	PC FOCUS	ARDEN	HERO	DATAWEST
<b>GROUP A</b>				
1.1 DFI 486SX/25 120 MB	\$77,640.00	\$70,800.00	\$72,896.00	\$96,760.00
1.2 DFI 486SX/25 340 MB	\$2,382.00	\$2,150.00	\$2,161.63	\$3,199.00
2.1 DCA IRMA3	\$8,400.00	\$8,400.00	\$8,177.80	\$8,200.00
2.2 DCA IRMA WORKSTATION	\$7,400.00	\$7,400.00	\$7,066.60	\$6,980.00
2.3 SONY CD-ROM 7205	\$8,800.00	\$8,752.00	\$8,711.04	\$9,920.00
2.4 EVEREX 9600 MODEM	\$1,575.00	\$2,790.00	\$2,770.02	\$2,925.00
2.5 DFI DIO-500AT	\$203.00	\$238.00	\$172.76	\$315.00
2.6 LOGITECH SCANMAN	\$137.00	\$170.00	\$110.00	\$139.00
3.1 TOSHIBA T1850	\$2,200.00	\$1,999.00	\$2,111.10	\$1,945.00
4.1 PANASONIC KX-P2124	\$10,140.00	\$10,440.00	\$10,333.50	\$9,630.00
4.2 PANASONIC KX-P2624	\$2,394.00	\$2,394.00	\$2,433.30	\$2,334.00
5.1 LANTASTIC v4.1	\$480.00	\$485.00	\$469.45	\$69.00
5.2 LANTASTIC ADAPTER	\$2,200.00	\$2,310.00	\$2,197.25	\$2,189.00
6.1 nVIEW VIEWFRAME SPECTRA	\$4,370.00	NO BID	\$1,483.35	\$4,396.00
	=====	=====	=====	=====
	\$128,321.00	\$118,328.00	\$121,093.80	\$149,001.00
PROMPT PAYMENT DISCOUNT	2% \$125,754.58	-----	4% \$116,250.05	-----
<b>GROUP B</b>				
7.1 HP LJET IV	\$1,545.00	NO BID	NO BID	\$1,555.00
7.2 HP LJET IV W/PS	\$2,090.00	NO BID	NO BID	\$2,100.00
7.3 4MB MEMORY BOARD	\$320.00	NO BID	NO BID	\$398.00
	=====	=====	=====	=====
	\$3,955.00	NO BID	NO BID	\$4,053.00
PROMPT PAYMENT DISCOUNT	2% \$3,875.90	-----	-----	-----
<b>GROUP C</b>				
8.1 PIONEER CD-ROM CHANGER	\$1,150.00	\$1,170.00	NO BID	\$1,075.00
8.2 HP SCANJET IIC	\$1,550.00	NO BID	NO BID	\$1,420.00
8.3 HP PAINTJET XL	\$1,780.00	NO BID	NO BID	\$2,195.00
8.4 PANASONIC COLOR KIT	\$49.00	\$56.00	NO BID	\$48.00
	=====	=====	=====	=====
	\$4,529.00	NO BID	NO BID	\$4,738.00
PROMPT PAYMENT DISCOUNT	2% \$4,438.42	-----	-----	-----

MICROCOMPUTER EQUIPMENT AND ACCESSORIES FOR LIBRARY

BID AUGMENTATION SUMMARY

GROUP A - HERO COMPUTERS

Increase Quantity	Description	Increase Amount
Add 2	1.1 DFI 486SX/25 120 MB	\$3,644.80
Add 1	3.1 TOSHIBA T1850	\$2,111.10
Add 2	4.1 PANASONIC KX-P2124	\$688.90
Add 1	5.1 LANTASTIC v4.1	\$469.45
Add 1	5.2 LANTASTIC ADAPTER	\$399.50
		=====
	Increase Group A	\$7,313.75

GROUP B - PC FOCUS

Add 3	7.1 HP LJET IV	\$4,635.00
		=====
	Increase Group B	\$4,635.00

GROUP C - PC FOCUS

Add 1	8.1 PIONEER CD-ROM CHANGER	\$1,150.00
Add 9	8.4 PANASONIC COLOR KIT	\$441.00
		=====
	Increase Group C	\$1,591.00