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DEPARTMENT OF
GENERAL SERVICES
PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

February 8, 1994
PS:Admin:94005:RBH:SA:bd

5730 - 24TH STREET
BUILDING FOUR
SACRAMENTO, CA
95822-3699

916-449-5551

PURCHASING
CENTRAL STORES
CENTRAL SERVICES

City Council
Sacramento, California

Honorable Members In Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1617,
TRUCKS WITH AERIAL PLATFORM AND CHIPPER BODY, IN THE
TOTAL AMOUNT OF \$149,395.38**

LOCATION AND COUNCIL DISTRICT

City-wide-All Districts

STAFF RECOMMENDATION

It is recommended that, in the best interest of the City, the City Council adopt the specifications used in the bidding process and accept the lowest responsible bid submitted for the contract resulting from Bid No. 1617 for Trucks With Aerial Platform and Chipper Body. Award is being recommended to S & C Motors, 2001 Market Street, San Francisco, CA 94114, in the amount of \$149,395.38.

CONTACT PERSON: Steve Alstrom, Buyer II, 433-6240

FOR COUNCIL MEETING OF: February 8, 1994

SUMMARY

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing equipment in accordance with the specifications used in the bidding process, and recommendation of bid award for Bid No. 1617 for Trucks With Aerial Platform and Chipper Body, to be used by the Tree Services Division.



BACKGROUND

The subject trucks with aerial platform and chipper body are being purchased by the Fleet Management Division for the Neighborhood Services Department, Tree Services Division. Both "bucket" trucks are replacement units and will be used to lift personnel while trimming trees, pull a trailer mounted chipper, and haul the chips to the dump site from all areas within the City limits.

Specifications for Bid No. 1617 were publicly advertised and mailed by the City Clerk. Initial advertising and mailing to vendors, bid advertising firms, and minority outreach agencies began on August 18, 1993. Sealed bids were publicly opened by the City Clerk on September 8, 1993.

The following is a summary of the recommendation for contract award:

<u>Bidder</u>	<u>Award Items</u>	<u>Contract Amount</u>
S & C Motors 2001 Market Street San Francisco, CA 94114	All	\$149,395.38*

*The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS

Sufficient funds are available for this purchase in the Fleet Management Division's budget line 420-310-3159-4631 for replacement vehicles.

POLICY CONSIDERATIONS

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS

Requests for bid (RFB) were sent to nineteen vendors, six of which are M/WBE firms. The names of the M/WBE firms were obtained from the City bid list and by researching the East Bay Municipal Utility District (EBMUD) Minority and Women Business Enterprise Directory, the City of Oakland MBE/WBE Directory and the State of California, Department of Transportation,

Division of Civil Rights Directory. In addition, the RFB was sent to several bid advertising agencies, including the Minority Business Exchange and the Sacramento Minority Business Development Center. No bids were received from any M/WBE firms.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



for William H. Edgar
City Manager

1 Attachment

**BID TABULATION SHEET FOR
BID NO. 1617 - 2 EACH TRUCKS WITH AERIAL PLATFORM AND CHIPPER BODY**

<u>Bidder</u>	<u>Unit Cost Less Sales Tax</u>	<u>Unit Cost with Option 11.0a Less Sales Tax</u>	<u>Prompt Payment Discount</u>	<u>City Tax Preference</u>	<u>Net Total</u>
S & C Motors	\$69,325.00	\$69,325.00	None	No	<u>\$69,325.00</u>
Teco, Inc.	\$69,786.00	\$69,786.00	None	No	\$69,786.00
Aerial Lift, Inc.	\$71,578.00	\$71,578.00	None	No	\$71,578.00
Simon West Coast, Inc.	\$76,840.00	\$76,840.00	None	No	\$76,840.00
Pacific Utility	\$76,980.00	\$77,355.00	None	No	\$77,355.00
Altec Industries, Inc.	\$77,698.00	\$77,698.00	None	No	\$77,698.00
Riverview International	\$78,892.04	\$79,270.00	\$1,000/Unit - 20 days < \$1000.00 >	No	\$78,270.00
Truck Hydraulic Equipment Co.	\$79,688.00	\$79,688.00	1% - 21 days < \$796.88 >	No	\$78,891.12
Total Award of Contract To:	S & C Motors 2001 Market Street San Francisco, CA 94114				

Original Estimated Cost: \$160,000.00

Total Bid Amount: \$149,395.38

Total Amount of Contract: \$149,395.38*

Using Department: Fleet Management Division for Tree Services

*The City Council hereby authorizes subsequent purchases of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

Due Date: September 8, 1993

Total No. of Bids Solicited	No. of M/WBE Bids Solicited	No. of M/WBE Responses	Award to M/WBE Vendor?
19	6	0	No

