



# REPORT TO COUNCIL

## City of Sacramento

915 I Street, Sacramento, CA 95814-2604  
www. CityofSacramento.org

Consent  
June 10, 2008

Honorable Mayor and  
Members of the City Council

**Title: Purchase: Suspension of Competitive Bidding for Golf Course  
Maintenance Equipment – Two Thirds Vote Required**

**Location/Council District:** Haggin Oaks Golf Course (District 2), Bing Maloney Golf Course (District 5), Bartley Cavanaugh Golf Course (District 7)

**Recommendation:** Adopt a **Resolution:** 1) suspending competitive bidding as in the best interests of the City; and 2) authorizing the purchase of golf course maintenance equipment described in Exhibit A to this report; and 3) authorizing the City Manager to execute an agreement with Rocky Mountain Turf in an amount not to exceed \$370,000.

**Contact:** Douglas C. Parker, Golf Manager, 808-6315, Craig Lymus, Interim Procurement Services Manager, 808-6202

**Presenters:** Not applicable

**Department:** Department of Convention, Culture and Leisure

**Division:** Golf

**Organization No:** 4281

### **Description/Analysis**

**Issue:** The Convention, Culture and Leisure Department, Golf Division received Council approval on March 18, 2008 to suspend competitive bidding and award a contract to H.V. Carter Company, Inc. for golf course maintenance equipment in an amount not to exceed \$280,000. After delivery of three of the nine equipment items, H.V. Carter Company, Inc. suspended operations and filed for bankruptcy. The six remaining equipment items totaling \$180,000 were never delivered.

The Golf Division also has a need to purchase an additional \$190,000 in golf course maintenance equipment to replace critical equipment that is failing. This will allow City golf course operations to remain competitive, reduce equipment repair costs and increase operational efficiencies.

**Policy Considerations:** The recommendations in this report are in accordance with the provisions of the City Code section 3.56.230(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council when it finds it is in the best interests of the City to do so.

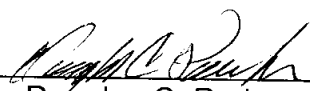
**Environmental Considerations:** The current proposal involves the purchasing of City vehicles and maintenance equipment. The proposal is therefore not a 'project' as this term is defined in California Environmental Quality Act Guidelines, California Code of Regulations, title 14, section 15378 (b)(2).

**Commission/Committee Action:** None

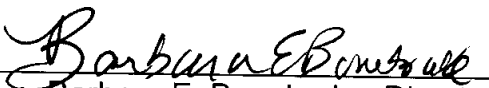
**Rationale for Recommendation:** The City's golf course maintenance equipment is maintained and repaired by the Golf Division. The Division has standardized on Jacobsen, Smithco and Turfco turf equipment to increase operational efficiencies by minimizing staff training and reducing the inventory of parts needed to maintain the equipment. Rocky Mountain Turf has replaced H.V. Carter as the only authorized sales dealer for Jacobsen, Smithco and Turfco turf products in Northern California. Therefore, staff requests that City Council suspend the City's competitive bidding requirement and award the purchase of golf course maintenance equipment to Rocky Mountain Turf in an amount not to exceed \$370,000.

**Financial Considerations:** City Council approved \$300,000 of FY2006/07 year end results, as part of the FY2007/08 Midyear Report Resolution No. 2008-040, to purchase equipment necessary to maintain the City's golf courses. This will fund the remaining equipment from the original contract with H.V. Carter. The Golf Division has the budgeted resources available to fund the additional \$190,000 in equipment purchases due to green fee revenues tracking 5 percent above budget.

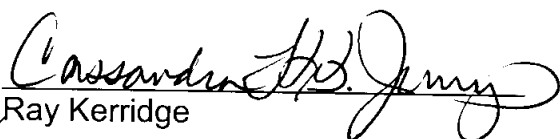
**Emerging Small Business Development (ESBD):** H.V. Carter Company Inc. is not certified as an Emerging/Small Business Enterprise (ESBE).

Respectfully Submitted by:   
Douglas C. Parker, Golf Manager

Respectfully Submitted by:   
Craig Lymus, Interim Procurement Services Manager

Approved by:   
Barbara E. Bonebrake, Director  
Convention, Culture and Leisure Department

Recommendation Approved:

  
for Ray Kerridge

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**RESOLUTION NO.**

Adopted by the Sacramento City Council

**SUSPENDING COMPETITIVE BIDDING AND AUTHORIZING THE PURCHASE OF GOLF COURSE MAINTENANCE EQUIPMENT FROM ROCKY MOUNTAIN TURF IN AN AMOUNT NOT TO EXCEED \$370,000**

**BACKGROUND**

- A. The Convention, Culture and Leisure Department, Golf Division, has a need to purchase replacement golf course maintenance equipment. The City's golf course maintenance equipment is maintained and repaired by the Golf Division. The Division has standardized on Jacobsen, Smithco and Turfco turf equipment to increase operational efficiencies by minimizing staff training and reducing the inventory of parts needed to maintain the equipment.
- B. On March 18, 2008, City Council approved the suspension of competitive bidding and awarded a contract to H.V. Carter Company, Inc. for golf course maintenance equipment in an amount not to exceed \$280,000. After delivery of three of the nine equipment items, H.V. Carter Company, Inc. suspended operations and filed for bankruptcy. The six remaining equipment items totaling \$180,000 were never delivered. Rocky Mountain Turf has replaced H.V. Carter Company, Inc. as the only authorized sales dealer for Jacobsen, Smithco and Turfco turf products in Northern California.
- C. City Council approved \$300,000 of FY2006/07 year end results, as part of the FY2007/08 Midyear Report Resolution No. 2008-040, to purchase equipment necessary to maintain the City's golf courses. This will fund the remaining equipment from the original contract with H.V. Carter. The Golf Division has the budgeted resources available to fund the additional \$190,000 in equipment purchases due to green fee revenues tracking 5 percent above budget.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. Competitive bidding is hereby suspended for the purchase of Jacobsen, Smithco and Turfco golf course maintenance equipment as in the best interests of the City.
- Section 2. A contract for the purchase of the golf course maintenance equipment identified in Exhibit A is awarded to Rocky Mountain Turf, 4350 S 50 West, Salt Lake City, UT 84017.
- Section 3. The City Manager is authorized to execute an agreement with Rocky Mountain Turf for the purchase of the golf course equipment identified in Exhibit A hereto, at a cost not to exceed \$370,000.

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Exhibit A – Equipment Purchase Proposal

## Exhibit A

**Capital City Golf  
Equipment Purchase Proposal**

Item	Unit Cost	Qty	Amount
<b>Balance from H.V. Carter Contract</b>			
Jacobsen LF3800 Fairway Mower	\$47,667	2	\$95,334
Jacobsen AR5 Articulating Rotary Rough Mower	\$45,261	1	\$45,261
Jacobsen 1000E Electric Hauler Utility Vehicles	\$8,000	3	\$24,000
<b>Subtotal</b>			<b>\$164,595</b>
<b>Sales Tax</b>			<b>\$12,756</b>
<b>Total</b>		<b>6</b>	<b>\$177,351</b>
<b>Proposed Additional Equipment</b>			
Turfco Model SP1530 Top Dresser	\$12,423	1	\$12,423
Smithco Super Star Bunker Rake	\$16,000	2	\$32,000
Jacobsen LF3800 Fairway Mower	\$47,767	1	\$47,667
Jacobsen Greens King IV Greens Mower	\$23,000	1	\$23,000
Jacobsen Turf Truckster Work Truck	\$21,000	1	\$21,000
Jacobsen 1000E Electric Hauler Utility Vehicles	\$8,000	5	\$40,000
<b>Subtotal</b>			<b>\$176,090</b>
<b>Sales Tax</b>			<b>\$13,647</b>
<b>Total</b>		<b>11</b>	<b>\$189,737</b>
<b>GRAND TOTAL</b>		<b>17</b>	<b>\$367,088</b>