



APPROVED

DEC 14 1999

OFFICE OF THE
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DEPARTMENT OF
FINANCE

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA

December 7, 1999

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City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: PURCHASE OF TWO VISUAL AND THERMAL IMAGING CAMERA SYSTEMS WITH BROADCASTING AND RECORDING CAPABILITIES, FOR THE POLICE DEPARTMENT'S HELICOPTERS, IN A TOTAL AMOUNT OF \$462,887.60

LOCATION AND COUNCIL DISTRICT: Citywide

RECOMMENDATION:

Staff recommends that the City Council adopt the attached Resolution which authorizes the suspension of formal competitive bidding for the purchase of a complete video down linking and recording package to equip the Police Department's two helicopters, and which authorizes the City Manager to execute the necessary purchase from FLIR Systems, Inc., 1764 Rosalia Drive, Fullerton, CA, in a total amount of \$462,887.60.

CONTACT PERSON: Rick Braziel, Captain, Sacramento Police Dept., 264-7380

FOR COUNCIL MEETING OF: December 14, 1999

SUMMARY:

The Police Department requests approval to suspend formal competitive bidding for the purchase of a video down linking and recording system for the Department's two helicopters, and to execute the purchase from FLIR Systems, Inc. in a amount of \$462,887.60. The broadcasting and recording system will greatly enhance the command and control that supervisors have over day-to-day operations by providing real-time information on major occurrences.

BACKGROUND:

The Police Department has a need to purchase video and thermal imaging cameras capable of broadcasting real-time information from its helicopters to supervisors in the event of unusual occurrences. This technology can be used to broadcast vehicle pursuits to watch commanders, provide intelligence on search warrants and civil unrest, locate missing or wanted persons by their heat signature, provide information on conditions of levees during severe weather, and perform other public safety duties as required.

In order to perform these critical public safety tasks, several requirements were placed on the system. In researching both visible and infra-red light recording cameras with video down linking capabilities, only two vendors were found world-wide. The Police Department evaluated the two systems, offered by FLIR Systems, Inc. and Wescam, Inc., and determined that the equipment available from FLIR has critical features not available on Wescam's model. In addition, the total cost of FLIR's systems is \$16,500 less than that offered by Wescam.

FINANCIAL CONSIDERATIONS:

The total cost of the two visual and thermal imaging camera systems from FLIR Systems, Inc. is \$462,887.60. This is \$16,500 less than the cost of the systems available from Wescam. Funding for this equipment will be provided from an appropriation received through the Citizens Option for Public Safety (COPS) Program. On September 28, 1999, the City Council approved the use of COPS funds for the purchase of an infra-red camera system for the Police Department's existing helicopters.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Section 15061 (b)(1), 15378 (b)(3).

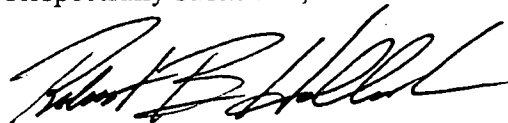
POLICY CONSIDERATIONS:

This recommendation is in accordance with the provisions of City Code Section 57.04.401(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council.

ESBD CONSIDERATIONS:

FLIR Systems, Inc. and Wescam, Inc. are not certified as small businesses. There are no other known vendors for this product.

Respectfully submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



ROBERT P. THOMAS
City Manager

Attachment

RESOLUTION NO. 99-730

ADOPTED BY THE SACRAMENTO CITY COUNCIL

ON DATE OF _____

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**RESOLUTION SUSPENDING FORMAL COMPETITIVE BIDDING
FOR THE PURCHASE OF TWO VISUAL AND THERMAL IMAGING CAMERA SYSTEMS
WITH BROADCASTING AND RECORDING CAPABILITIES
FOR THE POLICE DEPARTMENT'S HELICOPTERS**

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SACRAMENTO THAT:

1. In the best interest of the City of Sacramento, formal competitive bidding is hereby suspended for the purchase of two visual and thermal imaging camera systems with broadcasting and recording capabilities for the police department's helicopters; and
2. The City Manager is hereby authorized to execute the purchase of two visual and thermal imaging camera systems with broadcasting and recording capabilities for the Police Department's helicopters, from FLIR Systems, Inc., in a total amount not to exceed \$462,887.60.

MAYOR

ATTEST:

CITY CLERK

FOR CITY CLERK USE ONLY

RESOLUTION NO.: _____

DATE ADOPTED: _____

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