

**HANDS-ON EXECUTIVE
SERVICE**

3555 3rd Avenue
Sacramento, CA 95817
(916) 709-4515

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July 10, 2009

Attn: Ms. Christine Slay – Program Analyst
City of Sacramento
Procurement Service Division
915 I Street
Sacramento, CA 95814

RE: Janitorial Bid #B093246022:

Dear Ms. Slay:

I am writing this letter to ask for your support in answering the following questions due to the preliminary findings. First, what could Hands-On Executive Service's do to be more competitive for the city's Janitorial Bid Request for Proposal? Secondly, Is Lincoln Training Center a non-profit business? If so, how can a for-profit business like myself be competitive, considering Lincoln Training Center is a Federal funded agency and pays no taxes? Lastly, I thought the government agencies were encouraging small entrepreneurs and the employment development markets. However, Lincoln Training Center is a large corporate entity, which makes it impossible to compete with in a fair manner.

In closing Hands-On-Executive Services is requesting a re-consideration or an appeal process. My suggestion to the city to resolve this issue is by dividing the contract between the small for-profit and non-profit businesses.

Thanks for your time and consideration in this matter.

Sincerely,

Harold M. Switzer Jr.
Owner