



REPORT TO COUNCIL

City of Sacramento

915 I Street, Sacramento, CA 95814-2604
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Consent
July 17, 2007

**Honorable Mayor and
 Members of the City Council**

Title: Purchase: Police Firearm Ammunition [2/3 Vote Required]

Location/Council District: Citywide

Recommendation: Adopt a **Resolution** to 1) suspend formal competitive bidding (requires 2/3 vote), and 2) authorize the purchase of police firearm ammunition in an amount not to exceed \$450,000 from Adamson Industries during Fiscal Year (FY) 2007/08.

Contact: Jim Maccoun, Captain, (916) 264-0417

Presenters: Not applicable

Department: Police

Division: Office of Technical Services

Organization No: 2155

Description/Analysis

Issue: The Police Department requires firearm ammunition to meet its FY2007/08 training and operational needs. The Department can meet this need through the purchase of Winchester brand ammunition from Adamson Industries, in an amount not to exceed \$450,000.

Policy Considerations: The recommendations in this report are consistent with Sacramento City Code, Section 3.56.230(c), which allows for the suspension of competitive bidding by two-thirds vote if it is in the best interests of the City.

Environmental Considerations: This activity is not subject to the California Environmental Quality Act (CEQA) because it does not constitute a "project" as defined in section 15378 of the CEQA Guidelines, and is otherwise exempt pursuant to Sections 15321(b) (law enforcement activities) and 15061(b)(3) (no significant effect on the environment) of the CEQA Guidelines.


Commission/Committee Action: None

Rationale for Recommendation: Winchester brand ammunition has designated Adamson Industries as their sole distributor in this area of California; therefore, in order to obtain wholesale pricing, the Department must purchase ammunition through Adamson Industries.

The increase in spending for FY2007/08 is necessary due to an increase in filled Full Time Equivalent (FTE) Police Officer Positions, State-mandated training requirements, and ammunition price increases. This expenditure also allows for replenishment of ammunition reserves which were depleted in order to cover FY2006/07 demands.


Financial Considerations: All academy-use ammunition (approximately 44% of the requested authorization) will be reimbursed from either the Los Rios Vocational Training Fund (E894) or from various law enforcement agencies whose cadets attend our academy. The remaining amount will be funded with existing resources within the Police Department's FY2007/08 Budget.

Emerging Small Business Development (ESBD): Adamson Industries is a certified Emerging Small Business. Their registration number is PRP5000A30A.

Respectfully Submitted by: 
Jim Maccoun, Captain

Approved by: 
Albert Nájera, Chief of Police

Recommendation Approved:


Ray Kerridge
City Manager

Ref: COP 6-34

Table of Contents:

| | |
|--------------------|-------|
| Report | pg. 1 |
| Attachments | |
| 1 Background | pg. 3 |
| 2 Resolution | pg. 4 |

Attachment 1

Background

The City Council previously approved the FY2006/07 purchase of Winchester firearm ammunition solely through Adamson Industries in Resolution No. 2006-405. After extensive testing, Winchester ammunition has been designated as the Department's standard brand of firearm ammunition. Winchester has proven to be the best quality and the most reliable when compared to other competitive brands. Its use is considered necessary to ensure police officer safety in the field.

In order to address the concerns of both senior department management and the City Council, three police academies of 50 recruits each are scheduled for FY2007/08 to maximize the total number of sworn personnel. Each recruit consumes 2,500 rounds during his/her training. This accounts for 375,000 rounds.

Departmental training and annual qualification standards have been enhanced since 2006. An intensive 10-hour training course was instituted to improve basic firearms skills. Previously, an officer attended short, quarterly training events and had to demonstrate proficiency in at least three of the sessions. The requirements have since increased to the 10-hour course plus at least one quarterly event. This raised ammunition consumption from roughly 300 rounds per officer, per year, to nearly 550 rounds. In addition, the Department has added an *Officer's Survival School* which has two days of scenario-based firearm training. Approximately 100 officers attend this training annually.

Winchester ammunition is competitively priced with its primary competitors; however, there has been a significant price increase in the past year due to the Iraqi conflict, increased labor/material costs, and higher energy costs. 40 caliber practice ammunition increased from \$153 per thousand to \$228 per thousand.

A portion of the requested ammunition will be used to create an ammunition reserve. This stock is necessary for contingency supplies to cover the lead time necessary for funding, approval, requisitioning, and delivery of ammunition orders.

Attachment 2

RESOLUTION NO.

Adopted by the Sacramento City Council

**SUSPEND COMPETITIVE BIDDING AND AUTHORIZE THE PURCHASE OF
FIREARM AMMUNITION FOR THE POLICE DEPARTMENT
FROM ADAMSON INDUSTRIES IN AN AMOUNT NOT TO EXCEED
\$450,000 DURING FY2007/08**

BACKGROUND

- A. The Sacramento Police Department has designated the Winchester brand as its standard for firearm ammunition. Experience has proven that Winchester is consistently superior and more reliable than competing brands. Adamson Industries is Winchester's designated ammunition distributor for law enforcement agencies in this area of California.
- B. Three Police Academies per year, growth in positions, supplier price increases, and enhanced training requirements have increased anticipated ammunition consumption for FY2007/08.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL
RESOLVES AS FOLLOWS:**

- Section 1. In the best interests of the City, formal competitive bidding is hereby suspended.
- Section 2. The City Manager, or a designated representative, is hereby authorized to purchase firearm ammunition from Adamson Industries in an amount not to exceed \$450,000 for FY 2007/08.

