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PROVED
BY THE CITY COUNCIL

MAR 3 1998

DEPARTMENT OF
FINANCE
PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO
CALIFORNIA
March 3, 1998

OFFICE OF THE
CITY CLERK

5730 - 24TH STREET
BUILDING FOUR
SACRAMENTO, CA
95822-3699

PH 916-433-6240
FAX 916-399-0263

PS:Admin:98006:RBH:SA:bs

City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1768 FOR A HAZARDOUS MATERIAL RESPONSE TRUCK IN A TOTAL AMOUNT OF \$236,858.21

LOCATION AND COUNCIL DISTRICT: City-wide; all districts

RECOMMENDATION:

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1768 for a Hazardous Material Response Truck for the Fire Department. Award is recommended to Bacoach, 1950 Sunset Court, Oakdale, CA 95361, in a total amount not to exceed \$236,858.21.

CONTACT PERSONS: Robert Summersett, Fleet Superintendent, 433-6309
Steve Alstrom, Senior Buyer, 433-6343

FOR COUNCIL MEETING: March 3, 1998

SUMMARY:

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing a vehicle in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1768 for a Hazardous Material Response Truck for the Fire Department.

BACKGROUND:

This truck is being purchased by the Maintenance Services Division (Fleet Operations) of the Department of Public Works for use by the Fire Department. It will be used for the transport of hazardous material response personnel and equipment, incident command, and scene lighting for fire service.

①

Staff recommends that the contract be awarded to Bacoach, 1950 Sunset Court, Oakdale, CA 95361, in a total amount not to exceed \$236,858.21. Theirs was the lowest responsible bid received as shown in the attached bid tabulation sheet. It is also requested that the City Council authorize subsequent purchases of identical units under the same terms and conditions within 365 days of award providing such purchases have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS:

Sufficient funds are available in the Maintenance Services Division's FY97/98 budget for new and replacement vehicles/equipment.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

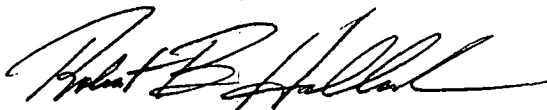
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS:

Requests for bid (RFB) were sent to ten (10) vendors, none of which were identified as M/WBE firms. No M/WBE firms were known or listed in the City Bid Directory that manufacture or sell fire apparatus equipment. Of the five (5) bid responses received, none was from a minority or woman-owned business enterprise.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:



② WILLIAM H. EDGAR
City Manager

1 Attachment

②

**BID TABULATION SHEET FOR
BID NO. 1768 - HAZARDOUS MATERIAL RESPONSE TRUCK**

BIDDER	UNIT PRICE	UNIT PRICE with Option 6.0c Roll up Doors	TOTAL with Sales Tax	M/WBE	PROMPT PAYMENT DISCOUNT	CITY TAX PREFERENCE
Ferrara Fire Apparatus, Inc.	\$234,802.00	\$240,814.00	\$259,477.09	No	None	None
Hackney Emergency Vehicles	\$231,372.00	\$231,372.00	\$249,303.33	No	Not Acceptable	None
Bacoach	\$217,422.00	\$219,822.00	<u>\$236,858.21</u>	No	None	None
Golden State Fire Apparatus	\$234,687.00	\$234,687.00	\$252,875.24	No	None	None
SVI	\$240,345.00	\$240,345.00	\$258,971.74	No	None	None

Total Award of Contract To: Bacoach
1950 Sunset Court
Oakdale, CA 95361

Total Amount of Contract: \$236,858.21⁽¹⁾

Using Department: Maintenance Services Division
(Fleet Operations)

Original Estimated Cost: \$250,000.00

Due Date: November 26, 1997

Total Bid Amount: \$236,858.21

⁽¹⁾ The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

**Total No. of
Bids Solicited**

**No. of M/WBE
Bids Solicited**

**No. of M/WBE
Responses**

**Award to
M/WBE Vendor?**

10

None Known
or Listed

0

No

3



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1.13

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City Council
Sacramento, California

Honorable Members in Session:

SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1771 FOR THREE (3) SIZES OF AUTOMATED-LIFT REFUSE CONTAINERS IN A TOTAL AMOUNT NOT TO EXCEED \$200,000.00

LOCATION AND COUNCIL DISTRICT: City-wide; all districts

RECOMMENDATION:

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1771 for three (3) sizes of Automated-Lift Refuse Containers. Award is recommended to Otto Industries, Inc., 12700 General Drive, Charlotte, NC 28273, in a total amount not to exceed \$200,000.00 per contract year.

CONTACT PERSONS: Gary Van Dorst, Solid Waste Planning Superintendent, 264-7561
Steve Alstrom, Senior Buyer, 433-6343

FOR COUNCIL MEETING OF: March 3, 1998

SUMMARY:

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing material in accordance with the specifications used in the bidding process, and recommendation for award of Bid No. 1771 for three (3) sizes of Automated-Lift Refuse Containers.

BACKGROUND:

The purchase of these 32, 64 and 90 gallon containers is for continuation of the City's variable rate structure for the collection of residential solid waste. Residents can request any one of the three (3) sizes of containers that best suits their particular needs.

Staff recommends that a contract be awarded to Otto Industries, Inc., 12700 General Drive, Charlotte, NC 28273, in a total amount not to exceed \$200,000.00 per contract year. Theirs was the lowest responsible bid received as shown in the attached bid tabulation sheet. Because the bid total of \$147,380.00 (less sales tax) represents those items and quantities selected for bid evaluation purposes only, staff recommends that the City Council authorize a contract in a total amount not to exceed \$200,000.00 per year, which more closely reflects the actual amount anticipated to be expended each year of this potential three year contract.

FINANCIAL CONSIDERATIONS:

Sufficient funds have been budgeted for these purchases by the Solid Waste Division of the Department of Public Works.

ENVIRONMENTAL CONSIDERATIONS:

Ongoing administrative and maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public works construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(1), 15378(b)(3).

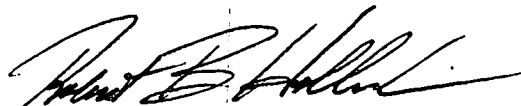
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS:

Requests for bid (RFB) were sent to twenty (20) vendors, one of which is a City-certified M/WBE firm. Of the five (5) responses received, one (1) was from this City-certified minority-owned business. Award is not recommended to this company because the bid did not meet specifications and was not the lowest bid after considering prompt payment discounts.

Respectfully Submitted,



Robert B. Holbrook
Procurement Services Manager

RECOMMENDATION APPROVED:

William H. Edgar
WV WILLIAM H. EDGAR
City Manager

1 Attachment

**BID TABULATION SHEET FOR
BID 1771 - AUTOMATED LIFT REFUSE CONTAINERS**

Bidder	Total, Less Sales Tax	M/WBE	City Tax Preference	Prompt Payment Discount	Evaluation Total
Roto Industries, Inc.	\$146,900.00	Yes	None	1% - 20 days <\$1,469.00>	\$145,431.00
Zarn, Inc.	\$212,930.00	No	None	10% - 25 days <\$21,293.00>	\$191,637.00
Rehrig Pacific Co.	\$152,700.00	No	None	2% - 20 days <\$3,054.00>	\$149,646.00
Otto Industries, Inc.	\$147,380.00	No	None	2% - 20 days <\$2,947.60>	<u>\$144,432.00</u>
RRS Industries, Inc.	Non-Responsive	No	-----	-----	Non-Responsive

Total Award of Contract To: Otto Industries, Inc.
12700 General Drive
Charlotte, NC 28273

Total Amount of Contract: \$200,000.00⁽¹⁾

Using Department: Solid Waste Division of Public Works

Original Estimated Cost: \$200,000.00

Due Date: February 4, 1998

Total Bid Amount: \$147,380.00 (Less Sales Tax)

⁽¹⁾ The lowest responsible bid amount of \$147,380.00 represents the total for those items selected for evaluation purposes only. Authorization is requested to enter into a contract in an amount not to exceed \$200,000.00 per year, which more closely reflects the actual amount anticipated to be expended each year of this potential 3 year contract.

Total No. of
Bids Solicited

No. of M/WBE
Bids Solicited

No. of M/WBE
Responses

Award to
M/WBE Vendor?

20

1

1

No