



2.15

DEPARTMENT OF FINANCE

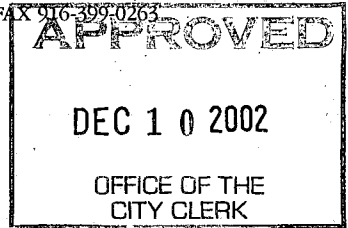
CITY OF SACRAMENTO CALIFORNIA

5730 24TH STREET BUILDING FOUR SACRAMENTO, CA 95822-3699

PROCUREMENT SERVICES DIVISION

November 18, 2002 PS:Admin:02-74:RBH:DK:mh

PH 916-433-6240 FAX 916-399-0263



City Council Sacramento, California

06-2002-220
06 2002-221

Honorable Members in Session:

SUBJECT: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. 1885 FOR THE PURCHASE OF SIGARMS PISTOLS AND REMINGTON SHOTGUNS IN A TOTAL AMOUNT NOT TO EXCEED \$778,000.00

LOCATION AND COUNCIL DISTRICT: Citywide

RECOMMENDATION:

Staff recommends that the City Council adopt specifications and accept the lowest responsible bid for the contract resulting from Bid No. 1885 for Sigarms Pistols and Remington Shotguns. Award is recommended to Davidson's, Inc., 6100 Wilkinson Drive, Prescott, Arizona 86301, in a total amount not to exceed \$615,000.00 for the purchase of pistols. Award is also recommended to All State Police Equipment Company, P.O. Box 40, Claremont, CA 91711, in a total amount not to exceed \$163,000.00 for the purchase of shotguns, for a combined total for both contracts not to exceed \$778,000.00.

CONTACT PERSONS: Police Lt. Jacqueline Dowden, 566-2418 Dennis Kerhulas, Senior Buyer, 433-6242

FOR COUNCIL MEETING: December 10, 2002

SUMMARY:

Attached is a tabulation of sealed bids received by the City Clerk for furnishing firearms in accordance with the specifications used in the bidding process, and recommendation for award of Bid 1885 for Sigarms Pistols and Remington Shotguns.

BACKGROUND:

The Police Department has a requirement to purchase Sigarms Pistols and Remington Shotguns. Both the Sigarms Pistols and Remington Shotguns will replace the current inventory of older firearms which are scheduled for replacement. Included in the bid is the opportunity for the Police Department to trade-in some of the existing pistols and shotguns with the firms recommended for award. As the old weapons become

available for trade-in over the next six months, it is anticipated that they will offset the actual amount spent for the new firearms by approximately \$245,000.00, resulting in a net cost to the City of approximately \$533,000.00. As a condition of the bid, Police Officers will also be given the option to purchase their service pistol within 30 days after receipt of the weapon by the Contractor.

Staff recommends that the contracts be awarded to Davidson's Inc., in a total amount not to exceed \$615,000.00 for the purchase of pistols and to All State Police Equipment Company, in a total amount not to exceed \$163,000.00 for the purchase of shotguns, for a combined total for both contracts not to exceed \$778,000.00. Theirs were the lowest responsible bids received as shown on the attached bid tabulation sheet (Attachment 1).

FINANCIAL CONSIDERATIONS:

Funding will come from the 2001 Citizens Option for Public Safety Program. The total cost for purchasing the new pistols and shotguns will not exceed \$778,000.00. It is anticipated that this cost will be offset by the trade-in of old firearms scheduled for replacement in the approximate amount of \$245,000.00, which will result in a net cost to the City of approximately \$533,000.00.

ENVIRONMENTAL CONSIDERATIONS:

The current project has been determined to be exempt from the requirements of the California Environmental Quality Act (CEQA), under Section 15061(b)(3), which states that CEQA applies only to projects which have the potential for causing a significant effect on the environment. The current proposal involves only the purchase of firearms for use by the Police Department. Therefore, it can be seen with certainty that there is no possibility that the activity may have a significant effect on the environment.

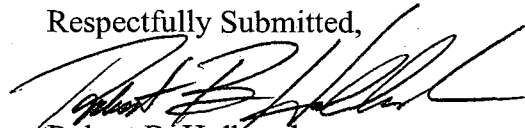
POLICY CONSIDERATIONS:

This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56 of the Sacramento City Code.

ESBE CONSIDERATIONS:

Requests for bid were sent to sixteen vendors, three of which are certified as an Emerging or Small Business Enterprise. Of the six responses to this bid, two were from certified E/SBE firms, including All State Police Equipment Company, which is recommended for award.

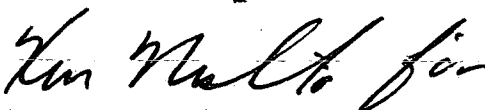
Respectfully Submitted,



Robert B. Holbrook

Procurement Services Manager

RECOMMENDATION APPROVED:



ROBERT P. THOMAS
City Manager

**BID NO. 1885
SIGARMS PISTOLS AND REMINGTON SHOTGUNS**

Vendors	Davidson's	All State Police Equipment (SBE)	San Diego Police Equipment	Trader Sports	River City Gun Exchange (SBE)	LC Action Police Supply
Category I - Pistols						
Total Bid (Less Sales Tax)	\$570,572.50	No Bid	\$519,271.10	\$509,836.14	\$588,106.00	\$586,851.00
Preferences⁽¹⁾	N/A		N/A	N/A	<\$35,286.36>	N/A
<Trade-in>	<\$228,822.25>		<\$171,700.00>	<\$134,380.00>	<\$194,110.00>	<\$198,120.00>
Bid Evaluation Total⁽²⁾ (Less Sales Tax)	<u>\$341,750.25</u>		\$347,571.10	\$375,456.14	\$358,709.64	\$388,731.00
Category II - Shotguns						
Total Bid (Less Sales Tax)	\$167,842.00	\$151,200.00	No Bid	\$163,300.00	\$158,383.00	\$156,876.00
Preferences⁽¹⁾	N/A	<\$7,560.00>		N/A	<\$9502.98>	N/A
<Trade-in>	<\$18,500.00>	<\$18,000.00>		<\$27,475.00>	<\$17,600.00>	<\$17,325.00>
Bid Evaluation Total⁽²⁾ (Less Sales Tax)	\$149,342.00	<u>\$125,640.00</u>		\$135,825.00	\$131,280.02	\$139,551.00

⁽¹⁾ Preferences include Prompt Pay Discount, ESBE 5% Preference and 1% Local Tax Preference if applicable.

⁽²⁾ Bid evaluation totals reflect the dollar amount for the estimated number of firearms available for trade-in and are for bid evaluation purposes only.

Award of Contract To:	Category I - Pistols Davidson's 6100 Wilkinson Dr. Prescott, AZ 86301	Category II - Shotguns All State Police Equipment Co. P.O. Box 40 Claremont, CA 91711	Original Estimated Cost: \$750,000.00 Total Amount of Contracts (Not To Exceed): <u>\$778,000.00</u> Estimated Total of Trade-ins: <\$245,000.00> Estimated Total Expenditures After Credit For Trade-ins: \$533,000.00
Amount of Contract (Not To Exceed): (Incl. Sales Tax)	<u>\$615,000.00</u>	<u>\$163,000.00</u>	

Using Department: Police Department

Bid Due Date: September 25, 2002

Total No. of Bids Solicited

No. of E/SBE Bids Solicited

No. of E/SBE Responses

Award to E/SBE Vendor?

16

3

2

Yes

3