



## City Council Report

915 I Street, 1<sup>st</sup> Floor

Sacramento, CA 95814

[www.cityofsacramento.org](http://www.cityofsacramento.org)

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**File ID:** 2020-00322

**March 24, 2020**

**Consent Item 04**

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**Title: Approvals for Implementation of Pathways to Health + Home Program  
[Two-Thirds Vote Required]**

**Location:** Citywide

**Recommendation:** Pass a Motion by two-thirds vote: 1) waiving the requirement for 10-day posting of agreements over \$1.0 million pursuant to City Code section 4.04.020(C); and 2) authorizing the City Manager or City Manager's designee to: a) execute contract supplement No. 6 to Agreement 2019-0260 with Sacramento Self-Help Housing, Inc. to extend Pathways Housing Services through December 31, 2020 with an increase of \$1,582,635, for a new total not-to-exceed amount of \$4,404,610; b) execute contract supplement No. 4 to Agreement 2019-0256 with Lutheran Social Services of Northern California to extend Pathways Housing Services through December 31, 2020 with an increase of \$465,481, for a new total not-to-exceed amount of \$1,437,795; c) execute contract supplement No. 5 to Agreement 2019-0257 with WellSpace Health, Inc. to extend Pathways Hub Services through December 31, 2020 with an increase of \$634,335, for a new total not-to-exceed amount of \$1,423,740; d) execute contract supplement No. 3 to Agreement 2019-0258 with Sacramento Native American Health Center, Inc. to extend Pathways Hub Services through December 31, 2020 with an increase of \$270,075, for a new total not-to-exceed amount of \$642,345; e) execute contract supplement No. 3 to Agreement 2019-0259 with Elica Health Centers to extend Pathways Hub Services through December 31, 2020 with an increase of \$228,540, for a new total not-to-exceed amount of \$564,060; f) execute contract supplement No. 2 to Agreement 2019-1061 with Cares Community Health dba One Community Health to extend Pathways Hub Services through December 31, 2020 with an increase of \$169,455, for a new total not-to-exceed amount of \$364,455; and g) execute contract supplement No. 3 to Agreement 2019-1542 with Healthy Community Forum for the Greater Sacramento Region dba Sacramento Covered to extend Pathways Outreach, Housing, Hub and IT Services through December 31, 2020 with an increase of \$3,893,385, for a new total not-to-exceed amount of \$7,592,447.

**Contact:** Emily Halcon, Homeless Services Manager, (916) 808-7896, Homeless Services Division, Office of the City Manager

**Presenter:** None

**Attachments:**

- 1-Description/Analysis
- 2-Sacramento Self-Help Housing Contract Supplement
- 3-Lutheran Social Services of Northern California Contract Supplement
- 4-WellSpace Health, Inc. Contract Supplement
- 5-Sacramento Native American Health Center, Inc. Contract Supplement
- 6-Elica Health Centers Contract Supplement
- 7-One Community Health Contract Supplement
- 8-Sacramento Covered MSA Contract Supplement

## Description/Analysis

**Issue Detail:** In June 2017, the City of Sacramento was accepted into the State Department of Health Care Services' (DHCS) Whole Person Care (WPC) program. WPC is a statewide Medical waiver program that allows communities to create a system of supportive services aimed to improve health outcomes and reduce utilization of high-cost services for vulnerable populations. In Sacramento, the WPC program is called the Pathways to Health + Home (Pathways) program and it supports broader City strategies to reduce and prevent homelessness, by creating a robust system of outreach, case management and supportive services for those frequent users of health care, homeless services, and emergency services.

Pathways is currently in Program Year 5 (PY 5) which began on January 1, 2020 and ends on December 31, 2020. Program Year 5 is the final year of the Pathways program. As of March 15, 2020, Pathways had 905 individuals enrolled and had served a total of 1,923 individuals through the life of the program. A total of 182,334 services, including outreach, navigation, care coordination, and housing support, have been provided to the community. Additionally, Pathways has helped house a total of 612 individuals. Pathways is collaborating with over 20 health care, housing, and social service providers to ensure continuity of care for program enrollees. This staff report requests an extension of existing service contracts to support service delivery for the remainder of Program Year 5 which will run from April 1, 2020 through December 31, 2020.

### Extension of Housing Services

The role of the Housing Services Entity is to work with unsheltered Pathways enrollees to locate the most appropriate and available housing, both subsidized and non-subsidized. The Pathways Program is a unique model in that wrap-around services are provided to an enrollee to ensure a medical home is established and referrals to housing and social supports are made, with the ultimate goal of decreasing reliance on emergency response systems and decreasing homelessness within Sacramento. As the program winds down, the City wants to support housing providers to continue housing clients quickly. Thus, the housing contract extensions will ensure there is no interruption of housing services. The housing contract extensions will enable housing services to be delivered through December 31, 2020. Pathways is currently supported by three housing providers: Sacramento Self-Help Housing (SSHH), Lutheran Social Services of Northern California (LSS), and Sacramento Covered. By extending the existing housing contracts, Pathways will be able to provide housing support services for up to 975 enrollees for the remainder of the program.

### Extension of Hub Services

The role of the Hub Entity is to provide medical care coordination to enrollees of the Pathways program. The Hub Entity provides individualized care management services aimed at

achieving health, behavioral health, and housing stability with a focus on improving functioning levels, and quality of life of participants, as appropriate and acceptable to enrollees. Elica Health Centers (Elica), WellSpace Health (WSH), Sacramento Native American Health Clinic (SNAHC), One Community Health, and Sacramento Covered currently have active hub contracts and have been serving a range of 125 to 375 program enrollees each. To ensure continuity of care for program enrollees, staff recommends extending contract terms with each of these hub entities to continue Pathways services for the remainder of Program Year 5 through December 31, 2020. By extending the existing hub contracts, Pathways will be able to provide medical care coordination supports for up to 1,055 enrollees through the end of the program.

#### Extension of Outreach and IT Services

Staff recommends approval of a contract supplement to the nonprofessional master services agreement 2019-1542 with Sacramento Covered to extend outreach services through December 31, 2020. Such supplement will ensure that outreach services continue to be delivered to participants for the remainder of Program Year 5. Approval of such contract supplement will also extend Pathways IT services through December 31, 2020 and ensure that Pathways enrollee data, care coordination activities, and program outcomes continue to be monitored and tracked.

Table 1 below outlines the requested contract extensions as mentioned in the above narrative.

Table 1: Requested Contract Extensions for PY5 Activities

| Service Type                                    | Vendor Name        | Contract Number | Supplement Number | Supplemental Increase Amount | New Contract Not-to-Exceed Amount |
|---|--------------------|-----------------|-------------------|------------------------------|-----------------------------------|
| Housing   | SSHH               | 2019-0260       | 6                 | \$1,582,635                  | \$4,404,610                       |
| Housing   | LSS                | 2019-0256       | 4                 | \$465,481                    | \$1,437,795                       |
| Hub   | WSH                | 2019-0257       | 5                 | \$634,335                    | \$1,423,740                       |
| Hub   | SNAHC              | 2019-0258       | 3                 | \$270,075                    | \$642,345                         |
| Hub   | Elica              | 2019-0259       | 3                 | \$228,540                    | \$564,060                         |
| Hub   | One Community      | 2019-1061       | 2                 | \$169,455                    | \$364,455                         |
| Housing, Hub, Outreach, IT                      | Sacramento Covered | 2019-1542       | 3                 | \$3,893,385                  | \$7,592,447                       |
| Total Amount Requested for Contract Supplements |                    |                 |                   | \$7,243,906                  |                                   |

SSHH, LSS, WSH, SNAHC, Elica, and Sacramento Covered (outreach services) were selected as Pathways service providers pursuant to City Request for Qualifications #Q1802101002 issued on December 01, 2017 and One Community and Sacramento Covered (housing and hub services) were selected as Pathways service providers pursuant to City Request for Qualifications #Q19021011001 issued on February 25, 2019. City Council

suspended competitive bidding on September 24, 2019 in the best interests of the City for execution of the Master Services Agreement with Sacramento Covered.

**Policy Considerations:** The Pathways program aligns with the federal directive and City commitment that funding for addressing homelessness follow a “housing first” approach, which offers permanent housing as quickly as possible for individuals and families experiencing homelessness. In housing first programs, supportive services are offered (but not required as a condition of tenancy) to help people keep their housing and avoid returning to homelessness. This evidence-based approach is consistent with the strategies and funding priorities of the other public agencies working to end homelessness in Sacramento. Partnering with other agencies to leverage resources and improve livability is consistent with the City Council’s past actions and current direction.

**Economic Impacts:** None.

**Environmental Considerations:** This report concerns administrative activities and governmental fiscal activities that do not constitute a “project” as defined by the CEQA Guidelines Sections 15378(b)(2) and 15378(b)(4) and are not subject to the provisions of CEQA (CEQA Guidelines Section 15060(c)(3)).

**Sustainability:** Not Applicable

**Commission/Committee Action:** None

**Rationale for Recommendation:** The Pathways program is an opportunity for a community to transform healthcare and housing systems serving vulnerable populations by aligning services and data through performance-based contracts. The impact of Pathways on both service delivery for vulnerable populations and the expansion of partnerships with the health care community has been significant. Staff’s recommendation will allow maintenance of the existing level of services for Pathways through December 31, 2020, which include health care coordination, outreach and referral, as well as housing supports.

**Financial Considerations:** There is sufficient funding in the Whole Person Care Multi-Year Operating Project (I02000900), Operating Grants (Fund 2702) to fund the contract extensions mentioned in this report in the amount of \$7,243,905.

**Local Business Enterprise (LBE):** All the Pathways service partners are local businesses with established operations in Sacramento and have a history of serving Sacramento’s medically fragile and homeless populations.

**CONTRACT SUPPLEMENT  
(Professional Services)**

Project Title and Job Number: Pathways to Health + Home  
Purchase Order #: SACTO-0000049245

Date: 03/09/2020  
Contract Supplement No.: 6

The City of Sacramento ("City") and Sacramento Self-Help Housing, Inc. ("Contractor"), as parties to that certain Professional Services Agreement designated as Agreement Number 2019-0260, including any prior contract supplements modifying the agreement (the agreement and contract supplements are hereafter collectively referred to as the "Agreement"), hereby supplement and modify the Agreement as follows:

1. The Agreement is amended as follows:

- Section 1 of Exhibit A is amended to reflect that the City Representative is Emily Halcon, Homeless Services Manager, ehalcon@cityofsacramento.org, 916-808-7896.
- Section 2 of Attachment 1 to Exhibit A (Time of Performance) is amended to extend the time of performance through December 31, 2020. Contractor shall thus perform all services specified in Attachments 1, 2, and 3 to Exhibit A through December 31, 2020.
- Section 5 of Attachment 1 to Exhibit A (Housing Services Work) is amended to add the following subsection (DD):
 

DD. Work collaboratively with Pathways ICP+ program staff. Comply with Pathways ICP+ policies and procedures.
- Section 10 of Attachment 1 to Exhibit A (Graduation and Dis-Enrollment from WPC Eligibility) is hereby deleted and replaced with the attached Section 10.
- Sections 1(F) and 1(N) of Attachment 2 to Exhibit A (Pathways Rehousing Scope of Services) are hereby deleted and replaced with the attached Sections 1(F) and 1(N).
- The section of Attachment 1 to Exhibit B entitled "Attachment 1 to Exhibit A – Housing Entity Services" is hereby deleted and replaced with the attached Attachment 1 to Exhibit B language. Per the attached language, an additional \$626,385 has been added to the shared housing reimbursement pool for one-time housing costs during the Agreement term.

2. In consideration of the additional and/or revised services described in section 1, above, the maximum not-to-exceed amount that is specified in Exhibit B of the Agreement for payment of Contractor's fees and expenses, is increased by \$1,582,635, and the Agreement's maximum not-to-exceed amount is amended as follows:

|  |                       |
|--|-----------------------|
| Agreement's original not-to-exceed amount:                   | <u>\$925,000.00</u>   |
| Net change by previous contract supplements:                 | <u>\$1,896,975.00</u> |
| Not-to-exceed amount prior to this contract supplement:      | <u>\$2,821,975.00</u> |
| <b>Increase</b> by this contract supplement:                 | <u>\$1,582,635.00</u> |
| New not-to exceed amount including all contract supplements: | <u>\$4,404,610.00</u> |

3. Contractor agrees that the amount of increase in the not-to-exceed amount specified in section 2, above, shall constitute full compensation for the additional and/or revised services specified in section 1, above, and shall fully compensate Contractor for any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, including costs associated with any changes and/or delays in work schedules or in the performance of other services or work by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract supplement on behalf of Contractor has or have been duly authorized by Contractor to sign this contract supplement and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Agreement shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions required under the Agreement, as supplemented and modified by this contract supplement.

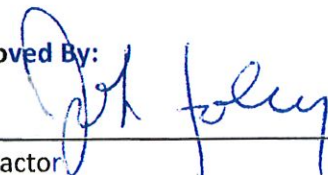
**Approval Recommended By:**

  
 \_\_\_\_\_  
 Project Manager

**Approved As To Form By:**

  
 \_\_\_\_\_  
 City Attorney

**Approved By:**

  
 \_\_\_\_\_  
 Contractor

**Attested To By:**

\_\_\_\_\_  
 City Clerk

**Approved By:**

\_\_\_\_\_

Emily Halcon, Homeless Services Manager  
 for Howard Chan, City Manager

**Attachment 1 to Exhibit A  
Scope of Services – Housing Entity**

**10. Graduation, Transition and Dis-Enrollment from WPC Eligibility:** CONTRACTOR will refer to the Pathways Graduation, Transition and Dis-Enrollment Policy for current graduation, transition and disenrollment criteria and planning.

- A. CONTRACTOR-initiated Discharge or Transfer: A formal procedure shall be established by the CONTRACTOR and approved by the Pathways Team. As part of the procedure, the Enrollee shall be notified in writing by the CONTRACTOR of the intent to discharge or transfer the Enrollee for cause and allowed a period of no less than 20 calendar days to respond to the proposed action.
  - i. CONTRACTOR must submit a written request for discharge or transfer, and the documentation supporting the request to the Pathways Team for approval. The supporting documentation must establish the pattern of behavior and CONTRACTOR's efforts to resolve the problem. The Pathways Team shall review the request and render a decision in writing within 10 working days of receipt of a CONTRACTOR request and necessary documentation. If the CONTRACTOR-initiated request for discharge or transfer is approved by the Pathways Team, the Pathways Team shall work with other Hubs for placement of the Enrollee. CONTRACTOR shall be notified by the Pathways Team of the decision, and if the request is granted, shall be notified by the Pathways Team of the effective date of the discharge or transfer. CONTRACTOR shall notify the Enrollee of the discharge or transfer for cause if the Pathways Team grants the CONTRACTOR-initiated request for discharge or transfer.
  - ii. CONTRACTOR shall continue to provide Pathways program services to the Enrollee until the effective date of the discharge or transfer.



**Attachment 2 to Exhibit A**  
**Pathways Rehousing Scope of Services**

**Section 1(F):**

- F. Administer flexible rental subsidies to landlords for up to 420 Pathways Enrollees. As necessary, collect tenant portion of rent to ensure timely rental payments to property owners/landlord. There is no cap on the amount of rental subsidy per client, however CONTRACTOR should take into consideration the term limit of the rental subsidies and ensure a sustainable housing placement for the Pathways Enrollee.
- i. Flexible rental subsidies can include bundled housing payments that may include the tenants share of monthly utility charges, food and/or other services required by the landlord/property owner.
  - ii. Flexible rental subsidies can include utility payments made directly to the utility company for basic utility payments (electricity, gas, water, sewer, garbage, etc.) required for occupancy.

**Section 1(N):**

- N. Apply these funds towards rental payments and associated staff costs and cannot use funds for the following:
- i. Rental application fees;
  - ii. Security deposits;
  - iii. Utility deposits or arrears;
  - iv. Non-essential utilities such as cable, internet, telephone, etc.;
  - v. Furnishings; or
  - vi. Other services outlined in Attachment 1 to Exhibit A

**Attachment 1 to Exhibit B  
Billing Rates & Requirements**

**Attachment 1 to Exhibit A – Housing Entity Services:**

- A. CITY's payment for the Housing Entity Services specified in Attachment 1 to Exhibit A will not exceed the total sum of \$2,990,385.00.
- B. Subject to availability of sufficient funds in the Pathways program and subject to the maximum not-to-exceed amount specified in Exhibit B, CITY shall pay CONTRACTOR: \$250 per Enrollee served per month. To receive payment, CONTRACTOR must submit a de-identified Enrollee list (to be matched with identifiers provided by the outreach enrollment entity) by the 10th calendar day of the following month specifying:
  - i. For each new Pathways Enrollee assigned to the housing entity:
    - a. CONTRACTOR must provide and specify bi-weekly contact (once every two weeks) with Assigned Enrollees following Enrollee assignment to the housing entity by the enrollment entity until Enrollees enter housing, tapering to once/month contact until graduation from Pathways as documented in the Shared Care Plan Portal.
- C. CONTRACTOR shall be reimbursed for one-time actual costs incurred related to Housing location, stabilization or retention, not to exceed a total of \$3,000 per Enrollee as supported by receipts and/or invoices stating the nature of the cost(s), and subject to availability of funds in the shared housing reimbursement pool, which will have a total amount of \$676,385 for Program Year 5.
- D. Notwithstanding the foregoing, CITY will not provide payment to CONTRACTOR until CITY is satisfied, in CITY's sole and reasonable determination, that the requirements of Attachment 1 to Exhibit A have been satisfied for the applicable billing period.

**CONTRACT SUPPLEMENT  
(Professional Services)**

Project Title and Job Number: Pathways to Health + Home  
Purchase Order #: SACTO-0000049244

Date: 03/09/2020  
Contract Supplement No.: 4

The City of Sacramento ("City") and Lutheran Social Services of Northern California ("Contractor"), as parties to that certain Professional Services Agreement designated as Agreement Number 2019-0256, including any prior contract supplements modifying the agreement (the agreement and contract supplements are hereafter collectively referred to as the "Agreement"), hereby supplement and modify the Agreement as follows:

1. The Agreement is amended as follows:

- Section 1 of Exhibit A is amended to reflect that the City Representative is Emily Halcon, Homeless Services Manager, ehalcon@cityofsacramento.org, 916-808-7896.
- Section 2 of Attachment 1 to Exhibit A (Time of Performance) is amended to extend the time of performance through December 31, 2020. Contractor shall thus perform all services specified in Attachments 1, 2, and 3 to Exhibit A through December 31, 2020.
- Section 5 of Attachment 1 to Exhibit A (Housing Services Work) is amended to add the following subsection (DD):
 

DD. Work collaboratively with Pathways ICP+ program staff. Comply with Pathways ICP+ policies and procedures.
- Section 10 of Attachment 1 to Exhibit A (Graduation and Dis-Enrollment from WPC Eligibility) is hereby deleted and replaced with the attached Section 10.
- Sections 1(F) and 1(N) of Attachment 2 to Exhibit A (Pathways Rehousing Scope of Services) are hereby deleted and replaced with the attached Sections 1(F) and 1(N).
- The section of Attachment 1 to Exhibit B entitled "Attachment 1 to Exhibit A – Housing Entity Services" is hereby deleted and replaced with the attached Attachment 1 to Exhibit B language. Per the attached language, an additional \$184,231 has been added to the shared housing reimbursement pool for one-time housing costs during the Agreement term.

2. In consideration of the additional and/or revised services described in section 1, above, the maximum not-to-exceed amount that is specified in Exhibit B of the Agreement for payment of Contractor's fees and expenses, is increased by \$465,481, and the Agreement's maximum not-to-exceed amount is amended as follows:

|  |                       |
|--|-----------------------|
| Agreement's original not-to-exceed amount:                   | <u>\$325,000.00</u>   |
| Net change by previous contract supplements:                 | <u>\$647,314.00</u>   |
| Not-to-exceed amount prior to this contract supplement:      | <u>\$972,314.00</u>   |
| <b>Increase</b> by this contract supplement:                 | <u>\$465,481.00</u>   |
| New not-to exceed amount including all contract supplements: | <u>\$1,437,795.00</u> |

3. Contractor agrees that the amount of increase in the not-to-exceed amount specified in section 2, above, shall constitute full compensation for the additional and/or revised services specified in section 1, above, and shall fully compensate Contractor for any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, including costs associated with any changes and/or delays in work schedules or in the performance of other services or work by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract supplement on behalf of Contractor has or have been duly authorized by Contractor to sign this contract supplement and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Agreement shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions required under the Agreement, as supplemented and modified by this contract supplement.

**Approval Recommended By:**

\_\_\_\_\_  
Project Manager

**Approved As To Form By:**

*Maila Hansen*

\_\_\_\_\_  
City Attorney

**Approved By:**

*Carol Rotund*  
\_\_\_\_\_  
Contractor

**Attested To By:**

\_\_\_\_\_  
City Clerk

**Approved By:**

\_\_\_\_\_  
City of Sacramento

**Attachment 1 to Exhibit A**  
**Scope of Services – Housing Entity**

**10. Graduation, Transition and Dis-Enrollment from WPC Eligibility:** CONTRACTOR will refer to the Pathways Graduation, Transition and Dis-Enrollment Policy for current graduation, transition and disenrollment criteria and planning.

- A. CONTRACTOR-initiated Discharge or Transfer: A formal procedure shall be established by the CONTRACTOR and approved by the Pathways Team. As part of the procedure, the Enrollee shall be notified in writing by the CONTRACTOR of the intent to discharge or transfer the Enrollee for cause and allowed a period of no less than 20 calendar days to respond to the proposed action.
  - i. CONTRACTOR must submit a written request for discharge or transfer, and the documentation supporting the request to the Pathways Team for approval. The supporting documentation must establish the pattern of behavior and CONTRACTOR's efforts to resolve the problem. The Pathways Team shall review the request and render a decision in writing within 10 working days of receipt of a CONTRACTOR request and necessary documentation. If the CONTRACTOR-initiated request for discharge or transfer is approved by the Pathways Team, the Pathways Team shall work with other Hubs for placement of the Enrollee. CONTRACTOR shall be notified by the Pathways Team of the decision, and if the request is granted, shall be notified by the Pathways Team of the effective date of the discharge or transfer. CONTRACTOR shall notify the Enrollee of the discharge or transfer for cause if the Pathways Team grants the CONTRACTOR-initiated request for discharge or transfer.
  - ii. CONTRACTOR shall continue to provide Pathways program services to the Enrollee until the effective date of the discharge or transfer.

**Attachment 2 to Exhibit A  
Pathways Rehousing Scope of Services**

**Section 1(F):**

- F. Administer flexible rental subsidies to landlords for up to 120 Pathways Enrollees. As necessary, collect tenant portion of rent to ensure timely rental payments to property owners/landlord. There is no cap on the amount of rental subsidy per client, however CONTRACTOR should take into consideration the term limit of the rental subsidies and ensure a sustainable housing placement for the Pathways Enrollee.
- i. Flexible rental subsidies can include bundled housing payments that may include the tenants share of monthly utility charges, food and/or other services required by the landlord/property owner.
  - ii. Flexible rental subsidies can include utility payments made directly to the utility company for basic utility payments (electricity, gas, water, sewer, garbage, etc.) required for occupancy.

**Section 1(N):**

- N. Apply these funds towards rental payments and associated staff costs and cannot use funds for the following:
- i. Rental application fees;
  - ii. Security deposits;
  - iii. Utility deposits or arrears;
  - iv. Non-essential utilities such as cable, internet, telephone, etc.;
  - v. Furnishings; or
  - vi. Other services outlined in Attachment 1 to Exhibit A

**Attachment 1 to Exhibit B  
Billing Rates & Requirements**

**Attachment 1 to Exhibit A – Housing Entity Services:**

- A. CITY's payment for the Housing Entity Services specified in Attachment 1 to Exhibit A will not exceed the total sum of \$1,033,731.00.
- B. Subject to availability of sufficient funds in the Pathways program and subject to the maximum not-to-exceed amount specified in Exhibit B, CITY shall pay CONTRACTOR: \$250 per Enrollee served per month. To receive payment, CONTRACTOR must submit a de-identified Enrollee list (to be matched with identifiers provided by the outreach enrollment entity) by the 10th calendar day of the following month specifying:
  - i. For each new Pathways Enrollee assigned to the housing entity:
    - a. CONTRACTOR must provide and specify bi-weekly contact (once every two weeks) with Assigned Enrollees following Enrollee assignment to the housing entity by the enrollment entity until Enrollees enter housing, tapering to once/month contact until graduation from Pathways as documented in the Shared Care Plan Portal.
- C. CONTRACTOR shall be reimbursed for one-time actual costs incurred related to Housing location, stabilization or retention, not to exceed a total of \$3,000 per Enrollee as supported by receipts and/or invoices stating the nature of the cost(s), and subject to availability of funds in the shared housing reimbursement pool, which will have a total amount of \$234,231 for Program Year 5.
- D. Notwithstanding the foregoing, CITY will not provide payment to CONTRACTOR until CITY is satisfied, in CITY's sole and reasonable determination, that the requirements of Attachment 1 to Exhibit A have been satisfied for the applicable billing period.

**CONTRACT SUPPLEMENT  
(Professional Services)**

Project Title and Job Number: Pathways to Health + Home  
Purchase Order #: SACTO-0000049249

Date: 03/09/2020  
Contract Supplement No.: 6

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The City of Sacramento ("City") and WellSpace Health, Inc. ("Contractor"), as parties to that certain Professional Services Agreement designated as Agreement Number 2019-0257, including any prior contract supplements modifying the agreement (the agreement and contract supplements are hereafter collectively referred to as the "Agreement"), hereby supplement and modify the Agreement as follows:

1. The Agreement is amended as follows:

- Section 1 of Exhibit A is amended to reflect that the City Representative is Emily Halcon, Homeless Services Manager, ehalcon@cityofsacramento.org, 916-808-7896.
- Section 2 of Attachment 1 to Exhibit A (Time of Performance) is amended to extend the time of performance through December 31, 2020. Contractor shall thus perform all services specified in Attachment 1 to Exhibit A through December 31, 2020.
- Section 5 of Attachment 1 to Exhibit A (Hub Entity Services) is amended to add the following subsection (Q):

Q. Work collaboratively with Pathways ICP+ program staff. Comply with Pathways ICP+ policies and procedures.

- Section 11 of Attachment 1 to Exhibit A (Graduation and Dis-Enrollment from WPC Eligibility) is deleted and replaced with the attached Section 11.
- Section 4(B) of Exhibit B (Fee Schedule/Manner of Payment) is amended to add the following subsection (11):

(11) Completed narrative report as requested.

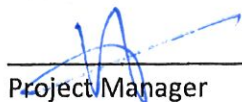
2. In consideration of the additional and/or revised services described in section 1, above, the maximum not-to-exceed amount that is specified in Exhibit B of the Agreement for payment of Contractor's fees and expenses, is increased by \$270,075, and the Agreement's maximum not-to-exceed amount is amended as follows:

|  |                        |
|--|------------------------|
| Agreement's original not-to-exceed amount:                   | <u>\$ 412,500.00</u>   |
| Net change by previous contract supplements:                 | <u>\$ 376,905.00</u>   |
| Not-to-exceed amount prior to this contract supplement:      | <u>\$ 789,405.00</u>   |
| <b>Increase</b> by this contract supplement:                 | <u>\$ 634,335.00</u>   |
| New not-to exceed amount including all contract supplements: | <u>\$ 1,423,740.00</u> |



3. Contractor agrees that the amount of increase in the not-to-exceed amount specified in section 2, above, shall constitute full compensation for the additional and/or revised services specified in section 1, above, and shall fully compensate Contractor for any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, including costs associated with any changes and/or delays in work schedules or in the performance of other services or work by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract supplement on behalf of Contractor has or have been duly authorized by Contractor to sign this contract supplement and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Agreement shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions required under the Agreement, as supplemented and modified by this contract supplement.


**Approval Recommended By:**

  
Project Manager

**Approved As To Form By:**

  
City Attorney

**Approved By:**

  
Contractor

**Attested To By:**

\_\_\_\_\_  
City Clerk

**Approved By:**

\_\_\_\_\_

Emily Halcon, Homeless Services Manager  
for Howard Chan, City Manager

**Attachment 1 to Exhibit A**  
**Scope of Services – Hub Entity**

**11. Graduation, Transition and Dis-Enrollment from WPC Eligibility:** CONTRACTOR will refer to the Pathways Graduation, Transition and Dis-Enrollment Policy for current graduation, transition and disenrollment criteria and planning.

- A. CONTRACTOR-initiated Discharge or Transfer: A formal procedure shall be established by the CONTRACTOR and approved by the Pathways Team. As part of the procedure, the Enrollee shall be notified in writing by the CONTRACTOR of the intent to discharge or transfer the Enrollee for cause and allowed a period of no less than 20 calendar days to respond to the proposed action.
  - i. CONTRACTOR must submit a written request for discharge or transfer, and the documentation supporting the request to the Pathways Team for approval. The supporting documentation must establish the pattern of behavior and CONTRACTOR's efforts to resolve the problem. The Pathways Team shall review the request and render a decision in writing within 10 working days of receipt of a CONTRACTOR request and necessary documentation. If the CONTRACTOR-initiated request for discharge or transfer is approved by the Pathways Team, the Pathways Team shall work with other Hubs for placement of the Enrollee. CONTRACTOR shall be notified by the Pathways Team of the decision, and if the request is granted, shall be notified by the Pathways Team of the effective date of the discharge or transfer. CONTRACTOR shall notify the Enrollee of the discharge or transfer for cause if the Pathways Team grants the CONTRACTOR-initiated request for discharge or transfer.
  - ii. CONTRACTOR shall continue to provide Pathways program services to the Enrollee until the effective date of the discharge or transfer.

**CONTRACT SUPPLEMENT  
(Professional Services)**

Project Title and Job Number: Pathways to Health + Home  
Purchase Order #: SACTO-0000049241

Date: 03/09/2020  
Contract Supplement No.: 4

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The City of Sacramento ("City") and Sacramento Native American Health Center ("Contractor"), as parties to that certain Professional Services Agreement designated as Agreement Number 2019-0258, including any prior contract supplements modifying the agreement (the agreement and contract supplements are hereafter collectively referred to as the "Agreement"), hereby supplement and modify the Agreement as follows:

1. The Agreement is amended as follows:

- Section 1 of Exhibit A is amended to reflect that the City Representative is Emily Halcon, Homeless Services Manager, ehalcon@cityofsacramento.org, 916-808-7896.
- Section 2 of Attachment 1 to Exhibit A (Time of Performance) is amended to extend the time of performance through December 31, 2020. Contractor shall thus perform all services specified in Attachment 1 to Exhibit A through December 31, 2020.
- Section 5 of Attachment 1 to Exhibit A (Hub Entity Services) is amended to add the following subsection (Q):

Q. Work collaboratively with Pathways ICP+ program staff. Comply with Pathways ICP+ policies and procedures.

- Section 11 of Attachment 1 to Exhibit A (Graduation and Dis-Enrollment from WPC Eligibility) is deleted and replaced with the attached Section 11.
- Section 4(B) of Exhibit B (Fee Schedule/Manner of Payment) is amended to add the following subsection (11):

(11) Completed narrative report as requested.

2. In consideration of the additional and/or revised services described in section 1, above, the maximum not-to-exceed amount that is specified in Exhibit B of the Agreement for payment of Contractor's fees and expenses, is increased by \$270,075, and the Agreement's maximum not-to-exceed amount is amended as follows:

|  |                      |
|--|----------------------|
| Agreement's original not-to-exceed amount:                   | <u>\$ 222,750.00</u> |
| Net change by previous contract supplements:                 | <u>\$ 149,520.00</u> |
| Not-to-exceed amount prior to this contract supplement:      | <u>\$ 372,270.00</u> |
| <b>Increase</b> by this contract supplement:                 | <u>\$ 270,075.00</u> |
| New not-to exceed amount including all contract supplements: | <u>\$ 642,345.00</u> |

3. Contractor agrees that the amount of increase in the not-to-exceed amount specified in section 2, above, shall constitute full compensation for the additional and/or revised services specified in section 1, above, and shall fully compensate Contractor for any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, including costs associated with any changes and/or delays in work schedules or in the performance of other services or work by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract supplement on behalf of Contractor has or have been duly authorized by Contractor to sign this contract supplement and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Agreement shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions required under the Agreement, as supplemented and modified by this contract supplement.

**Approval Recommended By:**

\_\_\_\_\_  
Project Manager

**Approved As To Form By:**

*Maila Hansen*

\_\_\_\_\_  
City Attorney

**Approved By:**

  
\_\_\_\_\_  
Contractor

**Attested To By:**

\_\_\_\_\_  
City Clerk

**Approved By:**

\_\_\_\_\_  
City of Sacramento

**Attachment 1 to Exhibit A**  
**Scope of Services – Hub Entity**

**11. Graduation, Transition and Dis-Enrollment from WPC Eligibility:** CONTRACTOR will refer to the Pathways Graduation, Transition and Dis-Enrollment Policy for current graduation, transition and disenrollment criteria and planning.

- A. CONTRACTOR-initiated Discharge or Transfer: A formal procedure shall be established by the CONTRACTOR and approved by the Pathways Team. As part of the procedure, the Enrollee shall be notified in writing by the CONTRACTOR of the intent to discharge or transfer the Enrollee for cause and allowed a period of no less than 20 calendar days to respond to the proposed action.
  - i. CONTRACTOR must submit a written request for discharge or transfer, and the documentation supporting the request to the Pathways Team for approval. The supporting documentation must establish the pattern of behavior and CONTRACTOR's efforts to resolve the problem. The Pathways Team shall review the request and render a decision in writing within 10 working days of receipt of a CONTRACTOR request and necessary documentation. If the CONTRACTOR-initiated request for discharge or transfer is approved by the Pathways Team, the Pathways Team shall work with other Hubs for placement of the Enrollee. CONTRACTOR shall be notified by the Pathways Team of the decision, and if the request is granted, shall be notified by the Pathways Team of the effective date of the discharge or transfer. CONTRACTOR shall notify the Enrollee of the discharge or transfer for cause if the Pathways Team grants the CONTRACTOR-initiated request for discharge or transfer.
  - ii. CONTRACTOR shall continue to provide Pathways program services to the Enrollee until the effective date of the discharge or transfer.



**CONTRACT SUPPLEMENT**  
**(Professional Services)**

Project Title and Job Number: Pathways to Health + Home  
Purchase Order #: SACTO-0000049251

Date: 03/09/2020  
Contract Supplement No.: 3

The City of Sacramento ("City") and Elica Health Centers ("Contractor"), as parties to that certain Professional Services Agreement designated as Agreement Number 2019-0259, including any prior contract supplements modifying the agreement (the agreement and contract supplements are hereafter collectively referred to as the "Agreement"), hereby supplement and modify the Agreement as follows:

1. The Agreement is amended as follows:

- Section 1 of Exhibit A is amended to reflect that the City Representative is Emily Halcon, Homeless Services Manager, ehalcon@cityofsacramento.org, 916-808-7896.
- Section 2 of Attachment 1 to Exhibit A (Time of Performance) is amended to extend the time of performance through December 31, 2020. Contractor shall thus perform all services specified in Attachment 1 to Exhibit A through December 31, 2020.
- Section 5 of Attachment 1 to Exhibit A (Hub Entity Services) is amended to add the following subsection (Q):

Q. Work collaboratively with Pathways ICP+ program staff. Comply with Pathways ICP+ policies and procedures.
- Section 11 of Attachment 1 to Exhibit A (Graduation and Dis-Enrollment from WPC Eligibility) is deleted and replaced with the attached Section 11.
- Section 4(B) of Exhibit B (Fee Schedule/Manner of Payment) is amended to add the following subsection (11):


(11) Completed narrative report as requested.

2. In consideration of the additional and/or revised services described in section 1, above, the maximum not-to-exceed amount that is specified in Exhibit B of the Agreement for payment of Contractor's fees and expenses, is increased by \$228,540, and the Agreement's maximum not-to-exceed amount is amended as follows:

|  |                      |
|--|----------------------|
| Agreement's original not-to-exceed amount:                   | <u>\$ 206,250.00</u> |
| Net change by previous contract supplements:                 | <u>\$ 129,270.00</u> |
| Not-to-exceed amount prior to this contract supplement:      | <u>\$ 335,520.00</u> |
| <b>Increase</b> by this contract supplement:                 | <u>\$ 228,540.00</u> |
| New not-to exceed amount including all contract supplements: | <u>\$ 564,060.00</u> |

3. Contractor agrees that the amount of increase in the not-to-exceed amount specified in section 2, above, shall constitute full compensation for the additional and/or revised services specified in section 1, above, and shall fully compensate Contractor for any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, including costs associated with any changes and/or delays in work schedules or in the performance of other services or work by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract supplement on behalf of Contractor has or have been duly authorized by Contractor to sign this contract supplement and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Agreement shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions required under the Agreement, as supplemented and modified by this contract supplement.

Approval Recommended By:

  
Project Manager

Approved As To Form By:

  
City Attorney

Approved By:

  
Contractor

Attested To By:

\_\_\_\_\_  
City Clerk

Approved By:

\_\_\_\_\_  
Emily Halcon, Homeless Services Manager  
for Howard Chan, City Manager



**Attachment 1 to Exhibit A**  
**Scope of Services – Hub Entity**

**11. Graduation, Transition and Dis-Enrollment from WPC Eligibility:** CONTRACTOR will refer to the Pathways Graduation, Transition and Dis-Enrollment Policy for current graduation, transition and disenrollment criteria and planning.

- A. CONTRACTOR-initiated Discharge or Transfer: A formal procedure shall be established by the CONTRACTOR and approved by the Pathways Team. As part of the procedure, the Enrollee shall be notified in writing by the CONTRACTOR of the intent to discharge or transfer the Enrollee for cause and allowed a period of no less than 20 calendar days to respond to the proposed action.
  - i. CONTRACTOR must submit a written request for discharge or transfer, and the documentation supporting the request to the Pathways Team for approval. The supporting documentation must establish the pattern of behavior and CONTRACTOR's efforts to resolve the problem. The Pathways Team shall review the request and render a decision in writing within 10 working days of receipt of a CONTRACTOR request and necessary documentation. If the CONTRACTOR-initiated request for discharge or transfer is approved by the Pathways Team, the Pathways Team shall work with other Hubs for placement of the Enrollee. CONTRACTOR shall be notified by the Pathways Team of the decision, and if the request is granted, shall be notified by the Pathways Team of the effective date of the discharge or transfer. CONTRACTOR shall notify the Enrollee of the discharge or transfer for cause if the Pathways Team grants the CONTRACTOR-initiated request for discharge or transfer.
  - ii. CONTRACTOR shall continue to provide Pathways program services to the Enrollee until the effective date of the discharge or transfer.

**CONTRACT SUPPLEMENT  
(Professional Services)**

Project Title and Job Number: Pathways to Health + Home  
Purchase Order #: SACTO-0000049804

Date: 03/09/2020  
Contract Supplement No.: 2

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The City of Sacramento ("City") and Cares Community Health dba One Community Health ("Contractor"), as parties to that certain Professional Services Agreement designated as Agreement Number 2019-1061, including any prior contract supplements modifying the agreement (the agreement and contract supplements are hereafter collectively referred to as the "Agreement"), hereby supplement and modify the Agreement as follows:

1. The Agreement is amended as follows:

- Section 1 of Exhibit A is amended to reflect that the City Representative is Emily Halcon, Homeless Services Manager, ehalcon@cityofsacramento.org, 916-808-7896.
- Section 2 of Attachment 1 to Exhibit A (Time of Performance) is amended to extend the time of performance through December 31, 2020. Contractor shall thus perform all services specified in Attachment 1 to Exhibit A through December 31, 2020.
- Section 5 of Attachment 1 to Exhibit A (Hub Entity Services) is amended to add the following subsection (Q):

Q. Work collaboratively with Pathways ICP+ program staff. Comply with Pathways ICP+ policies and procedures.

- Section 11 of Attachment 1 to Exhibit A (Graduation and Dis-Enrollment from WPC Eligibility) is deleted and replaced with the attached Section 11.
- Section 4(B) of Exhibit B (Fee Schedule/Manner of Payment) is amended to add the following subsection (11):

(11) Completed narrative report as requested.

2. In consideration of the additional and/or revised services described in section 1, above, the maximum not-to-exceed amount that is specified in Exhibit B of the Agreement for payment of Contractor's fees and expenses, is increased by \$169,455, and the Agreement's maximum not-to-exceed amount is amended as follows:

|  |                      |
|--|----------------------|
| Agreement's original not-to-exceed amount:                   | <u>\$ 195,000.00</u> |
| Net change by previous contract supplements:                 | <u>\$ 0</u>          |
| Not-to-exceed amount prior to this contract supplement:      | <u>\$ 195,000.00</u> |
| <b>Increase</b> by this contract supplement:                 | <u>\$ 169,455.00</u> |
| New not-to exceed amount including all contract supplements: | <u>\$ 364,455.00</u> |

3. Contractor agrees that the amount of increase in the not-to-exceed amount specified in section 2, above, shall constitute full compensation for the additional and/or revised services specified in section 1, above, and shall fully compensate Contractor for any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, including costs associated with any changes and/or delays in work schedules or in the performance of other services or work by Contractor.
4. Contractor warrants and represents that the person or persons executing this contract supplement on behalf of Contractor has or have been duly authorized by Contractor to sign this contract supplement and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Agreement shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions required under the Agreement, as supplemented and modified by this contract supplement.

**Approval Recommended By:**



Project Manager

**Approved As To Form By:**



City Attorney

**Approved By:**



Contractor

**Attested To By:**

City Clerk

**Approved By:**

\_\_\_\_\_

Emily Halcon, Homeless Services Manager  
for Howard Chan, City Manager

**Attachment 1 to Exhibit A**  
**Scope of Services – Hub Entity**

**11. Graduation, Transition and Dis-Enrollment from WPC Eligibility:** CONTRACTOR will refer to the Pathways Graduation, Transition and Dis-Enrollment Policy for current graduation, transition and disenrollment criteria and planning.

- A. CONTRACTOR-initiated Discharge or Transfer: A formal procedure shall be established by the CONTRACTOR and approved by the Pathways Team. As part of the procedure, the Enrollee shall be notified in writing by the CONTRACTOR of the intent to discharge or transfer the Enrollee for cause and allowed a period of no less than 20 calendar days to respond to the proposed action.
  - i. CONTRACTOR must submit a written request for discharge or transfer, and the documentation supporting the request to the Pathways Team for approval. The supporting documentation must establish the pattern of behavior and CONTRACTOR's efforts to resolve the problem. The Pathways Team shall review the request and render a decision in writing within 10 working days of receipt of a CONTRACTOR request and necessary documentation. If the CONTRACTOR-initiated request for discharge or transfer is approved by the Pathways Team, the Pathways Team shall work with other Hubs for placement of the Enrollee. CONTRACTOR shall be notified by the Pathways Team of the decision, and if the request is granted, shall be notified by the Pathways Team of the effective date of the discharge or transfer. CONTRACTOR shall notify the Enrollee of the discharge or transfer for cause if the Pathways Team grants the CONTRACTOR-initiated request for discharge or transfer.
  - ii. CONTRACTOR shall continue to provide Pathways program services to the Enrollee until the effective date of the discharge or transfer.

**CONTRACT SUPPLEMENT**  
**(Nonprofessional Master Services Agreement)**

Project Title and Job Number: Pathways to Health + Home  
Purchase Order #: SACTO-0000053437

Date: 3/05/2020  
Contract Supplement No.: 3

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The City of Sacramento ("City") and Healthy Community Forum for the Greater Sacramento Region dba Sacramento Covered ("Contractor"), as parties to that certain Nonprofessional Master Services Agreement designated as Agreement Number 2019-1542, including any prior contract supplements modifying the agreement (the agreement and contract supplements are hereafter collectively referred to as the "Agreement"), hereby supplement and modify the Agreement as follows:

1. The Agreement is amended as follows:

- Exhibit A, Section 1 is amended to reflect that the City Representative is Emily Halcon, Homeless Services Manager, ehalcon@cityofsacramento.org, 916-808-7896.
- Section 3 of Exhibit A (Time of Performance) is amended to extend the term of the Agreement through December 31, 2020. Contractor shall thus perform all services specified in Attachments A-1, A-2, A-3, A-4, A-5, and A-6 to Exhibit A through December 31, 2020.
- Sections 1(F) and 1(N) of Attachment A-5 to Exhibit A (Pathways Rehousing Scope of Services) are hereby deleted and replaced with the attached Sections 1(F) and 1(N).
- Sections 4(A), 4(B), and 5 of Attachment 1 to Exhibit B (Fee Schedule) are hereby deleted and replaced with the attached Sections 4(A), 4(B), and 5. Per the attached Section 5 language, an additional \$626,385 has been added to the shared housing reimbursement pool for one-time housing costs during the Agreement term.

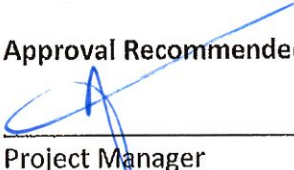
2. In consideration of the additional and/or revised services described in section 1, above, the maximum not-to-exceed amount that is specified in Exhibit B of the Agreement for payment of Contractor's fees and expenses, is increased by \$3,893,385, and the Agreement's maximum not-to-exceed amount is amended as follows:

|  |                     |
|--|---------------------|
| Agreement's original not-to-exceed amount:                   | <u>\$ 1,129,000</u> |
| Net change by previous contract supplements:                 | <u>\$ 2,570,062</u> |
| Not-to-exceed amount prior to this contract supplement:      | <u>\$ 3,699,062</u> |
| <b>Increase</b> by this contract supplement:                 | <u>\$ 3,893,385</u> |
| New not-to exceed amount including all contract supplements: | <u>\$ 7,592,447</u> |

3. Contractor agrees that the amount of increase in the not-to-exceed amount specified in section 2, above, shall constitute full compensation for the additional and/or revised services specified in section 1, above, and shall fully compensate Contractor for any and all direct and indirect costs that may be incurred by Contractor in connection with such additional and/or revised services, including costs associated with any changes and/or delays in work schedules or in the performance of other services or work by Contractor.

4. Contractor warrants and represents that the person or persons executing this contract supplement on behalf of Contractor has or have been duly authorized by Contractor to sign this contract supplement and bind Contractor to the terms hereof.
5. Except as specifically revised herein, all terms and conditions of the Agreement shall remain in full force and effect, and Contractor shall perform all of the services, duties, obligations, and conditions required under the Agreement, as supplemented and modified by this contract supplement.

Approval Recommended By:

  
 \_\_\_\_\_  
 Project Manager

Approved As To Form By:

  
 \_\_\_\_\_  
 City Attorney

Approved By:

  
 \_\_\_\_\_  
 Contractor

Attested To By:

\_\_\_\_\_  
 City Clerk

Approved By:

\_\_\_\_\_

Emily Halcon, Homeless Services Manager  
 for Howard Chan, City Manager

**Attachment A-5 to Exhibit A**  
**Pathways Rehousing Scope of Services**

**Section 1(F):**

- F. Administer flexible rental subsidies to landlords for up to 425 Pathways Enrollees. As necessary, collect tenant portion of rent to ensure timely rental payments to property owners/landlord. There is no cap on the amount of rental subsidy per client, however CONTRACTOR should take into consideration the term limit of the rental subsidies and ensure a sustainable housing placement for the Pathways Enrollee.
- i. Flexible rental subsidies can include bundled housing payments that may include the tenants share of monthly utility charges, food and/or other services required by the landlord/property owner.
  - ii. Flexible rental subsidies can include utility payments made directly to the utility company for basic utility payments (electricity, gas, water, sewer, garbage, etc.) required for occupancy.

**Section 1(N):**

- N. Apply these funds towards rental payments and associated staff costs and cannot use funds for the following:
- i. Rental application fees;
  - ii. Security deposits;
  - iii. Utility deposits or arrears;
  - iv. Non-essential utilities such as cable, internet, telephone, etc.;
  - v. Furnishings; or
  - vi. Other services outlined in Attachment A-4 to Exhibit A

**Attachment 1 to Exhibit B  
Fee Schedule**

**4. A-4 Pathways Housing Services.**

- A. CITY's payment for the Housing Services specified in Attachment A-4 to Exhibit A will not exceed the total sum of \$956,250. CONTRACTOR will submit monthly invoices not to exceed \$106,250 each. Invoices must be in accordance with Section 4 of Exhibit B and reference services specified in Attachment A-4 to Exhibit A performed during the invoice month.
- B. For CONTRACTOR's duties specified in Attachment A-4 to Exhibit A, CITY shall pay CONTRACTOR \$250 per Enrollee served per month, for a maximum of 425 Enrollees per month. To receive payment, CONTRACTOR shall submit a de-identified Enrollee list (to be matched to identifiers provided by the outreach and enrollment entity) by the 10th calendar day of the following month specifying:
  - 1. For each new Pathways Enrollee assigned to the housing entity:
    - a. CONTRACTOR must provide and specify bi-weekly contact (once every two weeks) with Assigned Enrollees following Enrollee assignment to the housing entity by the enrollment entity until Enrollees enter housing, tapering to once/month contact until graduation from Pathways as documented in the Shared Care Plan Portal.
    - b. CONTRACTOR will discuss Enrollee progress and provide updates with the Pathways Hub Entity at a minimum of twice per month (or more frequently as necessary) to ensure care coordination and support co-management of Enrollees.

- 5. **One-time Housing Assistance Reimbursements.** CONTRACTOR shall be reimbursed for one-time actual costs incurred related to housing location, stabilization or retention, not to exceed a total of \$3,000 per Enrollee as supported by receipts and/or invoices stating the nature of the cost(s), and subject to availability of funds in the shared housing reimbursement pool, which is \$626,385 for Program Year 5.