



*Passed*

1.9

DEPARTMENT OF  
GENERAL SERVICES

PROCUREMENT SERVICES DIVISION

CITY OF SACRAMENTO  
CALIFORNIA

April 19, 1994

PS:Admin:94019:RBH:SA:bd

5730 - 24TH STREET  
BUILDING FOUR  
SACRAMENTO, CA  
95822-3699

916-449-5551

PURCHASING  
CENTRAL STORES  
CENTRAL SERVICES

City Council  
Sacramento, California

Honorable Members In Session:

**SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1624,  
TRUCK MOUNTED SEWER LINE RODDERS, IN THE AMOUNT OF  
\$222,987.35**

LOCATION AND COUNCIL DISTRICT

City-wide-All Districts

STAFF RECOMMENDATION

It is recommended that, in the best interest of the City, the City Council adopt the specifications used in the bidding process and accept the lowest responsible bid submitted for the contract resulting from Bid No. 1624 for 3 each Truck Mounted Sewer Line Rodders. Award is being recommended to WECO Industries, 120 Corporate Place, Suite D, Vallejo, CA 94590, in the amount of \$222,987.35.

CONTACT PERSON: Steve Alstrom, Buyer II, 433-6240

FOR COUNCIL MEETING OF: April 19, 1994

SUMMARY

Attached is a tabulation of sealed proposals received by the City Clerk for furnishing equipment in accordance with the specifications used in the bidding process, and recommendation of bid award for Bid No. 1624 for Truck Mounted Sewer Line Rodders, to be used by the Department of Utilities.



BACKGROUND

These truck mounted sewer line rodders are being purchased for the Department of Utilities, Field Services Division, and will be used to clean City underground sewer pipes and storm drains. Two (2) units are being ordered with 3/8 inch rod for Wastewater Collection, and one (1) unit is being ordered with 1/2 inch rod for Storm Drainage Collection.

Specifications for Bid No. 1624 were publicly advertised and mailed by the City Clerk. Initial advertising and mailing to vendors, bid advertising firms and minority outreach agencies began on December 8, 1993. Sealed bids were publicly opened by the City Clerk on January 5, 1994.

The following is a summary of the recommendation for contract award:

<u>Bidder</u>	<u>Award Items</u>	<u>Contract Amount</u>
WECO Industries 120 Corporate Place, Suite D Vallejo, CA 94590	All	\$222,987.35*

\* The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

FINANCIAL CONSIDERATIONS

Sufficient funds are available in the Fleet Management Division's FY94 budget for new and replacement vehicles.

POLICY CONSIDERATIONS

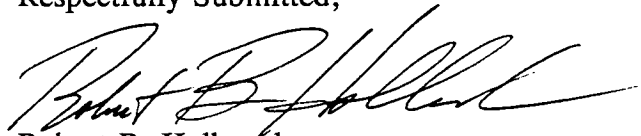
This recommendation is consistent with the requirements for competitive bidding as detailed in Title 57 of the Sacramento City Code.

MBE/WBE EFFORTS

Requests for bid (RFB) were sent to ten (10) contractors, four (4) of which were identified as M/WBE firms. The names of the prospective bidders were obtained from the City bid list and by researching the EBMUD Minority and Women Business Enterprise 1992-93 Directory and the State of California - Winter 1993 Disadvantaged Business (DB) and Women Business

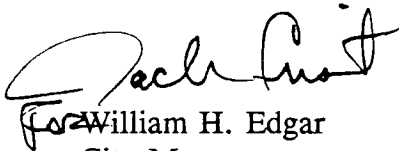
Enterprise (WBE) List. In addition, the RFB was sent to several bid advertising agencies, including the Minority Business Exchange and the Sacramento Business Development Center. This bid included provisions for a five percent (5%) bid evaluation preference for City-certified, preference-eligible M/WBE firms. Bids were received from 3 vendors, one of which (WECO Industries, Inc.) is a City-certified woman-owned business enterprise. WECO Industries, Inc. is the vendor recommended for contract award, and theirs was the lowest responsible bid even before the 5% bid evaluation preference was applied.

Respectfully Submitted,



Robert B. Holbrook  
Procurement Services Manager

RECOMMENDATION APPROVED:



William H. Edgar  
City Manager

1 Attachment

BID TABULATION SHEET FOR  
BID NO. 1624 -TRUCK MOUNTED SEWER LINE RODDERS

<u>Bidder</u>	<u>1 Each Unit Cost w/ Opt. 8.0b &amp; d</u>	<u>2 Each Unit Cost w/ Opt.8.0b,c,d</u>	<u>Total Bid, All Three (3) Units, Less Sales Tax</u>	<u>M/WBE Preference</u>	<u>Prompt Payment Discount</u>	<u>City Tax Preference</u>	<u>Net Total, Less Sales Tax</u>
WECO Industries, Inc. (WBE)	\$70,996.94	\$67,975.94	\$206,948.82	Yes < 10,347.44 >	None	No	<u>\$196,601.38</u>
3T Equipment Co.	\$93,325.00	\$93,325.00	\$279,975.00	None	None	No	\$279,975.00
Riverview International	\$93,436.30	\$93,436.30	\$280,308.90	None	\$1000/unit-20 days < 3,000.00 >	No	\$277,308.90

Total Award of Contract To: WECO Industries, Inc. (WBE)  
 120 Corporate Place, Suite D  
 Vallejo, CA 94590

Original Estimated Cost: \$255,000.00

Total Bid Amount: \$222,987.35<sup>(1)</sup>

Total Amount of Contract: \$222,987.35<sup>(1) (2)</sup>

Using Department: Fleet Management for Drainage/Waste Collection

Due Date: January 5, 1994

<u>Total No. of Bids Solicited</u>	<u>No. of M/WBE Bids Solicited</u>	<u>No. of M/WBE Responses</u>	<u>Award to M/WBE Vendor?</u>
10	4	1	Yes

<sup>(1)</sup> Bid and Award Amount includes 7 3/4 percent sales tax

<sup>(2)</sup> The City Council hereby authorizes subsequent purchase(s) of identical units under the same terms and conditions within 365 days of award providing such purchase(s) has/have been approved and budgeted by the City Council.

